PUBLIC DISCLOSURE COPY - STATE REGISTRATION NO. 01039392

Form **990** 

Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

b Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.

2018
Open to Public Inspection

OMB No. 1545-0047

A For the 2018 calendar year, or tax year beginning and ending Check if applicable: C Name of organization D Employer identification number Address change VITAL STRATEGIES, INC. X Name change 22-3419667 Initial return Room/suite Number and street (or P.O. box if mail is not delivered to street address) E Telephone number Final return/ termin-ated 100 BROADWAY, 4TH FL 212-500-5724 City or town, state or province, country, and ZIP or foreign postal code 81,549,487. **G** Gross receipts \$ Amended return NEW YORK, NY 10005 H(a) Is this a group return Applica-tion pending F Name and address of principal officer: JOSE LUIS CASTRO for subordinates? Yes X No SAME AS C ABOVE \_\_Yes **H(b)** Are all subordinates included? Tax-exempt status: X 501(c)(3) 501(c) ( ) **◄** (insert no.) 4947(a)(1) or If "No," attach a list. (see instructions) J Website: ► WWW.VITALSTRATEGIES.ORG **H(c)** Group exemption number ▶ K Form of organization: X Corporation Association Other > L Year of formation: 1995 M State of legal domicile: NJ ☐ Trust Part I Summary Briefly describe the organization's mission or most significant activities: WE ENVISION A WORLD WHERE EVERY Activities & Governance PERSON IS PROTECTED BY A STRONG PUBLIC HEALTH SYSTEM. if the organization discontinued its operations or disposed of more than 25% of its net assets. 19 3 Number of voting members of the governing body (Part VI, line 1a) 17 Number of independent voting members of the governing body (Part VI, line 1b) 4 164 Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) 6 7 a Total unrelated business revenue from Part VIII, column (C), line 12 **b** Net unrelated business taxable income from Form 990-T, line 38 167,684. 7h **Prior Year Current Year**  $80,596,1\overline{12}$ 174,982,107. Contributions and grants (Part VIII, line 1h) 8 0. Program service revenue (Part VIII, line 2g) 209,043. 286,026. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 10 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 9,196. 28,518. 11 175,200,346. 80,910,656. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 12 47,555,552. 64,486,742. Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. 14 Benefits paid to or for members (Part IX, column (A), line 4) 12,955,215. 19,957,843. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 15 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 19,503,384. 34,986,979. Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 80,014,151. 119,431,564. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 95,186,195. -38,520,908. Revenue less expenses. Subtract line 18 from line 12 **Beginning of Current Year End of Year** 5 128,787,354. 88,976,134. Total assets (Part X, line 16) 6,427,476. 5,137,164. 21 Total liabilities (Part X, line 26) 三年 122,359,878. 83,838,970 22 Net assets or fund balances. Subtract line 21 from line 20 .... Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign WALLACE D'SOUZA, CFO Here Type or print name and title Date PTIN Print/Type preparer's name Preparer's signature GARRETT M. HIGGINS P00543209 GARRETT M. HIGGINS Paid self-employed Firm's name PKF O'CONNOR DAVIES, LLP Firm's EIN ▶ 27-1728945 Preparer Firm's address ▶ 665 FIFTH AVENUE Use Only Phone no. 212-286-2600 NEW YORK, NY 10022 X Yes May the IRS discuss this return with the preparer shown above? (see instructions) No

09381113 756359 1375095.000

|     |   |                  | Yes | No       |
|-----|---|------------------|-----|----------|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?   |                  |     |          |
|     | If "Yes," complete Schedule A   | 1                | X   |          |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors?  | 2                | X   |          |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for   |                  |     |          |
|     | public office? If "Yes," complete Schedule C, Part I  | 3                |     | <u> </u> |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect  |                  |     |          |
|     | during the tax year? If "Yes," complete Schedule C, Part II   | 4                | X   |          |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or  |                  |     |          |
|     | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III  | 5                |     | X        |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to   |                  |     |          |
|     | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I  | 6                |     | X        |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,   |                  |     | ,,       |
|     | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II  | 7                |     | X        |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete  |                  |     |          |
|     | Schedule D, Part III  | 8                |     | X        |
| 9   | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for   |                  |     |          |
|     | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?   | ١.               | 37  |          |
|     | If "Yes," complete Schedule D, Part IV  | 9                | X   |          |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent   | l                |     | 3,7      |
|     | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V  | 10               |     | X        |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X  |                  |     |          |
|     | as applicable.  |                  |     |          |
| а   | y in red, complete concade 2,   | ١                | 37  |          |
|     | Part VI   | 11a              | X   |          |
| b   | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total   | l                |     | . v      |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII   | 11b              |     | X        |
| С   | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total  |                  |     | - v      |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  | 11c              |     | X        |
| a   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in  | 444              |     | X        |
| _   | Part X, line 16? If "Yes," complete Schedule D, Part IX   | 11d              | Х   | ^        |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? <i>If</i> "Yes," <i>complete Schedule D, Part X</i>   | 11e              | - 1 |          |
| f   | the organization's Separate of Consolidated Illiancial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f              | х   |          |
| 100 | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete   | <del>  '''</del> | 22  |          |
| ıza | , ,   | 12a              | х   |          |
| h   | Schedule D, Parts XI and XII  Was the organization included in consolidated, independent audited financial statements for the tax year?   | 124              |     |          |
| b   | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional   | 12b              |     | x        |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   | 13               |     | X        |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a              |     | X        |
| b   |   |                  |     |          |
| _   | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000  |                  |     |          |
|     | or more? If "Yes," complete Schedule F, Parts I and IV  | 14b              | Х   |          |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any   |                  |     |          |
|     | foreign organization? If "Yes," complete Schedule F, Parts II and IV  | 15               | Х   |          |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to  |                  |     |          |
|     | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV   | 16               | Х   |          |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,   |                  |     |          |
|     | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I  | 17               | L_  | Х        |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines  |                  |     |          |
|     | 1c and 8a? If "Yes," complete Schedule G, Part II   | 18               |     | Х        |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes."  |                  |     |          |
|     | complete Schedule G, Part III   | 19               | L   | Х        |
| 20a |   | 20a              |     | Х        |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?  | 20b              |     |          |
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or   |                  |     |          |
|     | domestic government on Part IX, column (A), line 12, K "Voc." complete Schodule I, Parta I and III  | 21               | x   | 1        |

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Part IV Checklist of Required Schedules (continued)

|        |   |              | Yes  | No          |
|--------|---|--------------|------|-------------|
| 22     | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on   |              |      |             |
|        | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22           |      | <u>X</u>    |
| 23     | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current  |              |      |             |
|        | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete  |              |      |             |
|        | Schedule J  | 23           | Х    |             |
| 24a    | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the   |              |      |             |
|        | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete  |              |      |             |
|        | Schedule K. If "No," go to line 25a   | 24a          |      | X           |
| b      | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b          |      |             |
| С      | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease  |              |      |             |
|        | any tax-exempt bonds?   | 24c          |      |             |
| d      | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d          |      |             |
|        | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit  |              |      |             |
|        | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a          |      | X           |
| h      | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and  |              |      |             |
|        | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes." complete   |              |      |             |
|        |   | 25b          |      | х           |
| 26     | Schedule L, Part I  Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or   | 230          |      |             |
| 26     |   |              |      |             |
|        | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?   f "Yes,"   |              |      | х           |
| 07     | complete Schedule L, Part II  | 26           |      |             |
| 27     | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial  |              |      |             |
|        | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member   |              |      |             |
|        | of any of these persons? If "Yes," complete Schedule L, Part III  | 27           |      | X           |
| 28     | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV   |              |      |             |
|        | instructions for applicable filing thresholds, conditions, and exceptions):   |              |      |             |
|        | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a          |      | <u>X</u>    |
|        | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b          |      | X           |
| С      | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,   |              |      |             |
|        | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c          |      | X           |
| 29     | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29           | Х    |             |
| 30     | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation   |              |      |             |
|        | contributions? If "Yes," complete Schedule M  | 30           |      | X           |
| 31     | Did the organization liquidate, terminate, or dissolve and cease operations?  |              |      |             |
|        | If "Yes," complete Schedule N, Part I   | 31           |      | X           |
| 32     | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete  |              |      |             |
|        | Schedule N, Part II   | 32           |      | X           |
| 33     | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations  |              |      |             |
|        | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33           |      | Х           |
| 34     | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and   |              |      |             |
|        | Part V, line 1  | 34           |      | Х           |
| 35a    | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a          |      | Х           |
|        | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity   |              |      |             |
|        | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b          |      |             |
| 36     | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?  |              |      |             |
| •      | If "Yes," complete Schedule R, Part V, line 2   | 36           |      | х           |
| 37     | Did the organization conduct more than 5% of its activities through an entity that is not a related organization  |              |      |             |
| ٥.     | and that is treated as a partnership for federal income to provide a constant of the constant | 37           |      | х           |
| 38     | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?  | <del>"</del> |      | <del></del> |
| 30     |   | 38           | х    |             |
| Pai    | Note. All Form 990 filers are required to complete Schedule O  † V   Statements Regarding Other IRS Filings and Tax Compliance  | 30           | - 42 |             |
|        | Check if Schedule O contains a response or note to any line in this Part V  |              |      |             |
|        |   |              | V    | <b></b>     |
| ۵.     | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable  |              | Yes  | No          |
|        |   |              |      |             |
|        | Enter the hamber of Forms W Za moladed in line 1d. Enter of infect applicable   |              |      |             |
| С      | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming  |              |      |             |
|        | (gambling) winnings to prize winners?   | 1c           | 000  |             |
| 832004 | ¥ 12-31-18  | Form         | 990  | (2018)      |

# Form 990 (2018) VITAL STRATEGIES, INC. Part V Statements Regarding Other IRS Filings and Tax Compliance (continued) 22-3419667 Page 5

|        |   |        |                        |          | Yes | No      |
|--------|---|--------|------------------------|----------|-----|---------|
| 2a     | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,   |        |                        |          |     |         |
|        | filed for the calendar year ending with or within the year covered by this return   | 2a     | 164                    |          |     |         |
| b      | If at least one is reported on line 2a, did the organization file all required federal employment tax return  | ns?    |                        | 2b       | Х   |         |
|        | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions  | s)     |                        |          |     |         |
| За     | Did the organization have unrelated business gross income of \$1,000 or more during the year?   |        |                        | За       | Х   |         |
| b      | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule 6   | 0      |                        | 3b       | Х   |         |
| 4a     | At any time during the calendar year, did the organization have an interest in, or a signature or other a   | autho  | rity over, a           |          |     |         |
|        | financial account in a foreign country (such as a bank account, securities account, or other financial a  | accou  | ınt)?                  | 4a       |     | X       |
| b      | If "Yes," enter the name of the foreign country:  |        |                        |          |     |         |
|        | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A  | ccou   | nts (FBAR).            |          |     |         |
| 5a     |   |        |                        | 5a       |     | X       |
| b      | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction.                                  |        |                        | 5b       |     | X       |
|        | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?   |        |                        | 5c       |     |         |
| 6a     | Does the organization have annual gross receipts that are normally greater than \$100,000, and did th   |        |                        | _        |     | , v     |
|        | any contributions that were not tax deductible as charitable contributions?   |        |                        | 6a       |     | X       |
| b      | If "Yes," did the organization include with every solicitation an express statement that such contributi  |        |                        | Ch       |     |         |
| 7      | were not tax deductible?  |        |                        | 6b       |     |         |
| 7      | Organizations that may receive deductible contributions under section 170(c).   | rviooc | provided to the payor? | 7a       |     | Х       |
| a<br>b | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser If "Yes," did the organization notify the donor of the value of the goods or services provided? |        |                        | 7a<br>7b |     | 1       |
| C      | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was  |        |                        | 710      |     |         |
| ·      | to file Form 8282?  |        | ·                      | 7c       |     | x       |
| d      | If "Yes," indicate the number of Forms 8282 filed during the year   | 7d     | 1                      |          |     |         |
| e      | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit or  |        | •                      | 7e       |     | х       |
| f      | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit control  |        |                        | 7f       |     | х       |
| g      | If the organization received a contribution of qualified intellectual property, did the organization file Fo  |        |                        | 7g       |     |         |
| h      | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization  |        |                        | 7h       |     |         |
| 8      | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained   |        |                        |          |     |         |
|        | sponsoring organization have excess business holdings at any time during the year?  |        |                        | 8        |     |         |
| 9      | Sponsoring organizations maintaining donor advised funds.   |        |                        |          |     |         |
| а      | Did the sponsoring organization make any taxable distributions under section 4966?  |        |                        | 9a       |     |         |
| b      | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?   |        |                        | 9b       |     |         |
| 10     | Section 501(c)(7) organizations. Enter:   |        | ,                      |          |     |         |
| а      | Initiation fees and capital contributions included on Part VIII, line 12  | 10a    | 1                      |          |     |         |
| b      | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   | 10k    | )                      |          |     |         |
| 11     | Section 501(c)(12) organizations. Enter:  |        | ı                      |          |     |         |
| а      |   | 118    | 9                      |          |     |         |
| b      | Gross income from other sources (Do not net amounts due or paid to other sources against  | ا      |                        |          |     |         |
| 40     | amounts due or received from them.)   | 11k    |                        | 40       |     |         |
|        | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form  |        |                        | 12a      |     |         |
|        | If "Yes," enter the amount of tax-exempt interest received or accrued during the year   | 12k    | 9                      |          |     |         |
| 13     | Section 501(c)(29) qualified nonprofit health insurance issuers.  Is the organization licensed to issue qualified health plans in more than one state?  |        |                        | 13a      |     |         |
| а      | Note. See the instructions for additional information the organization must report on Schedule O.   |        |                        | ısa      |     |         |
| h      | Enter the amount of reserves the organization is required to maintain by the states in which the  |        |                        |          |     |         |
| D      | organization is licensed to issue qualified health plans  | 138    | ,                      |          |     |         |
| С      | Enter the amount of reserves on hand  | 130    | 1                      |          |     |         |
|        |   |        | , I                    | 14a      |     | х       |
|        | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule   |        |                        | 14b      |     | <u></u> |
| 15     | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner   |        |                        | - 1      |     |         |
|        | excess parachute payment(s) during the year?  |        |                        | 15       |     | x       |
|        | If "Yes," see instructions and file Form 4720, Schedule N.  |        |                        | _        |     |         |
| 16     | Is the organization an educational institution subject to the section 4968 excise tax on net investment   | t inco | ome?                   | 16       |     | х       |
|        | If "Yes," complete Form 4720, Schedule O.   |        |                        |          |     |         |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

|            | to line oa, ob, or rob below, describe the circumstances, processes, or changes in schedule O. See instructions.                  |         |         |     |
|------------|---|---------|---------|-----|
| <u>Soc</u> | Check if Schedule O contains a response or note to any line in this Part VI  tion A. Governing Body and Management                | <u></u> |         | X   |
| 360        | tion A. Governing body and Management   |         | Yes     | No  |
| 1a         | Enter the number of voting members of the governing body at the end of the tax year 19  |         | 163     | NO  |
|            | If there are material differences in voting rights among members of the governing body, or if the governing                       |         |         |     |
|            | body delegated broad authority to an executive committee or similar committee, explain in Schedule O.                             |         |         |     |
| b          | Enter the number of voting members included in line 1a, above, who are independent  |         |         |     |
| 2          | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other          |         |         |     |
| _          | officer, director, trustee, or key employee?  | 2       |         | х   |
| 3          | Did the organization delegate control over management duties customarily performed by or under the direct supervision             |         |         |     |
|            | of officers, directors, or trustees, or key employees to a management company or other person?                                    | 3       |         | Х   |
| 4          | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?                  | 4       | Х       |     |
| 5          | Did the organization become aware during the year of a significant diversion of the organization's assets?                        | 5       |         | Х   |
| 6          | Did the organization have members or stockholders?  | 6       |         | Х   |
| 7a         | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or                    |         |         |     |
|            | more members of the governing body?   | 7a      |         | Х   |
| b          | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or                |         |         |     |
|            | persons other than the governing body?  | 7b      |         | X   |
| 8          | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: |         |         |     |
| а          | The governing body?   | 8a      | Х       |     |
| b          | Each committee with authority to act on behalf of the governing body?   | 8b      | Х       |     |
| 9          | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the              |         |         |     |
|            | organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9       |         | Х   |
| Sec        | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)                  |         |         |     |
|            |   |         | Yes     | No  |
| 10a        | Did the organization have local chapters, branches, or affiliates?  | 10a     |         | X   |
|            | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,        |         |         |     |
|            | and branches to ensure their operations are consistent with the organization's exempt purposes?                                   | 10b     |         |     |
| 11a        | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?       | 11a     | X       |     |
| b          | Describe in Schedule O the process, if any, used by the organization to review this Form 990.                                     |         |         |     |
| 12a        | Did the organization have a written conflict of interest policy? If "No," go to line 13   | 12a     | Х       |     |
| b          |   | 12b     | X       |     |
| С          | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe                |         |         |     |
|            | in Schedule O how this was done   | 12c     | X       |     |
| 13         | Did the organization have a written whistleblower policy?   | 13      | X       |     |
| 14         | Did the organization have a written document retention and destruction policy?  | 14      | X       |     |
| 15         | Did the process for determining compensation of the following persons include a review and approval by independent                |         |         |     |
|            | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                 |         |         |     |
| а          | ,   | 15a     | X       |     |
| b          | Other officers or key employees of the organization   | 15b     | X       |     |
|            | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).   |         |         |     |
| 16a        | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a             |         |         |     |
|            | taxable entity during the year?   | 16a     |         | X   |
| b          | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation      |         |         |     |
|            | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's                    |         |         |     |
|            | exempt status with respect to such arrangements?  | 16b     |         |     |
| Sec        | tion C. Disclosure  |         |         |     |
| 17         | List the states with which a copy of this Form 990 is required to be filed ▶IL, NJ, NY  |         |         |     |
| 18         | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s   | only)   | availal | ole |
|            | for public inspection. Indicate how you made these available. Check all that apply.   |         |         |     |
|            | Own website X Another's website X Upon request Other (explain in Schedule O)  |         |         |     |
| 19         | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and   | financ  | ial     |     |
|            | statements available to the public during the tax year.   |         |         |     |
| 20         | State the name, address, and telephone number of the person who possesses the organization's books and records                    |         |         |     |
|            | WALLACE D'SOUZA - 212-500-5724  |         |         |     |
|            | 100 BROADWAY, 4TH FL, NEW YORK, NY 10005  |         |         |     |

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| Clist any hours for related organizations below line)   Early   Earl | (A)  Name and Title                | (B) Average hours per week   | box                            | not c                 | Pos<br>heck iss per | ition<br>more<br>son is | than o                       | n an   | (D)  Reportable compensation from | (E) Reportable compensation from related | (F) Estimated amount of other                           |
|--|------------------------------------|--|--------------------------------|-----------------------|---------------------|-------------------------|------------------------------|--------|-----------------------------------|--|---|
| Resident & Ceo   |                                    | (list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director | Institutional trustee | Officer             | Key employee            | Highest compensated employee | Former | the<br>organization               | organizations                            | compensation<br>from the<br>organization<br>and related |
| C1   |                                    | 40.00  | .,                             |                       | ,,                  |                         |                              |        | 265 225                           | _  | 10 070  |
| CHAIRMAN   |                                    | 2 00   | X                              |                       | X                   |                         |                              |        | 265,225.                          | 0.                                       | 10,078.   |
| 3. ANDREW S RENDEIRO, VICE CHAIR   3.00   X   X   X   0. 0. 0. 0.  |                                    | 2.00   | v                              |                       |                     |                         |                              |        | _                                 | 0  | 0   |
| Name   |                                    | 3 00   | Λ                              |                       | ^                   |                         |                              |        | 0.                                | 0.                                       | <u> </u>  |
| (4)   HELEN AGERUP   |                                    | 3.00   | x                              |                       | x                   |                         |                              |        | 0.                                | 0.                                       | 0.  |
| VICE CHAIR FOR OPERATIONS  |                                    | 2.00   |                                |                       | 25                  |                         |                              |        | •                                 | •  | <u> </u>  |
| S   MARC SZNAJDERMAN   |                                    |  | х                              |                       | x                   |                         |                              |        | 0.                                | 0.                                       | 0.  |
| VICE CHAIR FOR PROGRAMS  | (5) MARC SZNAJDERMAN               | 3.00   |                                |                       |                     |                         |                              |        |                                   |  |   |
| X  | VICE CHAIR FOR PROGRAMS            |  | Х                              |                       | х                   |                         |                              |        | 0.                                | 0.                                       | 0.  |
| Column   | (6) ERIC ROSENBAUM                 | 3.00   |                                |                       |                     |                         |                              |        |                                   |  |   |
| X  | SECRETARY                          |  | Х                              |                       | Х                   |                         |                              |        | 0.                                | 0.                                       | 0.  |
| (8) PETER A. BALDINI, SR. ADVISOR, BUS. DEV (THRU JAN 2018)/TRUSTEE  | (7) SCOTT HALSTEAD                 | 4.00   |                                |                       |                     |                         |                              |        |                                   |  |   |
| BUS. DEV (THRU JAN 2018)/TRUSTEE   | TREASURER                          |  | Х                              |                       | Х                   |                         |                              |        | 0.                                | 0.                                       | 0.  |
| TRUSTEE  | (8) PETER A. BALDINI, SR. ADVISOR, | 3.00   |                                |                       |                     |                         |                              |        |                                   |  |   |
| TRUSTEE  | BUS. DEV (THRU JAN 2018)/TRUSTEE   |  | Х                              |                       |                     |                         |                              |        | 57,750.                           | 0.                                       | 0.  |
| TRUSTEE (THRU JUNE 2018)   |                                    | 3.00   | l                              |                       |                     |                         |                              |        |                                   |  |   |
| TRUSTEE (THRU JUNE 2018)  (11) CHRIS CASTAGNA  TRUSTEE  (12) FRANK G. COLELLA, J.D., LL.M, C  TRUSTEE  (13) ROZ FEDER  TRUSTEE  (14) MARK FOLEY  TRUSTEE  (15) SAMIDH GUHA  TRUSTEE (THRU APRIL 2018)  TRUSTEE  (16) MASAE KAWAMURA  TRUSTEE  (17) RAM KOPPAKA, MD  C. O.  |                                    |  | X                              |                       |                     |                         |                              |        | 0.                                | 0.                                       | 0.  |
| Color  |                                    | 2.00   | ļ                              |                       |                     |                         |                              |        |                                   |  | •   |
| TRUSTEE  |                                    | 0.00   | Х                              |                       |                     |                         |                              |        | 0.                                | 0.                                       | 0.  |
| TRUSTEE  |                                    | 2.00   | .,                             |                       |                     |                         |                              |        |                                   |  | 0   |
| TRUSTEE  |                                    | 2 00   | X                              |                       |                     |                         |                              |        | 0.                                | 0.                                       | 0.  |
| TRUSTEE  |                                    | 2.00   | v                              |                       |                     |                         |                              |        |                                   | 0  | 0   |
| TRUSTEE X 0. 0. 0. (14) MARK FOLEY 3.00  |                                    | 2 00   | Λ                              |                       |                     |                         |                              |        | 0.                                | 0.                                       | <u> </u>  |
| TRUSTEE  |                                    | 2.00   | v                              |                       |                     |                         |                              |        |                                   | n  | 0   |
| TRUSTEE  |                                    | 3.00   | <u> </u>                       |                       |                     |                         |                              |        | 0.                                | 0.                                       | <u></u>   |
| Column   |                                    | 3.00   | x                              |                       |                     |                         |                              |        | 0.                                | 0.                                       | 0.  |
| TRUSTEE (THRU APRIL 2018) X 0. 0. 0. (16) MASAE KAWAMURA 2.00 X 0. 0. 0. (17) RAM KOPPAKA, MD 2.00   |                                    | 2.00   |                                |                       |                     |                         |                              |        |                                   |  |   |
| (16) MASAE KAWAMURA       2.00         TRUSTEE       X         (17) RAM KOPPAKA, MD       2.00   |                                    |  | Х                              |                       |                     |                         |                              |        | 0.                                | 0.                                       | 0.  |
| TRUSTEE X 0. 0. 0. (17) RAM KOPPAKA, MD 2.00   | (16) MASAE KAWAMURA                | 2.00   |                                |                       |                     |                         |                              |        |                                   |  |   |
| (17) RAM KOPPAKA, MD 2.00  |                                    |  | Х                              |                       |                     |                         |                              |        | 0.                                | 0.                                       | 0.  |
| TRUSTEE X 0. 0.  | (17) RAM KOPPAKA, MD               | 2.00   |                                |                       |                     |                         |                              |        |                                   |  |   |
|  | TRUSTEE                            |  | Х                              |                       |                     |                         |                              |        | 0.                                | 0.                                       | 0.  |

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| Form 990 (2018) VITAL ST                              | RATEGIES            | 5,                             | IN                    | c.      |              |                              |        |                                 | 22-3419                          | 667   | Pa            | age 8      |
|---|---------------------|--------------------------------|-----------------------|---------|--------------|------------------------------|--------|---------------------------------|----------------------------------|-------|---------------|------------|
| Part VII Section A. Officers, Directors, Trus         | tees, Key Emp       | oloy                           | ees,                  | anc     | l Hiç        | ghes                         | t C    | ompensated Employee             | s (continued)                    |       |               |            |
| (A)   | (B)                 |                                |                       |         | <b>C</b> )   |                              |        | (D)                             | (E)                              |       | (F)           |            |
| Name and title  | Average             | (do                            |                       | Pos     |              | l<br>than c                  | nne    | Reportable                      | Reportable                       | Est   | imate         | ed         |
|   | hours per           | box                            | , unles               | ss per  | rson i       | s both                       | an     | compensation                    | compensation                     |       | ount (        | of         |
|   | week                |                                | Jer an                | uau     | recto        | i/irus                       | iee)   | from                            | from related                     |       | ther          |            |
|   | (list any hours for | irecto                         |                       |         |              |                              |        | the                             | organizations<br>(W-2/1099-MISC) | comp  | ensa<br>m the |            |
|   | related             | eord                           | tee                   |         |              | sated                        |        | organization<br>(W-2/1099-MISC) | (88-2/1099-181130)               |       | nizati        |            |
|   | organizations       | Individual trustee or director | Institutional trustee |         | ee/          | m pen                        |        | (** 27 1033 141100)             |                                  | _     | relate        |            |
|   | below               | idual                          | ution                 | ia .    | Key employee | est co<br>oyee               | er     |                                 |                                  | orgar | nizatio       | ons        |
|   | line)               | Indiv                          | Instit                | Officer | Key e        | Highest compensated employee | Former |                                 |                                  |       |               |            |
| (18) BRUCE MANDELL                                    | 4.00                |                                |                       |         |              |                              |        |                                 |                                  |       |               |            |
| TRUSTEE   |                     | Х                              |                       |         |              |                              |        | 0.                              | 0.                               |       |               | 0.         |
| (19) RENEE RIDZON                                     | 2.00                |                                |                       |         |              |                              |        |                                 |                                  |       |               |            |
| TRUSTEE   |                     | Х                              |                       |         |              |                              |        | 0.                              | 0.                               |       |               | 0.         |
| (20) JACK SALVO                                       | 3.00                |                                |                       |         |              |                              |        |                                 |                                  |       |               | _          |
| TRUSTEE   |                     | Х                              |                       |         |              |                              |        | 0.                              | 0.                               |       |               | 0.         |
| (21) DEAN SCHRAUFNAGEL                                | 2.00                |                                |                       |         |              |                              |        |                                 |                                  |       |               | _          |
| TRUSTEE   |                     | Х                              |                       |         |              |                              |        | 0.                              | 0.                               |       |               | 0.         |
| (22) RICHARD SHEPRO                                   | 2.00                |                                |                       |         |              |                              |        |                                 |                                  |       |               | _          |
| TRUSTEE   | <u> </u>            | Х                              |                       |         |              |                              |        | 0.                              | 0.                               |       |               | 0.         |
| (23) WALLACE D'SOUZA                                  | 40.00               |                                |                       |         |              |                              |        |                                 |                                  |       | ٠.            |            |
| CFO   | 1000                |                                |                       | X       |              |                              |        | 300,000.                        | 0.                               | 42    | , 8           | <u>55.</u> |
| (24) TAMAR RENAUD                                     | 40.00               |                                |                       |         |              |                              |        |                                 |                                  |       |               |            |
| COO   | 40.00               |                                |                       |         | Х            |                              |        | 248,034.                        | 0.                               | 10    | , 48          | <u>85.</u> |
| (25) THOMAS FRIEDEN                                   | 40.00               |                                |                       |         | l            |                              |        | 400 400                         |                                  |       |               |            |
| PRESIDENT & CEO OF RESOLVE                            | 40.00               |                                |                       |         | Х            |                              |        | 482,433.                        | 0.                               | 48    | , 80          | 02.        |
| (26) ADAM M. KARPATI                                  | 40.00               |                                |                       |         |              |                              |        | 000 101                         | •                                |       | -             |            |
| SR. VP PUBLIC HEALTH                                  |                     |                                |                       |         | Х            |                              |        | 293,181.                        | 0.                               |       |               | 90.        |
| 1b Sub-total  |                     |                                |                       |         |              |                              |        | 1,646,623.                      | 0.                               | 157   |               |            |
| c Total from continuation sheets to Part V            |                     |                                |                       |         |              |                              |        | 2,094,362.                      | 0.                               | 192   |               |            |
| d Total (add lines 1b and 1c)                         |                     |                                |                       |         |              |                              |        | 3,740,985.                      | 0.                               | 349   | , / :         | 95.        |
| 2 Total number of individuals (including but r        | not limited to th   | ose                            | liste                 | d ab    | ove          | ) wh                         | o re   | ceived more than \$100,         | 000 of reportable                |       |               | <i>c</i> 0 |
| compensation from the organization                    |                     |                                |                       |         |              |                              |        |                                 |                                  | Ι,    | v             | 60         |
| O Did the constitution list and 6                     | -Constant -         |                                |                       |         | 1            |                              |        | -talanak anamanan d             |                                  |       | Yes           | No         |
| 3 Did the organization list any <b>former</b> officer |                     |                                |                       | -       | •            | -                            |        | -                               |                                  |       |               | X          |
| line 1a? If "Yes," complete Schedule J for s          | such individual     |                                |                       |         |              |                              |        |                                 |                                  | 3     |               |            |

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 4 Х Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services Х rendered to the organization? If "Yes." complete Schedule J for such person

**Section B. Independent Contractors** 

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)  | (B)                           | (C)          |
|--|-------------------------------|--------------|
| Name and business address  | Description of services       | Compensation |
| MOSES AND SINGER, LLP  |                               |              |
| 405 LEXINGTON AVE, NEW YORK, NY 10174  | LEGAL SERVICES                | 652,813.     |
| CARROLL COMMUNICATIONS   | GLOBAL POLICY AND             |              |
| 180 OLD COLONY AVE, #300, QUINCY, MA 02170   | ADVOCACY CONSULTING           | 225,869.     |
| SARA WHITEHEAD   | PUBLIC HEALTH                 |              |
| 2 TYRREL AVENUE, TORONTO, M6G 261, CANADA  | SERVICES                      | 200,808.     |
| PATRICIA COTTER, 4 JOHNSTONE STREET,   | OBESITY PREVENTION /          |              |
| MALVERN VICTORIA, AUSTRALIA 3144   | GLOBAL POLICY AND C           | 194,821.     |
| DR. DORCAS MUTETEKE  | PUBLIC HEALTH                 |              |
| 1960 TALL TREE DRIVE, NE, ATLANTA, GA 30324  | SERVICES                      | 180,000.     |
| 2 Total number of independent contractors (including but not limited to those listed | above) who received more than |              |
| \$100,000 of compensation from the organization > 30                                 |                               |              |
| CEE DADM VIT CECHTON A COMMINIAMION CUE  | reme                          | E 000 (2212) |

SEE PART VII, SECTION A CONTINUATION SHEETS

|  | <b>TRATEGIES</b>       | 5,                            | IN                    | IC.     |              |                              |            |                     | 22-341          | 9667                         |
|--|------------------------|-------------------------------|-----------------------|---------|--------------|------------------------------|------------|---------------------|-----------------|------------------------------|
| Part VII Section A. Officers, Directors, T | rustees, Key Er        | nplo                          | yee                   | s, a    | nd F         | ligh                         | est (      | Compensated Employe | es (continued)  |                              |
| (A)  | (B)                    |                               |                       |         | C)           | _                            |            | (D)                 | (E)             | (F)                          |
| Name and title                             | Average                | Position                      |                       |         | 1            |                              | Reportable | Reportable          | Estimated       |                              |
|  | hours                  | (c                            |                       | call:   |              |                              | ly)        | compensation        | compensation    | amount of                    |
|  | per                    |                               |                       |         |              |                              |            | from                | from related    | other                        |
|  | week                   | ١.                            |                       |         |              | yee                          |            | the                 | organizations   | compensation                 |
|  | (list any              | recto                         |                       |         |              | em plc                       |            | organization        | (W-2/1099-MISC) | from the                     |
|  | hours for              | ordi                          | ee                    |         |              | ated                         |            | (W-2/1099-MISC)     |                 | organization                 |
|  | related                | ustee                         | trust                 |         | 99           | Suedic                       |            |                     |                 | and related<br>organizations |
|  | organizations<br>below | ual tr                        | tional                |         | yoldı        | tcon                         | _          |                     |                 | organizations                |
|  | line)                  | ndividual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former     |                     |                 |                              |
| (27) SANDRA MULLIN                         | 40.00                  | <del>  -</del>                | H                     |         | _            | Ė                            | _          |                     |                 |                              |
| SR. VP. COMMUNICATION                      | 40.00                  | 1                             |                       |         | Х            |                              |            | 259,876.            | 0.              | 25,876.                      |
| (28) IRA D. RUSEN                          | 40.00                  |                               |                       |         | <del> </del> |                              |            |                     |                 |                              |
| SR. VP RESEARCH & DEVELOPMENT              |                        | 1                             |                       |         | х            |                              |            | 296,921.            | 0.              | 12,209.                      |
| (29) DANIEL KASS                           | 40.00                  |                               |                       |         |              |                              |            |                     |                 | •                            |
| SR. VP ENVIRONMENTAL HEALTH                |                        |                               |                       |         | Х            |                              |            | 245,068.            | 0.              | 30,141.                      |
| (30) PAULA FUJIWARA                        | 40.00                  |                               |                       |         |              |                              |            |                     |                 |                              |
| SCIENTIFIC DIRECTOR                        |                        |                               |                       |         |              | Х                            |            | 321,652.            | 0.              | 22,618.                      |
| (31) CYRUS SHAHPAR                         | 40.00                  |                               |                       |         |              |                              |            |                     |                 |                              |
| DIRECTOR, PREVENT EPEDEMICS TEAM           |                        |                               |                       |         |              | Х                            |            | 298,407.            | 0.              | 44,205.                      |
| (32) PHILIP SETEL                          | 40.00                  | _                             |                       |         |              |                              |            |                     |                 |                              |
| VP AND DIRECTOR, CRVS                      | 40.00                  |                               |                       |         |              | Х                            |            | 227,587.            | 0.              | 11,992.                      |
| (33) AMANDA MCCLELLAND                     | 40.00                  | 1                             |                       |         |              | l                            |            | 200 506             | •               | 44 456                       |
| SENIOR VP, RESOLVE                         | 40.00                  | _                             |                       |         |              | X                            |            | 222,596.            | 0.              | 14,476.                      |
| (34) MILI CHOWFLA                          | 40.00                  | -                             |                       |         |              | 3,                           |            | 222 255             | 0               | 21 260                       |
| SENIOR VP FINANCE & ADMIN.                 |                        |                               |                       |         |              | Х                            |            | 222,255.            | 0.              | 31,268.                      |
|  |                        | 1                             |                       |         |              |                              |            |                     |                 |                              |
|  |                        |                               |                       |         |              |                              |            |                     |                 |                              |
|  |                        | 1                             |                       |         |              |                              |            |                     |                 |                              |
|  |                        |                               |                       |         |              |                              |            |                     |                 |                              |
|  |                        | 1                             |                       |         |              |                              |            |                     |                 |                              |
|  |                        |                               |                       |         |              |                              |            |                     |                 |                              |
|  |                        | 1                             |                       |         |              |                              |            |                     |                 |                              |
|  |                        |                               |                       |         |              |                              |            |                     |                 |                              |
|  |                        | 1                             |                       |         |              |                              |            |                     |                 |                              |
|  |                        |                               |                       |         |              |                              |            |                     |                 |                              |
|  |                        | 1                             |                       |         |              |                              |            |                     |                 |                              |
|  |                        |                               |                       |         |              |                              |            |                     |                 |                              |
|  |                        |                               |                       |         |              |                              |            |                     |                 |                              |
|  |                        |                               |                       |         |              |                              |            |                     |                 |                              |
|  |                        |                               |                       |         |              |                              |            |                     |                 |                              |
|  |                        |                               |                       |         |              |                              |            |                     |                 |                              |
|  |                        |                               |                       |         |              |                              |            |                     |                 |                              |
|  |                        | _                             |                       |         |              |                              |            |                     |                 |                              |
|  |                        | <u> </u>                      |                       | -       |              | _                            |            |                     |                 |                              |
|  |                        | -                             |                       |         |              |                              |            |                     |                 |                              |
|  |                        | $\vdash$                      | $\vdash$              | -       | -            | -                            |            |                     |                 |                              |
|  |                        | 1                             |                       |         |              |                              |            |                     |                 |                              |
|  |                        | 1                             | <u> </u>              |         |              |                              |            |                     |                 |                              |
| Total to Part VII, Section A, line 1c      |                        |                               |                       |         |              |                              |            | 2,094,362.          |                 | 192,785.                     |
| rotal to Part VII, Section A, line TC      |                        |                               |                       |         |              |                              |            | 2,054,502.          |                 | 172,103                      |

|  |      | Check if Schedule O conta                                      | ains a response   | or note to any lin | e in this Part VIII |  |                                |  |
|--|------|--|-------------------|--------------------|---------------------|--|--------------------------------|--|
|  |      |  |                   | o,o.o do da y      | (A) Total revenue   | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
| SΩ   | 1 a  | Federated campaigns  | 1a                |                    |                     |  |                                | 012 011  |
| Contributions, Gifts, Grants and Other Similar Amounts |      | Membership dues  |                   |                    |                     |  |                                |  |
| ي ق  |      | Fundraising events   |                   |                    |                     |  |                                |  |
| ffs,<br>r A  |      | Related organizations  |                   |                    |                     |  |                                |  |
| nia<br>G   |      | Government grants (contribution                                |                   | 11,676,093.        |                     |  |                                |  |
| Sir  |      | All other contributions, gifts, grant                          |                   | , , ,              |                     |  |                                |  |
| uti  | •    | similar amounts not included abov                              |                   | 68,920,019.        |                     |  |                                |  |
| g ţ  | ď    | Noncash contributions included in lines 1                      |                   | 638,831.           |                     |  |                                |  |
| Sol  | _    | Total. Add lines 1a-1f   |                   |                    | 80,596,112.         |  |                                |  |
| <u> </u>   |      |  |                   | Business Code      | , ,                 |  |                                |  |
| ω  | 2 a  | l  |                   |                    |                     |  |                                |  |
| ķ  | b    |  |                   |                    |                     |  |                                |  |
| Ser  | С    |  |                   |                    |                     |  |                                |  |
| am   | d    |  |                   |                    |                     |  |                                |  |
| Program Service<br>Revenue                             | е    |  |                   |                    |                     |  |                                |  |
| P  | f    | All other program service rever                                | nue               |                    |                     |  |                                |  |
|  | g    | Total. Add lines 2a-2f   |                   |                    |                     |  |                                |  |
|  | 3    | Investment income (including                                   | dividends, intere | est, and           |                     |  |                                |  |
|  |      | other similar amounts)   |                   |                    | 286,026.            |  |                                | 286,026.   |
|  | 4    | Income from investment of tax                                  |                   |                    |                     |  |                                |  |
|  | 5    | Royalties  |                   | <b></b>            |                     |  |                                |  |
|  |      |  | (i) Real          | (ii) Personal      |                     |  |                                |  |
|  | 6 a  | Gross rents  |                   |                    |                     |  |                                |  |
|  | b    | Less: rental expenses  |                   |                    |                     |  |                                |  |
|  | С    | Rental income or (loss)  |                   |                    |                     |  |                                |  |
|  | d    | Net rental income or (loss)                                    |                   | <u> </u>           |                     |  |                                |  |
|  | 7 a  | Gross amount from sales of                                     | (i) Securities    | (ii) Other         |                     |  |                                |  |
|  |      | assets other than inventory                                    | 638,831.          |                    |                     |  |                                |  |
|  | b    | Less: cost or other basis                                      |                   |                    |                     |  |                                |  |
|  |      | and sales expenses   | 638,831.          |                    |                     |  |                                |  |
|  |      | Gain or (loss)   |                   |                    |                     |  |                                |  |
|  |      | Net gain or (loss)   |                   | ······             |                     |  |                                |  |
| une  | 8 a  | <ul> <li>Gross income from fundraising including \$</li> </ul> |                   |                    |                     |  |                                |  |
| Other Revenu   |      | contributions reported on line                                 | 1c). See          |                    |                     |  |                                |  |
| <u>بر</u><br>۳   |      | Part IV, line 18   | a                 |                    |                     |  |                                |  |
| 풀  | b    | Less: direct expenses  | b                 |                    |                     |  |                                |  |
|  |      | Net income or (loss) from fund                                 |                   | <b>_</b>           |                     |  |                                |  |
|  | 9 a  | Gross income from gaming ac                                    |                   |                    |                     |  |                                |  |
|  |      | Part IV, line 19   |                   |                    |                     |  |                                |  |
|  |      | Less: direct expenses  |                   | · L                |                     |  |                                |  |
|  |      | Net income or (loss) from gam                                  |                   | <b>.</b>           |                     |  |                                |  |
|  | 10 a | Gross sales of inventory, less i                               |                   |                    |                     |  |                                |  |
|  |      | and allowances   |                   |                    |                     |  |                                |  |
|  |      | Less: cost of goods sold                                       |                   |                    |                     |  |                                |  |
| ŀ  | С    | Net income or (loss) from sales                                |                   |                    |                     |  |                                |  |
| ŀ  | 11 ~ | Miscellaneous Revenue OTHER REVENUE                            | <del>!</del>      | 900099             | 25,639.             |  |                                | 25,639.  |
|  |      | MEMBERSHIP FEES  |                   | 900099             | 2,879.              |  |                                | 2,879.   |
|  |      | -  |                   | 33333              | 2,075.              |  |                                | 2,075.   |
|  | q    | All other revenue  |                   |                    |                     |  |                                |  |
|  |      | Total. Add lines 11a-11d                                       |                   |                    | 28,518.             |  |                                |  |
|  | 12   | Total revenue. See instructions                                |                   |                    | 80,910,656.         | 0.                                     | 0.                             | 314,544.   |

# Form 990 (2018) VITAL STRATEGIES, INC. Part IX Statement of Functional Expenses

|       | on 501(c)(3) and 501(c)(4) organizations must comp   |                        | er organizations must con               | nplete column (A).                  |                                  |
|-------|--|------------------------|---|-------------------------------------|----------------------------------|
| 23011 | Check if Schedule O contains a respor  |                        | this Part IX                            |                                     | X                                |
|       | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.   | (A) Total expenses     | (B) Program service expenses            | (C) Management and general expenses | ( <b>D)</b> Fundraising expenses |
| 1     | Grants and other assistance to domestic organizations  |                        |   |                                     |                                  |
|       | and domestic governments. See Part IV, line 21   | 16,117,936.            | 16,117,936.                             |                                     |                                  |
| 2     | Grants and other assistance to domestic  |                        |   |                                     |                                  |
|       | individuals. See Part IV, line 22  |                        |   |                                     |                                  |
| 3     | Grants and other assistance to foreign   |                        |   |                                     |                                  |
|       | organizations, foreign governments, and foreign  |                        |   |                                     |                                  |
|       | individuals. See Part IV, lines 15 and 16  | 48,368,806.            | 48,368,806.                             |                                     |                                  |
| 4     | Benefits paid to or for members  |                        |   |                                     |                                  |
| 5     | Compensation of current officers, directors,   | 0 600 004              | 1 020 055                               | E 41 CE1                            | 001 010                          |
|       | trustees, and key employees  | 2,673,724.             | 1,930,855.                              | 541,651.                            | 201,218.                         |
| 6     | Compensation not included above, to disqualified   |                        |   |                                     |                                  |
|       | persons (as defined under section 4958(f)(1)) and  |                        |   |                                     |                                  |
| _     | persons described in section 4958(c)(3)(B)   | 12 202 050             | 10 476 574                              | 2 651 266                           | 155 010                          |
| 7     | Other salaries and wages   | 13,403,850.            | 10,476,574.                             | 2,651,366.                          | 155,910.                         |
| 8     | Pension plan accruals and contributions (include   | 105 225                | 250 220                                 | 114 502                             | 10 50/                           |
| _     | section 401(k) and 403(b) employer contributions)  | 485,325.<br>2,175,175. | 358,239.<br>1,605,590.                  | 114,502.<br>513,187.                | 12,584.<br>56,398.               |
| 9     | Other employee benefits  | 1,339,769.             | 988,941.                                | 316,090.                            | 34,738.                          |
| 10    | Payroll taxes  | 1,333,703.             | JUO, J41.                               | 310,030.                            | 34,130.                          |
| 11    | Fees for services (non-employees):   |                        |   |                                     |                                  |
|       | Management   | 784,151.               | 645,750.                                | 136,754.                            | 1 6/17                           |
|       | Legal  | 63,653.                |   | 11,101.                             | 1,647.<br>134.                   |
|       | Accounting   | 3,480.                 | 32,410.                                 | 3,480.                              | 134.                             |
|       | Lobbying Professional fundraising services. See Part IV, line 17   | 3,400.                 |   | 3,400.                              |                                  |
| f     | Investment management fees   |                        |   |                                     |                                  |
|       | Other. (If line 11g amount exceeds 10% of line 25,   |                        |   |                                     |                                  |
| 9     | column (A) amount, list line 11g expenses on Sch 0.)   | 22,019,195.            | 21,193,144.                             | 782,586.                            | 43,465.                          |
| 12    | Advertising and promotion  | 53,526.                |   | 109.                                | 111.                             |
| 13    | Office expenses  | 504,237.               |   | 137,432.                            | 2,326.                           |
| 14    | Information technology   | 446,461.               | 266,869.                                | 179,357.                            | 235.                             |
| 15    | Royalties  | ,                      | , | ,                                   |                                  |
| 16    | Occupancy  | 1,801,707.             | 1,021,877.                              | 759,406.                            | 20,424.                          |
| 17    | Travel   | 4,835,245.             | 4,591,249.                              | 241,382.                            | 2,614.                           |
| 18    | Payments of travel or entertainment expenses   |                        |   |                                     | -                                |
|       | for any federal, state, or local public officials  |                        |   |                                     |                                  |
| 19    | Conferences, conventions, and meetings   | 705,230.               | 659,481.                                | 43,396.                             | 2,353.                           |
| 20    | Interest   |                        |   |                                     |                                  |
| 21    | Payments to affiliates   |                        |   |                                     |                                  |
| 22    | Depreciation, depletion, and amortization  | 101,490.               |   | 101,490.                            |                                  |
| 23    | Insurance  | 218,786.               | 130,391.                                | 88,395.                             |                                  |
| 24    | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) |                        |   |                                     |                                  |
| а     | PROJECT SUPPLIES/EQUIPM  | 1,865,906.             | 974,227.                                | 891,679.                            |                                  |
| b     | BAD DEBT EXPENSES  | 698,800.               | 170,068.                                | 525,009.                            | 3,723.                           |
| c     | SUBSCRIPTIONS, REFERENCE   | 358,394.               | 181,060.                                | 175,598.                            | 1,736.                           |
| d     | ADMIN./PROGRAM COSTS   | 294,810.               | 71,747.                                 | 221,493.                            | 1,570.                           |
| е     | All other expenses   | 231,908.               |   | 124,598.                            | 7,883.                           |
| 25    |  | 119,431,564.           |   | 8,560,061.                          | 549,069.                         |
| 26    | Joint costs. Complete this line only if the organization   |                        |   |                                     |                                  |
|       | reported in column (B) joint costs from a combined   |                        |   |                                     |                                  |
|       | educational campaign and fundraising solicitation.   |                        |   |                                     |                                  |
|       | Check here if following SOP 98-2 (ASC 958-720)   |                        |   |                                     |                                  |
|       |  |                        |   |                                     | - QQQ (224.2)                    |

| Par                         | t X | Balance Sheet  |              |                     |                                 |                         |                           |
|-----------------------------|-----|--|--------------|---------------------|---------------------------------|-------------------------|---------------------------|
|                             |     | Check if Schedule O contains a response or not                       | e to any     | line in this Part X |                                 |                         |                           |
|                             |     |  |              |                     | <b>(A)</b><br>Beginning of year |                         | <b>(B)</b><br>End of year |
|                             | 1   | Cash - non-interest-bearing  |              |                     | 2,769,445.                      | 1                       | 4,317,910.                |
|                             | 2   | Savings and temporary cash investments                               |              |                     | 40,448,426.                     | 2                       | 56,803,906.               |
|                             | 3   | Pledges and grants receivable, net                                   |              |                     | 82,749,392.                     | 3                       | 20,739,083.               |
|                             | 4   | Accounts receivable, net   |              |                     | 4                               |                         |                           |
|                             | 5   | Loans and other receivables from current and fo                      |              |                     |                                 |                         |                           |
|                             |     | trustees, key employees, and highest compensa                        |              |                     |                                 |                         |                           |
|                             |     | Part II of Schedule L  | -            | •                   |                                 | 5                       |                           |
|                             | 6   | Loans and other receivables from other disquali                      |              |                     |                                 |                         |                           |
|                             | _   | section 4958(f)(1)), persons described in section                    |              |                     |                                 |                         |                           |
|                             |     | employers and sponsoring organizations of sect                       |              |                     |                                 |                         |                           |
| ,                           |     | employees' beneficiary organizations (see instr).                    |              | · ·                 |                                 | 6                       |                           |
| Assets                      | 7   | Notes and loans receivable, net                                      |              |                     |                                 | 7                       |                           |
| Ass                         | 8   | Inventories for sale or use  |              |                     |                                 | 8                       |                           |
|                             | 9   | B :1   |              |                     | 471,439.                        | 9                       | 390,640                   |
|                             |     | Land, buildings, and equipment: cost or other                        | I I          |                     | 17171331                        | 3                       | 330,010                   |
|                             | iva | hasis Complete Part VI of Schodule D                                 | 100          | 2 347 539.          |                                 |                         |                           |
|                             | h   | basis. Complete Part VI of Schedule D Less: accumulated depreciation | 10a          | 598 364             | 80,992.                         | 10c                     | 1 749 175                 |
|                             |     | Less, accumulated depreciation                                       | LIOD         | 370,304.            | 00,332.                         | 11                      | 1,749,175<br>1,778,107    |
|                             | 11  | Investments - publicly traded securities                             |              | <del></del>         | 12                              | 1,110,101               |                           |
|                             | 12  | Investments - other securities. See Part IV, line 1                  |              |                     |                                 |                         |                           |
|                             | 13  | Investments - program-related. See Part IV, line                     |              | 13                  |                                 |                         |                           |
|                             | 14  | Intangible assets  | 2,267,660.   | 14                  | 2 107 212                       |                         |                           |
|                             | 15  | Other assets. See Part IV, line 11                                   |              | 128,787,354.        | 15                              | 3,197,313<br>88,976,134 |                           |
| $\dashv$                    | 16  | Total assets. Add lines 1 through 15 (must equ                       |              |                     | 729,870.                        | 16<br>17                | 1,518,395                 |
|                             | 17  | Accounts payable and accrued expenses                                | 4,895,037.   | 17                  | 2,728,969                       |                         |                           |
|                             | 18  | Grants payable   |              | 4,033,037.          |                                 | 2,120,909               |                           |
|                             | 19  | Deferred revenue   |              |                     | 19                              |                         |                           |
|                             | 20  | Tax-exempt bond liabilities  |              |                     | 260,796.                        | 20                      | 231,982                   |
|                             | 21  | Escrow or custodial account liability. Complete                      |              |                     | 200,790.                        | 21                      | 231,902                   |
| es                          | 22  | Loans and other payables to current and former                       |              |                     |                                 |                         |                           |
| ≣                           |     | key employees, highest compensated employee                          |              |                     |                                 |                         |                           |
| Liabilities                 |     |  |              |                     |                                 | 22                      |                           |
| -                           | 23  | Secured mortgages and notes payable to unrela                        |              |                     |                                 | 23                      |                           |
|                             | 24  | Unsecured notes and loans payable to unrelated                       |              |                     |                                 | 24                      |                           |
|                             | 25  | Other liabilities (including federal income tax, pa                  |              |                     |                                 |                         |                           |
|                             |     | parties, and other liabilities not included on lines                 | 17-24).      | Complete Part X of  | F 4 1 7 7 7 7                   |                         | 657 010                   |
|                             |     | Schedule D   |              |                     | 541,773.                        | 25                      | 657,818.<br>5,137,164.    |
| _                           | 26  | Total liabilities. Add lines 17 through 25                           |              |                     | 6,427,476.                      | 26                      | 5,137,164.                |
|                             |     | Organizations that follow SFAS 117 (ASC 958                          |              | there LX and        |                                 |                         |                           |
| es                          |     | complete lines 27 through 29, and lines 33 an                        |              |                     | 0 001 350                       |                         | 1 1 5 5 0 2 1             |
| ا <u>۾</u>                  | 27  | Unrestricted net assets  | -2,981,350.  | 27                  | 1,155,931.                      |                         |                           |
| 3ala                        | 28  | Temporarily restricted net assets                                    | 125,341,228. | 28                  | 82,683,039.                     |                         |                           |
| 둳                           | 29  | Permanently restricted net assets                                    |              | 29                  |                                 |                         |                           |
| 2                           |     | Organizations that do not follow SFAS 117 (A                         | SC 958       | , check here 🕨 🔛    |                                 |                         |                           |
| Net Assets or Fund Balances |     | and complete lines 30 through 34.                                    |              |                     |                                 |                         |                           |
| ets                         | 30  | Capital stock or trust principal, or current funds                   |              |                     |                                 | 30                      |                           |
| Ass                         | 31  | Paid-in or capital surplus, or land, building, or ed                 |              |                     | 31                              |                         |                           |
| et/                         | 32  | Retained earnings, endowment, accumulated in                         |              |                     | 32                              |                         |                           |
| z                           | 33  | Total net assets or fund balances                                    |              |                     | 122,359,878.                    | 33                      | 83,838,970.               |
|                             | 34  | Total liabilities and net assets/fund balances .                     |              |                     | 128,787,354.                    | 34                      | 88,976,134.               |

| Pa | t XI Reconciliation of Net Assets   |         | <del></del> | <del></del> | . α  | <u> 10</u> |
|----|---|---------|-------------|-------------|------|------------|
|    |   |         |             |             |      |            |
|    | Check if Schedule O contains a response or note to any line in this Part XI   |         |             |             |      |            |
| 1  | Total revenue (must equal Part VIII, column (A), line 12)   | 1       | 80          | . 91        | 0,6  | 56.        |
| 2  | Total expenses (must equal Part IX, column (A), line 25)  | 2       | 119         |             |      |            |
| 3  | Revenue less expenses. Subtract line 2 from line 1  | 3       | -38         |             |      |            |
| 4  | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))   | 4       | 122         |             |      |            |
| 5  | Net unrealized gains (losses) on investments  | 5       |             | •           |      |            |
| 6  | Donated services and use of facilities  | 6       |             |             |      |            |
| 7  | Investment expenses   | 7       |             |             |      |            |
| 8  | Prior period adjustments  | 8       |             |             |      |            |
| 9  | Other changes in net assets or fund balances (explain in Schedule O)  | 9       |             |             |      | 0.         |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,  |         |             |             |      |            |
|    | column (B))   | 10      | 83          | ,83         | 8,9  | <u>70.</u> |
| Pa | t XII Financial Statements and Reporting  |         |             |             |      |            |
|    | Check if Schedule O contains a response or note to any line in this Part XII  |         |             |             |      | X          |
|    |   |         |             |             | Yes  | No         |
| 1  | Accounting method used to prepare the Form 990: Cash X Accrual Other  |         |             |             |      |            |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule                                      | Э.      |             |             |      |            |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?   |         |             | 2a          |      | X          |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed                                     | on a    |             |             |      |            |
|    | separate basis, consolidated basis, or both:  |         |             |             |      |            |
|    | Separate basis Consolidated basis Both consolidated and separate basis  |         |             |             |      |            |
| b  | Were the organization's financial statements audited by an independent accountant?  |         |             | 2b          | X    |            |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate                                    | basis,  |             |             |      |            |
|    | consolidated basis, or both:  |         |             |             |      |            |
|    | X Separate basis Consolidated basis Both consolidated and separate basis  |         |             |             |      |            |
| С  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the                                  |         |             | •           | Х    |            |
|    | review, or compilation of its financial statements and selection of an independent accountant?  |         |             | 2c          | ^    |            |
| 2- | If the organization changed either its oversight process or selection process during the tax year, explain in Sche                                  |         |             |             |      |            |
| за | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin Act and OMB Circular A-133?     | gie Aud | IL          | За          | х    |            |
| h  | Act and OMB Circular A-133?  If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required. |         | <br>i+      | Jä          | - 22 |            |
| b  | or audits, explain why in Schedule O and describe any steps taken to undergo such audits  | eu auu  | ıı          | 3b          | х    |            |
|    | or addits, explain with in confedule of and describe any steps taken to undergo such addits   |         |             |             |      | (2018)     |
|    |   |         |             |             |      | /          |

832012 12-31-18

### **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

➤ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Employer identification number

22-3419667

Open to Public Inspection

Name of the organization

VITAL STRATEGIES, INC.

| Pa  | art I   | Reason for Public 0                                  | Charity Status (            | All organizations must co       | omplete th       | is part.) Se     | ee instructions.                      |                            |
|-----|---|--|-----------------------------|---------------------------------|------------------|------------------|---------------------------------------|----------------------------|
| The | The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) |  |                             |                                 |                  |                  |                                       |                            |
| 1   |   |  |                             |                                 |                  |                  |                                       |                            |
| 2   | H   | A school described in <b>sect</b> i                  |                             |                                 |                  |                  | יאריאיזי                              |                            |
|     | H   |  |                             |                                 |                  |                  | ::\                                   |                            |
| 3   | H   | A hospital or a cooperative                          |                             |                                 |                  |                  |                                       |                            |
| 4   |   | A medical research organiz                           | ation operated in cor       | njunction with a nospital       | aescribea        | in sectio        | n 1/0(b)(1)(A)(III). Enter            | the nospital's name,       |
|     |   | city, and state:                                     |                             |                                 |                  |                  |                                       |                            |
| 5   |   | An organization operated for                         | or the benefit of a col     | llege or university owned       | l or operat      | ed by a go       | overnmental unit describe             | ed in                      |
|     |   | section 170(b)(1)(A)(iv). (C                         | Complete Part II.)          |                                 |                  |                  |                                       |                            |
| 6   |   | A federal, state, or local government                | vernment or governm         | nental unit described in        | section 17       | 70(b)(1)(A)      | (v).                                  |                            |
| 7   | X   | An organization that norma                           | lly receives a substa       | ntial part of its support fr    | om a gove        | ernmental        | unit or from the general              | public described in        |
|     |   | section 170(b)(1)(A)(vi). (C                         | omplete Part II.)           |                                 |                  |                  |                                       |                            |
| 8   |   | A community trust describe                           | ed in <b>section 170(b)</b> | (1)(A)(vi). (Complete Par       | t II.)           |                  |                                       |                            |
| 9   |   | An agricultural research org                         |                             |                                 |                  | ed in coniu      | inction with a land-grant             | college                    |
|     |   | or university or a non-land-g                        |                             |                                 |                  | -                | -                                     | -                          |
|     |   | university:  | Jiani conogo or agno        | artaro (000 morraotiono).       | Littor tho       | namo, ony        | , and state of the conlege            | , oi                       |
| 10  |   | An organization that norma                           | Ily receives: (1) more      | than 33 1/3% of its sun         | oort from c      | ontributio       | ne memberehin fees an                 | nd arose receipts from     |
| 10  |   |  |                             |                                 |                  |                  |                                       |                            |
|     |   | activities related to its exen                       | -                           | ·                               |                  |                  |                                       |                            |
|     |   | income and unrelated busin                           |                             | (less section 511 tax) fro      | m busines        | sses acqui       | red by the organization a             | arter June 30, 1975.       |
|     |   | See section 509(a)(2). (Con                          | •                           |                                 |                  |                  |                                       |                            |
| 11  | Н   | An organization organized a                          | · ·                         | •                               | •                |                  |                                       |                            |
| 12  |   | An organization organized a                          | · ·                         | · · ·                           | · ·              |                  | · · · · · · · · · · · · · · · · · · · |                            |
|     |   | more publicly supported or                           | ganizations describe        | d in <b>section 509(a)(1)</b> d | r section        | 509(a)(2).       | See <b>section 509(a)(3).</b> (       | Check the box in           |
|     | _   | lines 12a through 12d that                           | describes the type o        | f supporting organizatior       | n and com        | plete lines      | 12e, 12f, and 12g.                    |                            |
| a   | ı   |  | anization operated, s       | upervised, or controlled        | by its supp      | oorted org       | anization(s), typically by            | giving                     |
|     |   | the supported organization                           | on(s) the power to req      | gularly appoint or elect a      | majority o       | of the direc     | tors or trustees of the su            | upporting                  |
|     |   | organization. You must o                             | complete Part IV, Se        | ections A and B.                |                  |                  |                                       |                            |
| k   | , [   | Type II. A supporting org                            | anization supervised        | or controlled in connect        | ion with its     | s supporte       | ed organization(s), by hav            | /ing                       |
|     |   | control or management o                              | f the supporting orga       | anization vested in the sa      | ame perso        | ns that co       | ntrol or manage the supp              | ported                     |
|     |   | organization(s). You mus                             | t complete Part IV,         | Sections A and C.               |                  |                  |                                       |                            |
| c   | , [   | Type III functionally inte                           | grated. A supporting        | g organization operated         | in connect       | tion with, a     | and functionally integrate            | ed with,                   |
|     |   | its supported organization                           | = ::                        |                                 |                  |                  | • •                                   | ,                          |
| c   | ı [   | Type III non-functionally                            |                             | ·                               |                  |                  |                                       | zation(s)                  |
|     |   | that is not functionally int                         | =                           |                                 |                  |                  | · · · · · · · · · · · · · · · · · · · |                            |
|     |   | requirement (see instructi                           |                             | • ,                             | •                |                  | •                                     | V611000                    |
| 6   |   | Check this box if the orga                           | -                           | -                               |                  |                  |                                       |                            |
| •   | · L   | functionally integrated, or                          |                             |                                 |                  |                  | Type i, Type ii, Type iii             |                            |
|     | Ent   | er the number of supported of                        | • •                         | nally integrated supporting     | ng organiz       | ation.           |                                       |                            |
| 1   |   |  |                             | d arganization(a)               |                  |                  |                                       |                            |
|     |   | vide the following information (i) Name of supported | ii) EIN                     | (iii) Type of organization      | (iv) Is the orga | anization listed | (v) Amount of monetary                | (vi) Amount of other       |
|     | •   | organization   | (-7                         | (described on lines 1-10        | in your governi  |                  | support (see instructions)            | support (see instructions) |
|     |   |  |                             | above (see instructions))       | Yes              | No               | ,                                     | ,                          |
|     |   |  |                             |                                 |                  |                  |                                       |                            |
|     |   |  |                             |                                 |                  |                  |                                       |                            |
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| T-4 |   |  |                             |                                 |                  |                  | I                                     |                            |

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(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec  | ction A. Public Support                      |                        |                       |                             |                      |                     |                |
|------|--|------------------------|-----------------------|-----------------------------|----------------------|---------------------|----------------|
| Cale | ndar year (or fiscal year beginning in) 🕨    | (a) 2014               | <b>(b)</b> 2015       | (c) 2016                    | (d) 2017             | (e) 2018            | (f) Total      |
| 1    | Gifts, grants, contributions, and            |                        |                       |                             |                      |                     |                |
|      | membership fees received. (Do not            |                        |                       |                             |                      |                     |                |
|      | include any "unusual grants.")               | 37044236.              | <u>95261833.</u>      | 30602155.                   | 174982107            | 80596112.           | 418486443      |
| 2    | Tax revenues levied for the organ-           |                        |                       |                             |                      |                     |                |
|      | ization's benefit and either paid to         |                        |                       |                             |                      |                     |                |
|      | or expended on its behalf                    |                        |                       |                             |                      |                     |                |
| 3    | The value of services or facilities          |                        |                       |                             |                      |                     |                |
|      | furnished by a governmental unit to          |                        |                       |                             |                      |                     |                |
|      | the organization without charge              |                        |                       |                             |                      |                     |                |
| 4    | Total. Add lines 1 through 3                 | 37044236.              | <u>95261833.</u>      | 30602155.                   | 174982107            | 80596112.           | 418486443      |
| 5    | The portion of total contributions           |                        |                       |                             |                      |                     |                |
|      | by each person (other than a                 |                        |                       |                             |                      |                     |                |
|      | governmental unit or publicly                |                        |                       |                             |                      |                     |                |
|      | supported organization) included             |                        |                       |                             |                      |                     |                |
|      | on line 1 that exceeds 2% of the             |                        |                       |                             |                      |                     |                |
|      | amount shown on line 11,                     |                        |                       |                             |                      |                     |                |
|      | column (f)                                   |                        |                       |                             |                      |                     | 229500537      |
|      | Public support. Subtract line 5 from line 4. |                        |                       |                             |                      |                     | 188985906      |
| Sec  | ction B. Total Support                       |                        |                       |                             |                      |                     |                |
| Cale | ndar year (or fiscal year beginning in)      | (a) 2014               | <b>(b)</b> 2015       | (c) 2016                    | (d) 2017             | (e) 2018            | (f) Total      |
| 7    | Amounts from line 4                          | 37044236.              | 95261833.             | 30602155.                   | 174982107            | 80596112.           | 418486443      |
| 8    | Gross income from interest,                  |                        |                       |                             |                      |                     |                |
|      | dividends, payments received on              |                        |                       |                             |                      |                     |                |
|      | securities loans, rents, royalties,          |                        |                       |                             |                      |                     |                |
|      | and income from similar sources              | 3,160.                 | 98,091.               | 119,436.                    | 209,043.             | 286,026.            | 715,756.       |
| 9    | Net income from unrelated business           |                        |                       |                             |                      |                     |                |
|      | activities, whether or not the               |                        |                       |                             |                      |                     |                |
|      | business is regularly carried on             |                        |                       |                             |                      |                     |                |
| 10   | Other income. Do not include gain            |                        |                       |                             |                      |                     |                |
|      | or loss from the sale of capital             |                        |                       |                             |                      |                     |                |
|      | assets (Explain in Part VI.)                 |                        | 65,410.               | 9,019.                      | 9,196.               | 28,518.             | 112,143.       |
| 11   | <b>Total support.</b> Add lines 7 through 10 |                        |                       |                             |                      |                     | 419314342      |
| 12   | Gross receipts from related activities,      | etc. (see instruction  | ons)                  |                             |                      | 12                  | 639,241.       |
| 13   | First five years. If the Form 990 is fo      | r the organization's   | s first, second, thir | d, fourth, or fifth ta      | ax year as a section | n 501(c)(3)         |                |
|      | organization, check this box and sto         | p here                 |                       |                             |                      |                     | <b>&gt;</b>    |
| Sec  | ction C. Computation of Publ                 | ic Support Per         | centage               |                             |                      |                     |                |
| 14   | Public support percentage for 2018 (         | line 6, column (f) di  | vided by line 11, c   | olumn (f))                  |                      | 14                  | 45.07 <u>%</u> |
| 15   | Public support percentage from 2017          | Schedule A, Part       | II, line 14           |                             |                      | 15                  | 38.38 <u>%</u> |
| 16a  | 33 1/3% support test - 2018. If the          | organization did no    | t check the box o     | n line 13, and line         | 14 is 33 1/3% or m   | ore, check this bo  | x and          |
|      | stop here. The organization qualifies        | as a publicly supp     | orted organization    |                             |                      |                     | <b>▶</b> X     |
| b    | 33 1/3% support test - 2017. If the          |                        |                       |                             |                      |                     |                |
|      | and stop here. The organization qua          | lifies as a publicly s | supported organiza    | ation                       |                      |                     | ▶□             |
| 17a  | 10% -facts-and-circumstances test            | t - 2018. If the org   | anization did not o   | check a box on line         | e 13, 16a, or 16b, a | and line 14 is 10%  | or more,       |
|      | and if the organization meets the "fac       | cts-and-circumstan     | ces" test, check th   | is box and stop h           | nere. Explain in Pa  | rt VI how the orga  | nization       |
|      | meets the "facts-and-circumstances"          | test. The organizat    | tion qualifies as a   | publicly supported          | organization         |                     |                |
| b    | 10% -facts-and-circumstances test            |                        |                       |                             |                      |                     |                |
|      | more, and if the organization meets the      | he "facts-and-circu    | mstances" test, ch    | neck this box and           | stop here. Explain   | n in Part VI how th | е              |
|      | organization meets the "facts-and-circ       | cumstances" test.      | The organization o    | jualifies as a public       | cly supported orga   | nization            | <b>&gt;</b>    |
| 18   | Private foundation. If the organization      | on did not check a     | box on line 13, 16    | <u>a, 16b, 17a, or </u> 17b | o, check this box a  | nd see instruction  | s              |
|      |  |                        |                       |                             |                      | dule A (Form 990    |                |

# Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec        | ction A. Public Support  |                    |                       |                        |                     |                      |             |
|------------|--|--------------------|-----------------------|------------------------|---------------------|----------------------|-------------|
| Cale       | ndar year (or fiscal year beginning in)  | <b>(a)</b> 2014    | <b>(b)</b> 2015       | (c) 2016               | (d) 2017            | (e) 2018             | (f) Total   |
| 1          | Gifts, grants, contributions, and  |                    |                       |                        |                     |                      |             |
|            | membership fees received. (Do not  |                    |                       |                        |                     |                      |             |
|            | include any "unusual grants.")   |                    |                       |                        |                     |                      |             |
| 2          | Gross receipts from admissions,  |                    |                       |                        |                     |                      |             |
|            | merchandise sold or services per-  |                    |                       |                        |                     |                      |             |
|            | formed, or facilities furnished in any activity that is related to the               |                    |                       |                        |                     |                      |             |
|            | organization's tax-exempt purpose  |                    |                       |                        |                     |                      |             |
| 3          | Gross receipts from activities that  |                    |                       |                        |                     |                      |             |
|            | are not an unrelated trade or bus-   |                    |                       |                        |                     |                      |             |
|            | iness under section 513  |                    |                       |                        |                     |                      |             |
| 4          | Tax revenues levied for the organ-   |                    |                       |                        |                     |                      |             |
|            | ization's benefit and either paid to   |                    |                       |                        |                     |                      |             |
|            | or expended on its behalf  |                    |                       |                        |                     |                      |             |
| 5          | The value of services or facilities  |                    |                       |                        |                     |                      |             |
|            | furnished by a governmental unit to  |                    |                       |                        |                     |                      |             |
|            | the organization without charge  |                    |                       |                        |                     |                      |             |
| 6          | Total. Add lines 1 through 5   |                    |                       |                        |                     |                      |             |
| 7 <i>a</i> | Amounts included on lines 1, 2, and  |                    |                       |                        |                     |                      |             |
|            | 3 received from disqualified persons   |                    |                       |                        |                     |                      |             |
| b          | Amounts included on lines 2 and 3 received   |                    |                       |                        |                     |                      |             |
|            | from other than disqualified persons that exceed the greater of \$5,000 or 1% of the |                    |                       |                        |                     |                      |             |
|            | amount on line 13 for the year   |                    |                       |                        |                     |                      |             |
| c          | Add lines 7a and 7b  |                    |                       |                        |                     |                      |             |
|            | Public support. (Subtract line 7c from line 6.)                                      |                    |                       |                        |                     |                      |             |
| Sec        | ction B. Total Support   |                    |                       |                        | <b>.</b>            | _                    |             |
|            | ndar year (or fiscal year beginning in) 🕨  | <b>(a)</b> 2014    | <b>(b)</b> 2015       | (c) 2016               | (d) 2017            | (e) 2018             | (f) Total   |
|            | Amounts from line 6  |                    |                       |                        |                     |                      |             |
| 10a        | Gross income from interest, dividends, payments received on                          |                    |                       |                        |                     |                      |             |
|            | securities loans, rents, royalties,  |                    |                       |                        |                     |                      |             |
|            | and income from similar sources  |                    |                       |                        |                     |                      |             |
| k          | Unrelated business taxable income  |                    |                       |                        |                     |                      |             |
|            | (less section 511 taxes) from businesses   |                    |                       |                        |                     |                      |             |
|            | acquired after June 30, 1975   |                    |                       |                        |                     |                      |             |
|            | Add lines 10a and 10b  |                    |                       |                        |                     |                      |             |
| 11         | Net income from unrelated business activities not included in line 10b,              |                    |                       |                        |                     |                      |             |
|            | whether or not the business is   |                    |                       |                        |                     |                      |             |
|            | regularly carried on   |                    |                       |                        |                     |                      |             |
| 12         | Other income. Do not include gain or loss from the sale of capital                   |                    |                       |                        |                     |                      |             |
|            | assets (Explain in Part VI.)   |                    |                       |                        |                     |                      |             |
| 13         | Total support. (Add lines 9, 10c, 11, and 12.)                                       |                    |                       |                        |                     |                      |             |
| 14         | First five years. If the Form 990 is for   | the organization's | s first, second, thir | d, fourth, or fifth ta | ax year as a sectio | n 501(c)(3) organiza | ation,      |
| _          | check this box and stop here   |                    |                       |                        |                     |                      | <b>&gt;</b> |
|            | ction C. Computation of Publi  |                    |                       |                        |                     | т т                  |             |
|            | Public support percentage for 2018 (li   |                    |                       | column (f))            |                     | 15                   | <u>%</u>    |
|            | Public support percentage from 2017  |                    |                       |                        |                     | 16                   | <u>%</u>    |
|            | ction D. Computation of Inves  |                    |                       |                        |                     | Т Т                  |             |
|            | Investment income percentage for 20  |                    |                       |                        |                     |                      | <u>%</u>    |
| 18         | Investment income percentage from 2  |                    |                       |                        |                     | 18                   | <u>%</u>    |
| 19a        | 33 1/3% support tests - 2018. If the   |                    |                       |                        |                     |                      | 7 is not    |
|            | more than 33 1/3%, check this box ar   |                    |                       |                        |                     |                      |             |
| k          | 33 1/3% support tests - 2017. If the   |                    |                       |                        |                     |                      |             |
|            | line 18 is not more than 33 1/3%, che  |                    |                       |                        |                     |                      |             |
| 20         | Private foundation. If the organizatio   | n did not check a  | box on line 14, 19a   | a, or 19b, check th    | nis box and see ins | structions           | ▶Ш          |

# Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

# Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

|     | Yes | No |
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| Pai      | Supporting Organizations (continued)   |            |             |    |
|----------|--|------------|-------------|----|
|          |  |            | Yes         | No |
| 11       | Has the organization accepted a gift or contribution from any of the following persons?  |            |             |    |
| а        | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)   |            |             |    |
|          | below, the governing body of a supported organization?   | 11a        |             |    |
| b        | A family member of a person described in (a) above?  | 11b        |             |    |
|          | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.  | 11c        |             |    |
| Sec      | tion B. Type I Supporting Organizations  |            |             |    |
|          |  |            | Yes         | No |
| 1        | Did the directors, trustees, or membership of one or more supported organizations have the power to  |            |             |    |
|          | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the   |            |             |    |
|          | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or  |            |             |    |
|          | controlled the organization's activities. If the organization had more than one supported organization,  |            |             |    |
|          | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported  |            |             |    |
| _        | organizations and what conditions or restrictions, if any, applied to such powers during the tax year.   | 1          |             |    |
| 2        | Did the organization operate for the benefit of any supported organization other than the supported  |            |             |    |
|          | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in   |            |             |    |
|          | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,  |            |             |    |
| 800      | supervised, or controlled the supporting organization. stion C. Type II Supporting Organizations   | 2          |             |    |
| Sec      | non C. Type if Supporting Organizations  |            | \ \ \ \ \ \ |    |
|          | More and the Charles and the Control of the Association and the Association and the Charles an |            | Yes         | No |
| 1        | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors   |            |             |    |
|          | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control  |            |             |    |
|          | or management of the supporting organization was vested in the same persons that controlled or managed   | _          |             |    |
| 800      | the supported organization(s). stion D. All Type III Supporting Organizations  | 1          |             |    |
| <u> </u> | Tion D. All Type III Supporting Organizations  |            | Vaa         | Na |
| 4        | Did the ergenization provide to each of its supported ergenizations, by the last day of the fifth month of the   |            | Yes         | No |
| 1        | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the   |            |             |    |
|          | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax  |            |             |    |
|          | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the   | 1          |             |    |
| 2        | organization's governing documents in effect on the date of notification, to the extent not previously provided?   |            |             |    |
| 2        | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported   |            |             |    |
|          | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how   | 2          |             |    |
| 3        | the organization maintained a close and continuous working relationship with the supported organization(s).  By reason of the relationship described in (2), did the organization's supported organizations have a   |            |             |    |
| 3        | significant voice in the organization's investment policies and in directing the use of the organization's   |            |             |    |
|          | income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's  |            |             |    |
|          | supported organizations played in this regard  | 3          |             |    |
| Sec      | supported organizations played in this regard. stion E. Type III Functionally Integrated Supporting Organizations  |            |             |    |
| 1        | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions  | <u> </u>   |             |    |
| a        |  | <i>r</i> - |             |    |
| b        |  |            |             |    |
| c        |  | tructions  | 1           |    |
| 2        | Activities Test. Answer (a) and (b) below.   | .ructions, | Yes         | No |
| а        |  |            |             |    |
|          | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify   |            |             |    |
|          | those supported organizations and explain how these activities directly furthered their exempt purposes,   |            |             |    |
|          | how the organization was responsive to those supported organizations, and how the organization determined  |            |             |    |
|          | that these activities constituted substantially all of its activities.   | 2a         |             |    |
| b        |  |            |             |    |
|          | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the   |            |             |    |
|          | reasons for the organization's position that its supported organization(s) would have engaged in these   |            |             |    |
|          | activities but for the organization's involvement.   | 2b         |             |    |
| 3        | Parent of Supported Organizations. Answer (a) and (b) below.   |            |             |    |
| а        |  |            |             |    |
|          | trustees of each of the supported organizations? Provide details in Part VI.   | За         |             |    |
| b        |  |            |             |    |
|          | of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.  | 3b         |             |    |

| Pa   | rt V Type III Non-Functionally Integrated 509(a)(3) Supporting                 | ng Organi       | zations                     |                                |
|------|--|-----------------|-----------------------------|--------------------------------|
| 1    | Check here if the organization satisfied the Integral Part Test as a qualifyi  | ng trust on N   | lov. 20, 1970 (explain in F | Part VI.) See instructions. Al |
|      | other Type III non-functionally integrated supporting organizations must c     | omplete Sec     | tions A through E.          |                                |
| Sect | ion A - Adjusted Net Income  |                 | (A) Prior Year              | (B) Current Year<br>(optional) |
| 1    | Net short-term capital gain  | 1               |                             |                                |
| 2    | Recoveries of prior-year distributions   | 2               |                             |                                |
| 3    | Other gross income (see instructions)  | 3               |                             |                                |
| 4    | Add lines 1 through 3  | 4               |                             |                                |
| 5    | Depreciation and depletion   | 5               |                             |                                |
| 6    | Portion of operating expenses paid or incurred for production or               |                 |                             |                                |
|      | collection of gross income or for management, conservation, or                 |                 |                             |                                |
|      | maintenance of property held for production of income (see instructions)       | 6               |                             |                                |
| 7    | Other expenses (see instructions)  | 7               |                             |                                |
| 8    | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)                   | 8               |                             |                                |
| Sect | ion B - Minimum Asset Amount   |                 | (A) Prior Year              | (B) Current Year<br>(optional) |
| 1    | Aggregate fair market value of all non-exempt-use assets (see                  |                 |                             |                                |
|      | instructions for short tax year or assets held for part of year):              |                 |                             |                                |
| a    | Average monthly value of securities  | 1a              |                             |                                |
|      | Average monthly cash balances  | 1b              |                             |                                |
| С    | Fair market value of other non-exempt-use assets                               | 1c              |                             |                                |
| d    | Total (add lines 1a, 1b, and 1c)   | 1d              |                             |                                |
| е    | Discount claimed for blockage or other   |                 |                             |                                |
|      | factors (explain in detail in Part VI):  |                 |                             |                                |
| 2    | Acquisition indebtedness applicable to non-exempt-use assets                   | 2               |                             |                                |
| 3    | Subtract line 2 from line 1d   | 3               |                             |                                |
| 4    | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,   |                 |                             |                                |
|      | see instructions)  | 4               |                             |                                |
| 5    | Net value of non-exempt-use assets (subtract line 4 from line 3)               | 5               |                             |                                |
| 6    | Multiply line 5 by .035  | 6               |                             |                                |
| 7    | Recoveries of prior-year distributions   | 7               |                             |                                |
| 8    | Minimum Asset Amount (add line 7 to line 6)                                    | 8               |                             |                                |
| Sect | ion C - Distributable Amount   |                 |                             | Current Year                   |
| 1    | Adjusted net income for prior year (from Section A, line 8, Column A)          | 1               |                             |                                |
| 2    | Enter 85% of line 1  | 2               |                             |                                |
| 3    | Minimum asset amount for prior year (from Section B, line 8, Column A)         | 3               |                             |                                |
| 4    | Enter greater of line 2 or line 3  | 4               |                             |                                |
| 5    | Income tax imposed in prior year   | 5               |                             |                                |
| 6    | Distributable Amount. Subtract line 5 from line 4, unless subject to           |                 |                             |                                |
|      | emergency temporary reduction (see instructions)                               | 6               |                             |                                |
| 7    | Check here if the current year is the organization's first as a non-functional | ally integrated | d Type III supporting orga  | anization (see                 |
|      | instructions).   |                 |                             | ·                              |

Schedule A (Form 990 or 990-EZ) 2018

| Par   | <sup>ব</sup> V │ Type III Non-Functionally Integrated 509       | (a)(3) Supporting Orga        | nizations <sub>(continued)</sub>       |   |
|-------|---|-------------------------------|--|---|
| Secti | ion D - Distributions   |                               |  | Current Year                              |
| 1     | Amounts paid to supported organizations to accomplish exe       |                               |  |   |
| 2     | Amounts paid to perform activity that directly furthers exemp   |                               |  |   |
|       | organizations, in excess of income from activity                |                               |  |   |
| 3     | Administrative expenses paid to accomplish exempt purpose       | es of supported organizations | 3                                      |   |
| 4     | Amounts paid to acquire exempt-use assets                       |                               |  |   |
| 5     | Qualified set-aside amounts (prior IRS approval required)       |                               |  |   |
| 6     | Other distributions (describe in Part VI). See instructions.    |                               |  |   |
| 7     | Total annual distributions. Add lines 1 through 6.              |                               |  |   |
| 8     | Distributions to attentive supported organizations to which the | ne organization is responsive |  |   |
|       | (provide details in Part VI). See instructions.                 |                               |  |   |
| 9     | Distributable amount for 2018 from Section C, line 6            |                               |  |   |
| 10    | Line 8 amount divided by line 9 amount                          |                               |  |   |
| Secti | ion E - Distribution Allocations (see instructions)             | (i)<br>Excess Distributions   | (ii)<br>Underdistributions<br>Pre-2018 | (iii)<br>Distributable<br>Amount for 2018 |
| 1     | Distributable amount for 2018 from Section C, line 6            |                               |  |   |
| 2     | Underdistributions, if any, for years prior to 2018 (reason-    |                               |  |   |
|       | able cause required- explain in Part VI). See instructions.     |                               |  |   |
| 3     | Excess distributions carryover, if any, to 2018                 |                               |  |   |
| а     | From 2013   |                               |  |   |
| b     | From 2014   |                               |  |   |
| С     | From 2015   |                               |  |   |
| d     | From 2016   |                               |  |   |
| е     | From 2017   |                               |  |   |
| f     | Total of lines 3a through e                                     |                               |  |   |
| g     | Applied to underdistributions of prior years                    |                               |  |   |
| h     | Applied to 2018 distributable amount                            |                               |  |   |
| i     | Carryover from 2013 not applied (see instructions)              |                               |  |   |
| j     | Remainder. Subtract lines 3g, 3h, and 3i from 3f.               |                               |  |   |
| 4     | Distributions for 2018 from Section D,                          |                               |  |   |
|       | line 7: \$  |                               |  |   |
| а     | Applied to underdistributions of prior years                    |                               |  |   |
| b     | Applied to 2018 distributable amount                            |                               |  |   |
| С     | Remainder. Subtract lines 4a and 4b from 4.                     |                               |  |   |
| 5     | Remaining underdistributions for years prior to 2018, if        |                               |  |   |
|       | any. Subtract lines 3g and 4a from line 2. For result greater   |                               |  |   |
|       | than zero, explain in Part VI. See instructions.                |                               |  |   |
| 6     | Remaining underdistributions for 2018. Subtract lines 3h        |                               |  |   |
|       | and 4b from line 1. For result greater than zero, explain in    |                               |  |   |
|       | Part VI. See instructions.                                      |                               |  |   |
| 7     | Excess distributions carryover to 2019. Add lines 3j            |                               |  |   |
|       | and 4c.   |                               |  |   |
| 8     | Breakdown of line 7:  |                               |  |   |
| а     | Excess from 2014  |                               |  |   |
| b     | Excess from 2015  |                               |  |   |
| С     | Excess from 2016  |                               |  |   |
| d     | Excess from 2017  |                               |  |   |
| е     | Excess from 2018  |                               |  |   |

Schedule A (Form 990 or 990-EZ) 2018

|             | structions.) | o, and o, and Fait | v, Section | on E, inles 2, 5, and 6. F | AISO COITI | piete triis pa | rt for any additional information. |  |
|-------------|--------------|--------------------|------------|----------------------------|------------|----------------|------------------------------------|--|
| SCHEDULE A  | , PART       | II, LINE           | 10,        | EXPLANATION                | FOR        | OTHER          | INCOME:                            |  |
| OTHER INCO  | ME           |                    |            |                            |            |                |                                    |  |
| 2015 AMOUN  | r: \$        | 65,410.            |            |                            |            |                |                                    |  |
| 2016 AMOUN' | r: \$        | 9,019.             |            |                            |            |                |                                    |  |
| 2017 AMOUN  | Г: \$        |                    |            |                            |            |                |                                    |  |
| 2018 AMOUN  | Г: \$        | 25,639.            |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
| FEES        |              |                    |            |                            |            |                |                                    |  |
| 2018 AMOUN  | r: \$        | 2,879.             |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |
|             |              |                    |            |                            |            |                |                                    |  |

# Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

**Schedule of Contributors** 

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Name of the organization

VITAL STRATEGIES, INC.

Employer identification number

22-3419667

| Organization type (check one):   |   |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|
| Filers of  | Filers of: Section:   |  |  |  |  |  |  |
| Form 99  | 0 or 990-EZ   | $\overline{X}$ 501(c)( $\overline{3}$ ) (enter number) organization  |  |  |  |  |  |
|  |   | 4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation   |  |  |  |  |  |
|  |   | 527 political organization   |  |  |  |  |  |
| Form 99  | 0-PF  | 501(c)(3) exempt private foundation  |  |  |  |  |  |
|  |   | 4947(a)(1) nonexempt charitable trust treated as a private foundation  |  |  |  |  |  |
|  |   | 501(c)(3) taxable private foundation   |  |  |  |  |  |
|  |   | s covered by the <b>General Rule</b> or a <b>Special Rule</b> .  7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.   |  |  |  |  |  |
| General  | Rule  |  |  |  |  |  |  |
|  | -   | of filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.  |  |  |  |  |  |
| Special  | Rules   |  |  |  |  |  |  |
| X  | sections 509(a)(1) a any one contributo   | described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from r, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; line 1. Complete Parts I and II. |  |  |  |  |  |
|  | For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.   |  |  |  |  |  |  |
|  | For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the <b>General Rule</b> applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year |  |  |  |  |  |  |
| Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF). |   |  |  |  |  |  |  |

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization

Employer identification number

VITAL STRATEGIES, INC.

22-3419667

| Part I     | Contributors (see instructions). Use duplicate copies of Part I if additional | al space is needed.        |  |
|------------|---|----------------------------|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 1          |   | \$ <u>15,538,000</u> .     | Person X Payroll   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 2          |   | \$ <u>15,000,000</u> .     | Person X Payroll  Noncash  (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions    | (d)<br>Type of contribution  |
| 3          |   | \$ <u>11,676,093</u> .     | Person X Payroll   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions    | (d) Type of contribution   |
| 4          |   | \$ <u>10,121,740.</u>      | Person X Payroll  Noncash  (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d) Type of contribution   |
| 5          |   | \$ <u>10,000,000</u> .     | Person X Payroll  Noncash  (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions    | (d)<br>Type of contribution  |
| 6          |   | \$9,613,434.               | Person X Payroll   |

Name of organization

Employer identification number

VITAL STRATEGIES, INC.

22-3419667

| Part I     | Contributors (see instructions). Use duplicate copies of Part I if | additional space is needed. |  |
|------------|--|-----------------------------|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                                  | (c) Total contributions     | (d) Type of contribution   |
| 7          |  | \$\$                        | Person X Payroll  Noncash  (Complete Part II for noncash contributions.) |
| (a)        | (b)  | (c)                         | (d)  |
| No.        | Name, address, and ZIP + 4   | Total contributions         | Type of contribution   |
| 8          |  | \$\$<br>                    | Person X Payroll   |
| (a)        | (b)  | (c)                         | (d)  |
| No.        | Name, address, and ZIP + 4   | Total contributions         | Type of contribution   |
|            |  | \$                          | Person Payroll Noncash (Complete Part II for noncash contributions.)     |
| (a)        | (b)  | (c)                         | (d)  |
| No.        | Name, address, and ZIP + 4   | Total contributions  \$     | Person Payroll Complete Part II for noncash contributions.               |
| (a)        | (b)  | (c)                         | (d)  |
| No.        | Name, address, and ZIP + 4   | * Total contributions       | Person Payroll Complete Part II for noncash contributions.               |
| (a)        | (b)  | (c)                         | (d)  |
| No.        | Name, address, and ZIP + 4   | Total contributions  \$     | Person Payroll Noncash (Complete Part II for noncash contributions.)     |

Name of organization Employer identification number

# VITAL STRATEGIES, INC.

22-3419667

| Part II                      | Noncash Property (see instructions). Use duplicate copies of Part II if a | dditional space is needed.                |                           |
|------------------------------|---|---|---------------------------|
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                              | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received      |
|                              |   | \$  |                           |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                                | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received      |
|                              |   | \$  |                           |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                                | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received      |
|                              |   | \$  |                           |
| (a)<br>No.<br>from<br>Part I | (b) Description of noncash property given                                 | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received      |
|                              |   | \$  |                           |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                                | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received      |
|                              |   | \$  |                           |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                                | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received      |
|                              |   | \$  | 000 000 F7 000 PF1 (0040) |

Name of organization **Employer identification number** VITAL STRATEGIES, INC. 22-3419667 Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

#### SCHEDULE C

(Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

► Go to www.irs.gov/Form990 for instructions and the latest information.

Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.

2018
Open to Public Inspection

Department of the Treasury Internal Revenue Service

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

|    | ) (see separate instructions), then   | tional Complete Dort III   |  |  |   |
|----|---|--|--|--|---|
|    | Section 501(c)(4), (5), or (6) organizat  | tions. Complete Part III.  |  | Emp  | loyer identification number   |
|    | •   | TRATEGIES, INC.  |  |  | 22-3419667  |
| Pa | art I-A Complete if the org   | janization is exempt unde  | r section 501(c) o   | r is a section 527 or  | ganization.   |
| 2  | Provide a description of the organiz<br>Political campaign activity expendit<br>Volunteer hours for political campai  | ures   |  |  | S   |
| Pa | rt I-B Complete if the org  | anization is exempt unde   | r section 501(c)(3)  | <b>).</b>  |   |
| 1  | Enter the amount of any excise tax  | incurred by the organization unde  | r section 4955   | <b>&gt;</b> §  | S   |
|    | Enter the amount of any excise tax  |  |  |  |   |
| 3  | If the organization incurred a sectio   | n 4955 tax, did it file Form 4720 fo   | or this year?  |  | Yes No  |
| 4a | Was a correction made?  |  |  |  | Yes No  |
|    | If "Yes," describe in Part IV.  |  |  |  | .1/0)   |
|    | Enter the amount directly expended  | anization is exempt unde   |  |  |   |
| 3  | Enter the amount of the filing organ exempt function activities  Total exempt function expenditures line 17b  Did the filing organization file <b>Form</b> Enter the names, addresses and en made payments. For each organization rounding to the propolitical action committee (PAC). If | a. Add lines 1 and 2. Enter here and 1120-POL for this year? Inployer identification number (EIN) tion listed, enter the amount paid comptly and directly delivered to a second comptly delive | d on Form 1120-POL, of all section 527 polit from the filing organiza separate political organ | ical organizations to which tion's funds. Also enter the distance of the dista | Yes No n the filing organization e amount of political  |
|    | <b>(a)</b> Name   | (b) Address  | (c) EIN  | (d) Amount paid from<br>filing organization's<br>funds. If none, enter -0  | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization.  If none, enter -0 |
|    |   |  |  |  |   |
|    |   |  |  |  |   |
|    |   |  |  |  |   |
|    |   |  |  |  |   |
|    |   |  |  |  |   |
|    |   |  |  |  |   |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2018

LHA

832041 11-08-18

Schedule C (Form 990 or 990-EZ) 2018

f Grassroots lobbying expenditures

# Schedule C (Form 990 or 990-EZ) 2018 VITAL STRATEGIES, INC. 22-34196 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description  | (;   | a)   | (                       | (b)     |
|---|--|--|-------------------------|---------|
| he lobbying activity.   | Yes  | No   | Am                      | ount    |
| During the year, did the filing organization attempt to influence foreign, national, state, or  |  |  |                         |         |
| local legislation, including any attempt to influence public opinion on a legislative matter  |  |  |                         |         |
| or referendum, through the use of:  |  |  |                         |         |
| a Volunteers?   |  | Х  |                         |         |
| b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  |  | Х  |                         |         |
| c Media advertisements?   |  | Х  |                         |         |
| d Mailings to members, legislators, or the public?  |  | Х  |                         |         |
| Publications, or published or broadcast statements?   |  | Х  |                         |         |
| f Grants to other organizations for lobbying purposes?  |  | X  |                         |         |
| g Direct contact with legislators, their staffs, government officials, or a legislative body?   |  | X  |                         |         |
| h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?   |  | X  |                         |         |
| i Other activities?   | X  |  |                         | 3,480   |
| j Total. Add lines 1c through 1i  |  |  |                         | 3,480   |
| a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?   |  | Х  |                         |         |
| b If "Yes," enter the amount of any tax incurred under section 4912   |  |  |                         |         |
| c If "Yes," enter the amount of any tax incurred by organization managers under section 4912  |  |  |                         |         |
| d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  |  |  |                         |         |
| complete if the organization is exempt under section 501(c)(4), section 501(c)(6)   | on 501(c)(   | 5), or se  | ection                  |         |
| 501(c)(6).  |  |  | Yes                     | No      |
|   |  |  |                         | 1       |
| Were substantially all (90% or more) dues received pondeductible by members?  |  |  |                         |         |
| Were substantially all (90% or more) dues received nondeductible by members?  |  |  | _                       |         |
| Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from  |  | 2  |                         |         |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less?   | he prior year  | <b>2</b>   |                         |         |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from itri III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered  | the prior year                                       | 2<br>? 3<br>5), or se  | ection                  | e 3, is |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from our III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  | the prior year<br>on 501(c)(i                        | ? 3<br>5), or set<br>(b) Par                                 | ection                  | e 3, is |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  | the prior year<br>on 501(c)(i                        | ? 3<br>5), or set<br>(b) Par                                 | ection<br>t III-A, lin  | e 3, is |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from it III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures)  | the prior year<br>on 501(c)(i                        | ? 3<br>5), or set<br>(b) Par                                 | ection<br>t III-A, lin  | e 3, is |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the organization agree to carry over lobbying and political campaign activity expenditures from the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).   | the prior year<br>on 501(c)(i<br>l "No," OR          | 2 3<br>5), or sea (b) Par                                    | ection<br>t III-A, lin  | e 3, is |
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| Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the organization agree to carry over lobbying and political campaign activity expenditures from the section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the expenditure next year?   | the prior year on 501(c)(i "No," OR tical            | 2 3 5), or set (b) Par 2 2 2 2 3                             | ection<br>t III-A, lin  | e 3, is |
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# **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

VITAL STRATEGIES, INC.

**Employer identification number** 22-3419667

| Pai | art I Organizations Maintain              | ing Donor Advised                     | d Funds or Other Similar Funds              | or Accou        | unts. Complete if the            |
|-----|---|---------------------------------------|---|-----------------|----------------------------------|
|     | organization answered "Yes" o             | n Form 990, Part IV, line             | e 6.  |                 |                                  |
|     |   |                                       | (a) Donor advised funds                     | (b) F           | unds and other accounts          |
| 1   | Total number at end of year               |                                       |   |                 |                                  |
| 2   | Aggregate value of contributions to (d    |                                       |   |                 |                                  |
| 3   | Aggregate value of grants from (during    | year) [                               |   |                 |                                  |
| 4   | Aggregate value at end of year            |                                       |   |                 |                                  |
| 5   | Did the organization inform all donors    | and donor advisors in v               | vriting that the assets held in donor advi  | sed funds       |                                  |
|     | are the organization's property, subject  | t to the organization's               | exclusive legal control?                    |                 | Yes No                           |
| 6   | Did the organization inform all grantee   | s, donors, and donor ac               | dvisors in writing that grant funds can be  | e used only     |                                  |
|     | for charitable purposes and not for the   | benefit of the donor or               | donor advisor, or for any other purpose     | conferring      |                                  |
|     |   |                                       |   |                 |                                  |
| Pai | art II Conservation Easemen               | <b>ts.</b> Complete if the org        | anization answered "Yes" on Form 990,       | Part IV, line   | 7.                               |
| 1   | Purpose(s) of conservation easements      | held by the organization              | on (check all that apply).                  |                 |                                  |
|     | Preservation of land for public u         | se (e.g., recreation or e             | ducation) Preservation of a his             | storically imp  | ortant land area                 |
|     | Protection of natural habitat             |                                       | Preservation of a ce                        | rtified histori | c structure                      |
|     | Preservation of open space                |                                       |   |                 |                                  |
| 2   | Complete lines 2a through 2d if the or    | ganization held a qualifi             | ed conservation contribution in the form    | of a conser     | vation easement on the last      |
|     | day of the tax year.                      |                                       |   |                 | Held at the End of the Tax Year  |
| а   | Total number of conservation easeme       | nts                                   |   | 2a              | 1                                |
| b   | Total acreage restricted by conservati    | on easements                          |   |                 |                                  |
| С   |   |                                       | ucture included in (a)                      |                 |                                  |
| d   |   |                                       | fter 7/25/06, and not on a historic struct  | I .             |                                  |
|     |   |                                       |   |                 |                                  |
| 3   | Number of conservation easements m        | odified, transferred, rele            | eased, extinguished, or terminated by th    | e organizatio   | on during the tax                |
|     | year ▶                                    |                                       |   |                 |                                  |
| 4   | Number of states where property subj      |                                       | •   | -               |                                  |
| 5   |   |                                       | odic monitoring, inspection, handling of    |                 |                                  |
| _   | violations, and enforcement of the cor    |                                       |   |                 |                                  |
| 6   | Staff and volunteer hours devoted to r    | nonitoring, inspecting, i             | handling of violations, and enforcing con   | iservation ea   | sements during the year          |
| _   | • — · · · · · · · · · · · · · · · · · ·   |                                       |   |                 |                                  |
| 7   |   | oring, inspecting, hand               | ling of violations, and enforcing conserva  | ation easeme    | ents during the year             |
|     | <b>S</b>                                  |                                       | e satisfy the requirements of section 170   | \/L\/4\/D\/:\   |                                  |
| 8   |   |                                       |   |                 | Yes No                           |
| 9   |   |                                       | on easements in its revenue and expense     |                 |                                  |
| 9   | ·   | •                                     | ion's financial statements that describes   | •               | *                                |
|     | conservation easements.                   | othote to the organizati              | ion s illianciai statements that describes  | o trie Organiza | ation's accounting for           |
| Pai |   | ing Collections of                    | Art, Historical Treasures, or O             | ther Simil      | lar Assets.                      |
|     | Complete if the organization ar           | •                                     |   |                 |                                  |
|     | If the organization elected, as permitte  |                                       |   | ment and ba     | lance sheet works of art.        |
|     |   | •                                     | ibition, education, or research in further  |                 | •                                |
|     | the text of the footnote to its financial |                                       |   |                 |                                  |
| b   | If the organization elected, as permitte  |                                       |   | nt and balanc   | e sheet works of art, historical |
|     | •   | · · · · · · · · · · · · · · · · · · · | lucation, or research in furtherance of pu  |                 |                                  |
|     | relating to these items:                  | . ,                                   |   | -,              |                                  |
|     | _   | art VIII, line 1                      |   |                 | \$                               |
|     | (ii) Assets included in Form 990, Part    |                                       |   |                 | \$                               |
| 2   | • •                                       |                                       | asures, or other similar assets for financi |                 |                                  |
|     | the following amounts required to be      |                                       |   |                 |                                  |
| а   |   |                                       |   | <b>&gt;</b>     | · \$                             |
|     | Assets included in Form 990, Part X       |                                       |   | _               | · \$                             |
| LHA | For Paperwork Reduction Act Notic         | e, see the Instructions               | for Form 990.                               |                 | Schedule D (Form 990) 2018       |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Pai  | t III Organizations Maintaining C  | ollections of Ar       | t, Histo     | orical Tre     | asures, o        | Other      | Simila               | r Assets   | (contin             | ued)         |      |
|------|--|------------------------|--------------|----------------|------------------|------------|----------------------|------------|---------------------|--------------|------|
| 3    | Using the organization's acquisition, accession                                |                        |              |                |                  |            |                      |            | •                   |              |      |
|      | (check all that apply):  |                        |              |                |                  |            |                      |            |                     |              |      |
| а    | Public exhibition  | d                      | i 🗌          | Loan or exc    | hange progra     | ıms        |                      |            |                     |              |      |
| b    | Scholarly research   | е                      |              | Other          |                  |            |                      |            |                     |              |      |
| С    | Preservation for future generations  |                        |              |                |                  |            |                      |            |                     |              |      |
| 4    | Provide a description of the organization's co                                 | ollections and explain | n how th     | ey further th  | ne organizatio   | n's exem   | npt purpo            | se in Part | XIII.               |              |      |
| 5    | During the year, did the organization solicit o                                | r receive donations o  | of art, his  | storical treas | sures, or othe   | r similar  | assets               |            |                     |              |      |
|      | to be sold to raise funds rather than to be ma                                 |                        |              |                |                  |            |                      |            | Yes                 |              | No   |
| Pai  | t IV Escrow and Custodial Arrang   | gements. Comple        | ete if the   | organizatio    | n answered "     | Yes" on    | Form 990             | , Part IV, | ine 9, or           |              |      |
|      | reported an amount on Form 990, Par  | t X, line 21.          |              |                |                  |            |                      |            |                     |              |      |
| 1a   | Is the organization an agent, trustee, custodi                                 | an or other intermed   | liary for o  | contribution   | s or other ass   | ets not i  | ncluded              |            | _                   |              | _    |
|      | on Form 990, Part X?   |                        |              |                |                  |            |                      | <u> </u>   | Yes                 | X            | No   |
| b    | If "Yes," explain the arrangement in Part XIII                                 | and complete the fol   | llowing t    | able:          |                  |            |                      |            |                     |              |      |
|      |  |                        |              |                |                  |            |                      |            | Amount              | <u> </u>     |      |
| С    | Beginning balance  |                        |              |                |                  |            | 1c                   |            |                     |              |      |
| d    | Additions during the year  |                        |              |                |                  |            | 1d                   |            |                     |              |      |
| е    | Distributions during the year  |                        |              |                |                  |            | 1e                   |            |                     |              |      |
| f    | Ending balance   |                        |              |                |                  |            |                      |            | _                   |              |      |
|      | Did the organization include an amount on Fe                                   |                        |              |                |                  |            | ty?                  | LX         | Yes                 |              | No   |
|      | If "Yes," explain the arrangement in Part XIII.                                |                        |              |                |                  |            |                      |            |                     | X            |      |
| Pai  | t V Endowment Funds. Complete i  | f the organization an  | swered       | "Yes" on Fo    | rm 990, Part     | IV, line 1 | 0.                   |            |                     |              |      |
|      |  | (a) Current year       | <b>(b)</b> P | rior year      | (c) Two year     | s back     | <b>(d)</b> Three y   | ears back  | (e) Four            | years        | back |
| 1a   | Beginning of year balance  |                        |              |                |                  |            |                      |            |                     |              |      |
| b    | Contributions  |                        |              |                |                  |            |                      |            |                     |              |      |
| С    | Net investment earnings, gains, and losses                                     |                        |              |                |                  |            |                      |            |                     |              |      |
| d    | Grants or scholarships   |                        |              |                |                  |            |                      |            |                     |              |      |
| е    | Other expenditures for facilities  |                        |              |                |                  |            |                      |            |                     |              |      |
|      | and programs   |                        |              |                |                  |            |                      |            |                     |              |      |
| f    | Administrative expenses  |                        |              |                |                  |            |                      |            |                     |              |      |
| g    | End of year balance  |                        |              |                |                  |            |                      |            |                     |              |      |
| 2    | Provide the estimated percentage of the curr                                   | ent year end balance   | e (line 1g   | j, column (a   | )) held as:      |            |                      |            |                     |              |      |
| а    | Board designated or quasi-endowment  |                        | _%           |                |                  |            |                      |            |                     |              |      |
| b    | Permanent endowment  | %                      |              |                |                  |            |                      |            |                     |              |      |
| С    | Temporarily restricted endowment   |                        |              |                |                  |            |                      |            |                     |              |      |
|      | The percentages on lines 2a, 2b, and 2c sho                                    | •                      |              |                |                  |            |                      |            |                     |              |      |
| 3а   | Are there endowment funds not in the posse                                     | ssion of the organiza  | ation that   | t are held ar  | nd administer    | ed for the | e organiza           | ation      | Г                   |              |      |
|      | by:  |                        |              |                |                  |            |                      |            |                     | Yes          | No   |
|      | (i) unrelated organizations  |                        |              |                |                  |            |                      |            | 3a(i)               |              |      |
|      |  |                        |              |                |                  |            |                      |            | 3a(ii)              |              |      |
|      | If "Yes" on line 3a(ii), are the related organiza                              |                        |              |                |                  |            |                      |            | 3b                  |              |      |
| Dai  | Describe in Part XIII the intended uses of the tVI Land, Buildings, and Equipm |                        | wment f      | unds.          |                  |            |                      |            |                     |              |      |
| Га   |  |                        |              |                |                  | D          | l' 40                |            |                     |              |      |
|      | Complete if the organization answered  |                        |              |                |                  |            |                      |            |                     |              |      |
|      | Description of property  | (a) Cost or o          |              | ` '            | or other         |            | ccumulate            |            | (d) Bool            | k valu       | е    |
|      | Land   | basis (investr         | nent)        | Dasis          | (other)          | uep        | oreciation           |            |                     |              |      |
|      | Land   |                        |              |                |                  |            |                      |            |                     |              |      |
| b    | Buildings  |                        |              | 1 26           | 3 561            |            | 51,5                 | 92         | 1 211               | 1 0'         | 72   |
| C    | Leasehold improvements   |                        |              |                | 3,564.<br>3,975. |            | $\frac{31,3}{546,7}$ |            | $\frac{1,211}{537}$ | 7,2          |      |
|      | Equipment  |                        |              | 1,00           | 3,313.           |            | 740,/                | 1 4 •      | 33                  | , , 4        | 03.  |
|      | Other  Add lines 1a through 1e. (Column (d) must e                             |                        |              | (D) :          |                  |            |                      |            | 1,749               | 1 1          | 75   |
| ıvta | L AUG III ES TA HILUUUH TE. /(:`Alumn (d) must A                               | auai Form 990 Part     | x COLLIN     | ın ıkı lına 1  | ucı              |            |                      |            | _ , /               | , , <u> </u> | ,    |

Schedule D (Form 990) 2018

| Part VII Investments - Other Securities.  | EGIES, INC.               |  | 22-3419667 Page 3          |
|---|---------------------------|--|----------------------------|
| Complete if the organization answered "Yes"   | on Form 990, Part IV, lir | ne 11b. See Form 990, Part X, line 12. |                            |
| (a) Description of security or category (including name of security)                                      | (b) Book value            | (c) Method of valuation: Cost o        | r end-of-year market value |
| (1) Financial derivatives   |                           |  |                            |
| (2) Closely-held equity interests   |                           |  |                            |
| (3) Other   |                           |  |                            |
| (A)   |                           |  |                            |
| (B)   |                           |  |                            |
| (C)   |                           |  |                            |
| (D)   |                           |  |                            |
| (E)   |                           |  |                            |
| (F)   |                           |  |                            |
| (G)   |                           |  |                            |
| (H)   |                           |  |                            |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) Part VIII Investments - Program Related. |                           |  |                            |
|   | an Farma 000 Bart IV lin  | and the Conformation Doubly line to    |                            |
| Complete if the organization answered "Yes"  (a) Description of investment                                | (b) Book value            | (c) Method of valuation: Cost o        | r end-of-vear market value |
| ·   | (b) Book value            | (c) Metriod of Valdation. Gost o       | Cha or year market value   |
| <u>(1)</u>  |                           |  |                            |
| (2)   |                           |  |                            |
| (3)   |                           |  |                            |
| <u>(4)</u><br>(5)   |                           |  |                            |
| (6)   |                           |  |                            |
| (7)   |                           |  |                            |
| (8)   |                           |  |                            |
| (9)   |                           |  |                            |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)  |                           |  |                            |
| Part IX Other Assets.   |                           | -                                      |                            |
| Complete if the organization answered "Yes"   | on Form 990, Part IV, lir | ne 11d. See Form 990, Part X, line 15. |                            |
|   | Description               |  | (b) Book value             |
| (1)   |                           |  |                            |
| (2)   |                           |  |                            |
| (3)   |                           |  |                            |
| (4)   |                           |  |                            |
| (5)   |                           |  |                            |
| (6)   |                           |  |                            |
| (7)   |                           |  |                            |
| (8)   |                           |  |                            |
| (9)   |                           |  |                            |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line   | e 15.)                    |  | <b>&gt;</b>                |
| Part X Other Liabilities.   |                           |  |                            |
| Complete if the organization answered "Yes"   | on Form 990, Part IV, lir |  | e 25.                      |
| 1. (a) Description of liability   |                           | (b) Book value                         |                            |
| (1) Federal income taxes  |                           |  |                            |
| (2) DEFERRED RENT   |                           | 657,818.                               |                            |
| (3)   |                           |  |                            |
| (4)   |                           |  |                            |
| (5)   |                           |  |                            |
| (6)   |                           |  |                            |
| (7)   |                           |  |                            |
| (8)   |                           |  |                            |
| (9)   |                           | 657 818.                               |                            |
| Total (Column (b) must say of Form 000 Port V and (D) line  | 2E )                      | מאוא / רמ                              |                            |

Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

119,431

| Sche | dule D (Form 990) 2018 VITAI             | L STRATEGIES,                 | INC.                  |              | 22-           | -341966 | 7 Page       |
|------|--|-------------------------------|-----------------------|--------------|---------------|---------|--------------|
| Par  | t XI Reconciliation of Revenu            |                               |                       | s With Reven | ue per Return |         | <u> </u>     |
|      | Complete if the organization ans         | wered "Yes" on Form 99        | 0, Part IV, line 12a. |              |               |         |              |
| 1    | Total revenue, gains, and other support  | per audited financial stat    | tements               |              | 1             | 80,91   | 0,656        |
| 2    | Amounts included on line 1 but not on    | Form 990, Part VIII, line 1   | 2:                    |              |               |         |              |
| а    | Net unrealized gains (losses) on investr | nents                         |                       | 2a           |               |         |              |
| b    | Donated services and use of facilities   |                               |                       | 2b           |               |         |              |
| С    | Recoveries of prior year grants          |                               |                       | 2c           |               |         |              |
| d    | Other (Describe in Part XIII.)           |                               |                       | 2d           |               |         |              |
| е    | Add lines 2a through 2d                  |                               |                       |              | 2e            |         | 0            |
| 3    | Subtract line 2e from line 1             |                               |                       |              |               | 80,91   | 0,656        |
| 4    | Amounts included on Form 990, Part V     | III, line 12, but not on line | 1:                    |              |               |         |              |
| а    | Investment expenses not included on F    | orm 990, Part VIII, line 7b   | )                     | 4a           |               |         |              |
| b    | Other (Describe in Part XIII.)           |                               |                       | 4b           |               |         |              |
| С    | Add lines 4a and 4b                      |                               |                       |              | 4c            |         | 0            |
| 5    | Total revenue. Add lines 3 and 4c. (This | s must equal Form 990. Pa     | art I. line 12.)      |              | 5             | 80,91   | 0,656        |
| Pai  | t XII Reconciliation of Expens           | ses per Audited Fina          | ancial Statemen       | ts With Expe | nses per Retu | rn.     |              |
|      | Complete if the organization ans         | wered "Yes" on Form 99        | 0, Part IV, line 12a. |              |               |         |              |
| 1    | Total expenses and losses per audited    | financial statements          |                       |              | <u>1</u>      | 119,43  | <u>1,564</u> |
| 2    | Amounts included on line 1 but not on    | Form 990, Part IX, line 25    | :                     |              |               |         |              |
| а    | Donated services and use of facilities   |                               |                       | 2a           |               |         |              |
| b    | Prior year adjustments                   |                               |                       | 2b           |               |         |              |
| С    | Other losses                             |                               |                       | 2c           |               |         |              |
| d    | Other (Describe in Part XIII.)           |                               |                       | 2d           |               |         |              |
| е    | Add lines 2a through 2d                  |                               |                       |              |               |         | 0            |
| 3    | Subtract line 2e from line 1             |                               |                       |              | 3             | 119,43  | <u>1,564</u> |
| 4    | Amounts included on Form 990, Part IX    |                               |                       |              |               |         |              |

### Total expenses. Add lines 3 and 4c. (This must equal Form 990. Part I. line 18.) | Part XIII | Supplemental Information.

a Investment expenses not included on Form 990, Part VIII, line 7b

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

4a

### PART IV, LINE 2B:

**b** Other (Describe in Part XIII.) c Add lines 4a and 4b

VITAL STRATEGIES (VITAL) IS ACTING AS FIDUCIARY FISCAL AGENT FOR THE NORTH AMERICAN REGION CHARTER OF THE UNION(NAR) FUNDS. THESE FUNDS ARE HELD IN A DESIGNATED BANK ACCOUNT. THE BALANCE OF FUNDS AS OF DECEMBER 31, \$231,982.

DURING 2018, VS THROUGH THE UNION, WAS THE PRIME-RECIPIENT OF \$11.68 MILLION IN US GOVERNMENT FUNDS, TO SUPPORT ACTIVITIES ASSOCIATED WITH THE UNION-LED IMPLEMENTATION OF THE INTERNATIONAL TREAT TB INITIATIVE, MULTI-YEAR RESEARCH INITIATIVE FUNDED BY THE UNITED STATES AGENCY FOR INTERNATIONAL DEVELOPMENT (USAID), FOR WHICH VS SERVES AS A COORDINATING

AND ADMINISTRATIVE HUB.

# SCHEDULE F (Form 990)

Department of the Treasury

Internal Revenue Service

# Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018
Open to Public Inspection

Name of the organization

Employer identification number

VITAL STRATEGIES, 22-3419667 INC. General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 14b. 1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, X Yes the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States. 3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.) (a) Region (b) Number of (c) Number of (d) Activities conducted in the region (e) If activity listed in (d) (f) Total employees, agents, and independent expenditures offices (by type) (such as, fundraising, prois a program service, for and in the region gram services, investments, grants to describe specific type investments contractors recipients located in the region) of service(s) in the region in the region in the region SUB-SAHARAN AFRICA 0 GRANTS 7,636,334. EAST ASIA AND THE PACIFIC 0 0 GRANTS 18,781,508. 0 0 EUROPE GRANTS 18,472,026. 0 NORTH AMERICA 0 GRANTS 1,802,246. SOUTH AMERICA GRANTS 0 0 1,676,692. EUROPE 0 13 PROGRAM SERVICES DATA FOR HEALTH 63,886. PARTNERSHIP FOR HEALTHY SUB-SAHARAN AFRICA 0 PROGRAM SERVICES CITIES 597. PARTNERSHIP FOR HEALTHY CITIES SOUTH AMERICA 0 PROGRAM SERVICES 9,299. 4 0 18 48,442,588. 3 a Subtotal **b** Total from continuation 0 8 168,067. sheets to Part I ...... Totals (add lines 3a

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Schedule F (Form 990) 2018

48,610,655.

and 3b)

| Part I   Continuatio | n of Activitie                      | s per Region | I. (Schedule F (Form 990), Part I, line 3   | 3)   |   |
|----------------------|-------------------------------------|--------------|---|--|---|
| (a) Region           | (b) Number of offices in the region |              | (d) Activities conducted in region<br>(by type) (i.e., fundraising,<br>program services, grants to<br>recipients located in the region) | (e) If activity listed in (d) is a program service, describe specific type of service(s) in region | (f) Total<br>expenditures<br>for region |
| EAST ASIA AND THE    |                                     |              |   |  |   |
| PACIFIC              | 0                                   | 8            | PROGRAM SERVICES  | STREAM TB  | 168,067.                                |
|                      |                                     |              |   |  |   |
|                      |                                     |              |   |  |   |
|                      |                                     |              |   |  |   |
|                      |                                     |              |   |  |   |
|                      |                                     |              |   |  |   |
|                      |                                     |              |   |  |   |
|                      |                                     |              |   |  |   |
|                      |                                     |              |   |  |   |
|                      |                                     |              |   |  |   |
|                      |                                     |              |   |  |   |
|                      |                                     |              |   |  |   |
|                      |                                     |              |   |  |   |
| Totals               |                                     | 8            |   |  | 168,067.                                |

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1<br>(a) Name of organization | <b>(b)</b> IRS code section and EIN (if applicable) | (c) Region                  | <b>(d)</b> Purpose of grant       | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of noncash assistance | (h) Description of noncash assistance | (i) Method of valuation (book, FM\ appraisal, other) |
|-------------------------------|---|-----------------------------|-----------------------------------|--------------------------|---------------------------------|----------------------------------|---------------------------------------|--|
|                               |   | SUB-SAHARAN                 |                                   |                          |                                 |                                  |                                       |  |
|                               |   | AFRICA                      | RESOLVE                           | 266,370.                 | WIRE TRANSFER                   | 0.                               |                                       |  |
|                               |   |                             |                                   |                          |                                 |                                  |                                       |  |
|                               |   | SUB-SAHARAN                 | DEGOT VE                          | 150 040                  | MANAGER MENNAGER                | 0                                |                                       |  |
|                               |   | AFRICA                      | RESOLVE                           | 150,040.                 | WIRE TRANSFER                   | 0.                               |                                       |  |
|                               |   | EAST ASIA AND THE           | PARTNERSHIP FOR                   |                          |                                 |                                  |                                       |  |
|                               |   | PACIFIC                     | HEALTHY CITIES                    | 24,000.                  | WIRE TRANSFER                   | 0.                               |                                       |  |
|                               |   |                             |                                   |                          |                                 |                                  |                                       |  |
|                               |   | SUB-SAHARAN<br>AFRICA       | PARTNERSHIP FOR<br>HEALTHY CITIES | 82 500                   | WIRE TRANSFER                   | 0.                               |                                       |  |
|                               |   | ni kien                     |                                   | 02,500.                  | WIRD TRANSPOR                   | 0.                               |                                       |  |
|                               |   | EUROPE (INCLUDING ICELAND & | PARTNERSHIP FOR                   |                          |                                 |                                  |                                       |  |
|                               |   | GREENLAND)                  | HEALTHY CITIES                    | 23,714.                  | WIRE TRANSFER                   | 0.                               |                                       |  |
|                               |   |                             | PARTNERSHIP FOR                   |                          |                                 |                                  |                                       |  |
|                               |   |                             | HEALTHY CITIES                    | 14,204.                  | WIRE TRANSFER                   | 0.                               |                                       |  |
|                               |   |                             |                                   |                          |                                 |                                  |                                       |  |
|                               |   |                             | TREAT TB AND STREAM               |                          |                                 |                                  |                                       |  |
|                               |   | AFRICA                      | ТВ                                | 126,894.                 | WIRE TRANSFER                   | 0.                               |                                       |  |
|                               |   |                             |                                   |                          |                                 |                                  |                                       |  |
|                               |   | SOUTH AMERICA               | TOBACCO CONTROL                   | 15 000.                  | WIRE TRANSFER                   | 0.                               |                                       |  |

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

3 Enter total number of other organizations or entities

39 68

Schedule F (Form 990) 2018

| Part II       | Continuation of | Grants and Other                                    | Assistance to Organiza | tions or Entities Outside the l | United States.           | (Schedule F (Form 9             | 90), Part II, line 1                    | )                                      |   |
|---------------|-----------------|---|------------------------|---------------------------------|--------------------------|---------------------------------|---|--|---|
| 1<br>(a) Name | of organization | <b>(b)</b> IRS code section and EIN (if applicable) | (c) Region             | (d) Purpose of<br>grant         | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|               |                 |   |                        |                                 |                          |                                 |   |  |   |
|               |                 |   |                        | PARTNERSHIP FOR                 |                          |                                 |   |  |   |
|               |                 |   | SOUTH AMERICA          | HEALTHY CITIES                  | 82,762.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                        |                                 |                          |                                 |   |  |   |
|               |                 |   | EAST ASIA AND THE      |                                 |                          |                                 |   |  |   |
|               |                 |   | PACIFIC                | TREAT TB                        | 59,999.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                        |                                 |                          |                                 |   |  |   |
|               |                 |   | EAST ASIA AND THE      | PARTNERSHIP FOR                 |                          |                                 |   |  |   |
|               |                 |   | PACIFIC                | HEALTHY CITIES                  | 75,393.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                        |                                 |                          |                                 |   |  |   |
|               |                 |   | EAST ASIA AND THE      | TREAT TB AND STREAM             |                          |                                 |   |  |   |
|               |                 |   | PACIFIC                | ТВ                              | 169,543.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                        |                                 |                          |                                 |   |  |   |
|               |                 |   |                        |                                 |                          |                                 |   |  |   |
|               |                 |   | NORTH AMERICA          | RESOLVE                         | 859,114.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                        |                                 |                          |                                 |   |  |   |
|               |                 |   |                        |                                 |                          |                                 |   |  |   |
|               |                 |   | SOUTH AMERICA          | MAYOR'S CHALLENGE               | 50,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                        |                                 |                          |                                 |   |  |   |
|               |                 |   |                        | PARTNERSHIP FOR                 |                          |                                 |   |  |   |
|               |                 |   | NORTH AMERICA          | HEALTHY CITIES                  | 75,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                        |                                 |                          |                                 |   |  |   |
|               |                 |   |                        | PARTNERSHIP FOR                 | 400.055                  |                                 |   |  |   |
|               |                 |   | PACIFIC                | HEALTHY CITIES                  | 100,000.                 | WIRE TRANSFER                   | 0.                                      |  | +   |
|               |                 |   |                        |                                 |                          |                                 |   |  |   |
|               |                 |   |                        | PARTNERSHIP FOR                 | 120 000                  |                                 |   |  |   |
|               |                 |   | NORTH AMERICA          | HEALTHY CITIES                  | 130,000.                 | WIRE TRANSFER                   | 0.                                      |  | 1   |

| Part II Continuation o     | f Grants and Other                           | Assistance to Organiza         | tions or Entities Outside the     | United States.           | (Schedule F (Form 9             | 90), Part II, line 1                    | 1)                                     |   |
|----------------------------|--|--------------------------------|-----------------------------------|--------------------------|---------------------------------|---|--|---|
| 1 (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region                     | (d) Purpose of grant              | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|                            |  |                                |                                   |                          |                                 |   |  |   |
|                            |  | EAST ASIA AND THE              | PARTNERSHIP FOR                   |                          |                                 |   |  |   |
|                            |  |                                | HEALTHY CITIES                    | 15,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |  | EUROPE (INCLUDING<br>ICELAND & | TREAT TB AND STREAM               |                          |                                 |   |  |   |
|                            |  | GREENLAND)                     | тв                                | 522,637.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |  |                                |                                   |                          |                                 |   |  |   |
|                            |  |                                | PARTNERSHIP FOR<br>HEALTHY CITIES | 20 000                   | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |  | FACIFIC                        | REALITY CITIES                    | 20,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |  |                                |                                   |                          |                                 |   |  |   |
|                            |  | SOUTH AMERICA                  | MAYOR'S CHALLENGE                 | 46,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |  |                                |                                   |                          |                                 |   |  |   |
|                            |  | EAST ASIA AND THE              | PARTNERSHIP FOR                   |                          |                                 |   |  |   |
|                            |  | PACIFIC                        | HEALTHY CITIES                    | 50,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |  |                                |                                   |                          |                                 |   |  |   |
|                            |  | EAST ASIA AND THE              |                                   |                          |                                 |   |  |   |
|                            |  | PACIFIC                        | TOBACCO CONTROL                   | 45,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |  |                                |                                   |                          |                                 |   |  |   |
|                            |  | EAST ASIA AND THE              |                                   | 61 504                   |                                 |   |  |   |
|                            |  | PACIFIC                        | TOBACCO CONTROL                   | 61,504.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |  |                                |                                   |                          |                                 |   |  |   |
|                            |  |                                | PARTNERSHIP FOR<br>HEALTHY CITIES | 99 701                   | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |  | DOUTH AMERICA                  | HINDINI CIIIES                    | 30,701.                  | MIVE IVWNSLEK                   |   |  |   |
|                            |  |                                |                                   |                          |                                 |   |  |   |
|                            |  | EAST ASIA AND THE<br>PACIFIC   | DATA FOR HEALTH                   | 200,000.                 | WIRE TRANSFER                   | 0.                                      |  |   |

| Part II       | Continuation of   | Grants and Other                                    | Assistance to Organiza | tions or Entities Outside the | United States.           | (Schedule F (Form 9             | 90), Part II, line 1                    | )                                      |   |
|---------------|-------------------|---|------------------------|-------------------------------|--------------------------|---------------------------------|---|--|---|
| 1<br>(a) Name | e of organization | <b>(b)</b> IRS code section and EIN (if applicable) | (c) Region             | (d) Purpose of grant          | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   | EAST ASIA AND THE      |                               |                          |                                 |   |  |   |
|               |                   |   | PACIFIC                | STREAM TB                     | 97,452.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   |                        | TREAT TB AND STREAM           |                          |                                 |   |  |   |
|               |                   |   | NORTH AMERICA          | тв                            | 127,132.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   | SOUTH AMERICA          | TOBACCO CONTROL               | 50,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   | NORTH AMERICA          | TOBACCO CONTROL               | 100,000.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   | EAST ASIA AND THE      | PARTNERSHIP FOR               |                          |                                 |   |  |   |
|               |                   |   | PACIFIC                | HEALTHY CITIES                | 5,291.                   | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   | SUB-SAHARAN            | PARTNERSHIP FOR               |                          |                                 |   |  |   |
|               |                   |   | AFRICA                 | HEALTHY CITIES                | 22,913.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   | SOUTH AMERICA          | TOBACCO CONTROL               | 22,450.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   | SOUTH AMERICA          | TOBACCO CONTROL               | 100,000.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   |                        |                               |                          |                                 |   |  |   |
|               |                   |   | SOUTH AMERICA          | DATA FOR HEALTH               | 170,810.                 | WIRE TRANSFER                   | 0.                                      |  |   |

| Part II Continuation of    | f Grants and Other                                  | Assistance to Organiza       | tions or Entities Outside the     | United States.           | (Schedule F (Form 9             | 90), Part II, line 1                    | )                                      |   |
|----------------------------|---|------------------------------|-----------------------------------|--------------------------|---------------------------------|---|--|---|
| 1 (a) Name of organization | <b>(b)</b> IRS code section and EIN (if applicable) | (c) Region                   | (d) Purpose of grant              | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|                            |   |                              |                                   |                          |                                 |   |  |   |
|                            |   | SOUTH AMERICA                | DATA FOR HEALTH                   | 67,500.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                              |                                   |                          |                                 |   |  |   |
|                            |   | SUB-SAHARAN<br>AFRICA        | DATA FOR HEALTH                   | 147,901.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                              |                                   | ,                        |                                 |   |  |   |
|                            |   | SUB-SAHARAN<br>AFRICA        | DATA FOR HEALTH                   | 128 415                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                              |                                   |                          |                                 |   |  |   |
|                            |   |                              | TREAT TB AND STREAM               | 215 061                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   | AFRICA                       | I.B.                              | 215,961.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                              | PARTNERSHIP FOR<br>HEALTHY CITIES | 65 000                   | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                              | REALITY CITIES                    | 65,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                              | PARTNERSHIP FOR<br>HEALTHY CITIES | 20,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                              |                                   |                          |                                 |   |  |   |
|                            |   | EAST ASIA AND THE<br>PACIFIC | TOBACCO CONTROL                   | 14,170.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                              |                                   |                          |                                 |   |  |   |
|                            |   | NORTH AMERICA                | TOBACCO CONTROL                   | 475,000.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                              |                                   |                          |                                 |   |  |   |
|                            |   | EAST ASIA AND THE<br>PACIFIC | RESOLVE                           | 274,390.                 | WIRE TRANSFER                   | 0.                                      |  |   |

| Part II       | Continuation of | Grants and Other                                    | Assistance to Organiza  | tions or Entities Outside the | United States.           | (Schedule F (Form 9             | 90), Part II, line 1                    | )                                      |   |
|---------------|-----------------|---|-------------------------|-------------------------------|--------------------------|---------------------------------|---|--|---|
| 1<br>(a) Name | of organization | <b>(b)</b> IRS code section and EIN (if applicable) | (c) Region              | (d) Purpose of grant          | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|               |                 |   |                         |                               |                          |                                 |   |  |   |
|               |                 |   | EAST ASIA AND THE       | PARTNERSHIP FOR               |                          |                                 |   |  |   |
|               |                 |   |                         | HEALTHY CITIES                | 10,772.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                         |                               |                          |                                 |   |  |   |
|               |                 |   |                         |                               |                          |                                 |   |  |   |
|               |                 |   | SOUTH AMERICA           | MAYOR'S CHALLENGE             | 50,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                         |                               |                          |                                 |   |  |   |
|               |                 |   |                         |                               |                          |                                 |   |  |   |
|               |                 |   | SOUTH AMERICA           | MAYOR'S CHALLENGE             | 263,207.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                         |                               |                          |                                 |   |  |   |
|               |                 |   |                         |                               |                          |                                 |   |  |   |
|               |                 |   | SOUTH AMERICA           | MAYOR'S CHALLENGE             | 50,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                         |                               | , -                      |                                 |   |  |   |
|               |                 |   | EUROPE (INCLUDING       |                               |                          |                                 |   |  |   |
|               |                 |   | ICELAND &<br>GREENLAND) | INTERNATIONAL OFFICES         | 18 211                   | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   | GREENLAND)              | INTERNATIONAL OFFICES         | 10,211.                  | WIKE IKANSFEK                   | 0.                                      |  |   |
|               |                 |   | EUROPE (INCLUDING       |                               |                          |                                 |   |  |   |
|               |                 |   |                         | TREAT TB AND STREAM           |                          |                                 |   |  |   |
|               |                 |   | GREENLAND)              | ТВ                            | 100,007.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                         |                               |                          |                                 |   |  |   |
|               |                 |   | EAST ASIA AND THE       | PARTNERSHIP FOR               |                          |                                 |   |  |   |
|               |                 |   | PACIFIC                 | HEALTHY CITIES                | 100,000.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                         |                               |                          |                                 |   |  |   |
|               |                 |   |                         | PARTNERSHIP FOR               |                          |                                 |   |  |   |
|               |                 |   |                         | HEALTHY CITIES                | 96,014.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   |                         | TOBACCO CONTROL,              |                          |                                 |   |  |   |
|               |                 |   |                         | TREAT TB, DATA FOR            |                          |                                 |   |  |   |
|               |                 |   |                         | HEALTH, AND ROAD<br>SAFETY    | 9705706                  | WIRE TRANSFER                   | 0.                                      |  |   |
|               |                 |   | DITERITURE /            | V131 23 1 1                   | 2103100.                 | LIVE IVANOLEY                   | ı ,                                     |  | 1   |

| Part II Continuation       | of Grants and Other                             | Assistance to Organiza    | tions or Entities Outside the       | United States.           | (Schedule F (Form 9             | 90), Part II, line 1                    | 1)                                     |   |
|----------------------------|---|---------------------------|-------------------------------------|--------------------------|---------------------------------|---|--|---|
| 1 (a) Name of organization | (b) IRS code section<br>and EIN (if applicable) | (c) Region                | (d) Purpose of grant                | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|                            |   |                           |                                     |                          |                                 |   |  |   |
|                            |   | ENGE NOTA NOTE THE        | DATA FOR HEALTH,                    |                          |                                 |   |  |   |
|                            |   | EAST ASIA AND THE PACIFIC | RESOLVE, ROAD SAFETY, AND STREAM TB | 1427735                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   | Merric                    | DATA FOR HEALTH,                    | 1427733.                 | WIND TRANSPER                   | 0.                                      |  |   |
|                            |   |                           | INTERNATIONAL                       |                          |                                 |   |  |   |
|                            |   | EAST ASIA AND THE         | OFFICES, ROAD SAFETY,               |                          |                                 |   |  |   |
|                            |   | PACIFIC                   | ENVIRONMENTAL HEALTH,               | 1554884.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                           |                                     |                          |                                 |   |  |   |
|                            |   |                           |                                     |                          |                                 |   |  |   |
|                            |   | SUB-SAHARAN               |                                     |                          |                                 |   |  |   |
|                            |   | AFRICA                    | DATA FOR HEALTH                     | 9,936.                   | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                           |                                     |                          |                                 |   |  |   |
|                            |   | EAST ASIA AND THE         |                                     |                          |                                 |   |  |   |
|                            |   | PACIFIC                   | TREAT TB                            | 154 910                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                           |                                     | 101,510.                 |                                 |   |  |   |
|                            |   |                           |                                     |                          |                                 |   |  |   |
|                            |   | EAST ASIA AND THE         |                                     |                          |                                 |   |  |   |
|                            |   | PACIFIC                   | STREAM TB                           | 139,604.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                           |                                     |                          |                                 |   |  |   |
|                            |   | EUROPE (INCLUDING         |                                     |                          |                                 |   |  |   |
|                            |   | ICELAND &                 |                                     |                          |                                 |   |  |   |
|                            |   | GREENLAND)                | TOBACCO CONTROL                     | 63,168.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                           |                                     |                          |                                 |   |  |   |
|                            |   | EAST ASIA AND THE         |                                     |                          |                                 |   |  |   |
|                            |   | PACIFIC                   | TOBACCO CONTROL                     | 50.000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                           |                                     | ,,,,,,,,,,               |                                 |   |  |   |
|                            |   | EUROPE (INCLUDING         |                                     |                          |                                 |   |  |   |
|                            |   | ICELAND &                 | TREAT TB AND STREAM                 |                          |                                 |   |  |   |
|                            |   | GREENLAND)                | тв                                  | 325,997.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                            |   |                           |                                     |                          |                                 |   |  |   |
|                            |   |                           |                                     |                          |                                 |   |  |   |
|                            |   |                           | PARTNERSHIP FOR                     | 2= =2=                   |                                 |   |  |   |
|                            |   | SOUTH AMERICA             | HEALTHY CITIES                      | 37,520.                  | WIRE TRANSFER                   | 0.                                      |  |   |

| Part II Continuatio          | n of Grants and Other                           | Assistance to Organiza       | tions or Entities Outside the     | United States.           | (Schedule F (Form 9             | 90), Part II, line 1                    | )                                      |   |
|------------------------------|---|------------------------------|-----------------------------------|--------------------------|---------------------------------|---|--|---|
| 1<br>(a) Name of organizatio | (b) IRS code section<br>and EIN (if applicable) | (c) Region                   | (d) Purpose of grant              | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description of non-cash assistance | (i) Method of<br>valuation (book, FMV,<br>appraisal, other) |
|                              |   |                              |                                   |                          |                                 |   |  |   |
|                              |   | EAST ASIA AND THE            |                                   |                          |                                 |   |  |   |
|                              |   | PACIFIC                      | TOBACCO CONTROL                   | 100,000.                 | WIRE TRANSFER                   | 0.                                      |  | <u> </u>  |
|                              |   | EUROPE (INCLUDING            |                                   |                          |                                 |   |  |   |
|                              |   | GREENLAND)                   | TOBACCO CONTROL                   | 100,000.                 | WIRE TRANSFER                   | 0.                                      |  | <u> </u>  |
|                              |   | EAST ASIA AND THE            | TREAT TB AND STREAM               | 349 200.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                              |   |                              |                                   | , -                      |                                 |   |  |   |
|                              |   |                              |                                   |                          |                                 |   |  |   |
|                              |   | SOUTH AMERICA                | MAYOR'S CHALLENGE                 | 42,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                              |   | SOUTH AMERICA                | PARTNERSHIP FOR<br>HEALTHY CITIES | 81,081.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                              |   | SOUTH AMERICA                | MAYOR'S CHALLENGE                 | 50,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                              |   | EAST ASIA AND THE            | PARTNERSHIP FOR<br>HEALTHY CITIES | 11,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                              |   | SUB-SAHARAN<br>AFRICA        | TOBACCO CONTROL                   | 35,225.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                              |   | EAST ASIA AND THE<br>PACIFIC | RESOLVE                           | 689,527.                 | WIRE TRANSFER                   | 0.                                      |  |   |

| Part II Co         | ntinuation of | Grants and Other                                    | Assistance to Organiza       | tions or Entities Outside the | United States.           | (Schedule F (Form 9             | 90), Part II, line 1                    | )                                      |   |
|--------------------|---------------|---|------------------------------|-------------------------------|--------------------------|---------------------------------|---|--|---|
| 1<br>(a) Name of o | organization  | <b>(b)</b> IRS code section and EIN (if applicable) | (c) Region                   | (d) Purpose of grant          | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|                    |               |   | EUROPE (INCLUDING            |                               |                          |                                 |   |  |   |
|                    |               |   | ICELAND &                    |                               |                          |                                 |   |  |   |
|                    |               |   |                              | RESOLVE                       | 357,720.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                    |               |   |                              |                               |                          |                                 |   |  |   |
|                    |               |   |                              |                               |                          |                                 |   |  |   |
|                    |               |   |                              | PARTNERSHIP FOR               | F 400                    | WIDE MONNGERD                   | 0                                       |  |   |
|                    |               |   | PACIFIC                      | HEALTHY CITIES                | 5,420.                   | WIRE TRANSFER                   | 0.                                      |  | +   |
|                    |               |   |                              |                               |                          |                                 |   |  |   |
|                    |               |   | EAST ASIA AND THE            | PARTNERSHIP FOR               |                          |                                 |   |  |   |
|                    |               |   | PACIFIC                      | HEALTHY CITIES                | 100,000.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                    |               |   |                              |                               |                          |                                 |   |  |   |
|                    |               |   | EAST ASIA AND THE            | PARTNERSHIP FOR               |                          |                                 |   |  |   |
|                    |               |   |                              | HEALTHY CITIES                | 62 270                   | WIRE TRANSFER                   | 0.                                      |  |   |
|                    |               |   |                              |                               | 02,270.                  |                                 |   |  |   |
|                    |               |   | EUROPE (INCLUDING            |                               |                          |                                 |   |  |   |
|                    |               |   | ICELAND &                    | TREAT TB AND STREAM           |                          |                                 |   |  |   |
|                    |               |   | GREENLAND)                   | тв                            | 962,087.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                    |               |   |                              |                               |                          |                                 |   |  |   |
|                    |               |   |                              | PARTNERSHIP FOR               |                          |                                 |   |  |   |
|                    |               |   |                              | HEALTHY CITIES                | 17,023.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                    |               |   |                              |                               | ,                        |                                 |   |  |   |
|                    |               |   |                              |                               |                          |                                 |   |  |   |
|                    |               |   |                              | PARTNERSHIP FOR               |                          |                                 | _                                       |  |   |
|                    |               |   | NORTH AMERICA                | HEALTHY CITIES                | 36,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                    |               |   |                              |                               |                          |                                 |   |  |   |
|                    |               |   |                              |                               |                          |                                 |   |  |   |
|                    |               |   | SOUTH AMERICA                | TREAT TB                      | 167,278.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                    |               |   |                              |                               |                          |                                 |   |  |   |
|                    |               |   | L                            |                               |                          |                                 |   |  |   |
|                    |               |   | EAST ASIA AND THE<br>PACIFIC | DATA FOR HEALTH               | Q 210                    | WIRE TRANSFER                   | 0.                                      |  |   |
|                    |               |   | EVCTLIC                      | DATA FOR DEALTH               | 3,319.                   | MIVE IKWNOLEK                   | ۱ <u>۰۰۱</u> ۱                          |  |   |

| Part II Continua         | ation of Grants and Other                    | Assistance to Organiza       | tions or Entities Outside the     | United States.           | (Schedule F (Form 9             | 90), Part II, line 1                    | 1)                                     |   |
|--------------------------|--|------------------------------|-----------------------------------|--------------------------|---------------------------------|---|--|---|
| 1<br>(a) Name of organiz | (b) IRS code section and EIN (if applicable) | (c) Region                   | (d) Purpose of grant              | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|                          |  |                              |                                   |                          |                                 |   |  |   |
|                          |  | EAST ASIA AND THE            | PARTNERSHIP FOR                   |                          |                                 |   |  |   |
|                          |  |                              | HEALTHY CITIES                    | 65,800.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                          |  |                              |                                   |                          |                                 |   |  |   |
|                          |  |                              |                                   |                          |                                 |   |  |   |
|                          |  |                              | PARTNERSHIP FOR<br>HEALTHY CITIES | 14 000                   | WIRE TRANSFER                   | 0.                                      |  |   |
|                          |  |                              |                                   |                          |                                 |   |  |   |
|                          |  |                              |                                   |                          |                                 |   |  |   |
|                          |  | EAST ASIA AND THE<br>PACIFIC | DATA FOR HEALTH                   | 152 502                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                          |  | PACIFIC                      | DATA FOR HEALTH                   | 155,565.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                          |  |                              |                                   |                          |                                 |   |  |   |
|                          |  |                              | PARTNERSHIP FOR                   |                          |                                 | _                                       |  |   |
|                          |  | PACIFIC                      | HEALTHY CITIES                    | 100,000.                 | WIRE TRANSFER                   | 0.                                      |  |   |
|                          |  | EUROPE (INCLUDING            |                                   |                          |                                 |   |  |   |
|                          |  | ICELAND &                    |                                   |                          |                                 |   |  |   |
|                          |  | GREENLAND)                   | TOBACCO CONTROL                   | 26,111.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                          |  |                              |                                   |                          |                                 |   |  |   |
|                          |  | EAST ASIA AND THE            |                                   |                          |                                 |   |  |   |
|                          |  | PACIFIC                      | TOBACCO CONTROL                   | 17,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                          |  |                              |                                   |                          |                                 |   |  |   |
|                          |  | EAST ASIA AND THE            |                                   |                          |                                 |   |  |   |
|                          |  | PACIFIC                      | TOBACCO CONTROL                   | 13,460.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                          |  |                              |                                   |                          |                                 |   |  |   |
|                          |  | EAST ASIA AND THE            |                                   |                          |                                 |   |  |   |
|                          |  |                              | DATA FOR HEALTH                   | 22,000.                  | WIRE TRANSFER                   | 0.                                      |  |   |
|                          |  |                              |                                   |                          |                                 |   |  |   |
|                          |  | SUB-SAHARAN                  |                                   |                          |                                 |   |  |   |
|                          |  |                              | DATA FOR HEALTH                   | 24,244.                  | WIRE TRANSFER                   | 0.                                      |  |   |

| Part II Continuation o     | f Grants and Other                                  | Assistance to Organiza         | tions or Entities Outside the | United States. | (Schedule F (Form 9             | 90). Part II. line 1              | 1)                                     | r ago <b>z</b>  |
|----------------------------|---|--------------------------------|-------------------------------|----------------|---------------------------------|-----------------------------------|--|---|
| 1 (a) Name of organization | <b>(b)</b> IRS code section and EIN (if applicable) | (a) Region                     | (d) Purpose of grant          | (e) Amount     | (f) Manner of cash disbursement | (g) Amount of non-cash assistance | (h) Description of non-cash assistance | (i) Method of<br>valuation (book, FMV,<br>appraisal, other) |
|                            |   |                                |                               |                |                                 |                                   |  |   |
|                            |   | EAST ASIA AND THE              |                               |                |                                 |                                   |  |   |
|                            |   | PACIFIC                        | TOBACCO CONTROL               | 40,000.        | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   |                                |                               |                |                                 |                                   |  |   |
|                            |   | EAST ASIA AND THE              |                               |                |                                 |                                   |  |   |
|                            |   | PACIFIC                        | ткеат тв                      | 163,245.       | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   | EUROPE (INCLUDING              |                               |                |                                 |                                   |  |   |
|                            |   | ICELAND &                      |                               |                |                                 |                                   |  |   |
|                            |   | GREENLAND)                     | TOBACCO CONTROL               | 4628000.       | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   |                                |                               |                |                                 |                                   |  |   |
|                            |   | SUB-SAHARAN                    |                               |                |                                 |                                   |  |   |
|                            |   | AFRICA                         | DATA FOR HEALTH               | 98,086.        | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   |                                |                               |                |                                 |                                   |  |   |
|                            |   | SUB-SAHARAN                    | TREAT TB AND STREAM           |                |                                 |                                   |  |   |
|                            |   | AFRICA                         | тв                            | 287,954.       | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   |                                |                               |                |                                 |                                   |  |   |
|                            |   | SUB-SAHARAN                    |                               |                |                                 |                                   |  |   |
|                            |   | AFRICA                         | TOBACCO CONTROL               | 100,000.       | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   |                                |                               |                |                                 |                                   |  |   |
|                            |   | SUB-SAHARAN                    |                               |                |                                 |                                   |  |   |
|                            |   | AFRICA                         | DATA FOR HEALTH               | 160,000.       | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   |                                |                               |                |                                 |                                   |  |   |
|                            |   | SUB-SAHARAN                    | TREAT TB AND STREAM           |                |                                 |                                   |  |   |
|                            |   |                                | тв                            | 602,738.       | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   | EIIDODE / TNGI IIDTNG          |                               |                |                                 |                                   |  |   |
|                            |   | EUROPE (INCLUDING<br>ICELAND & | TREAT TB AND STREAM           |                |                                 |                                   |  |   |
|                            |   |                                | тв                            | 1121099.       | WIRE TRANSFER                   | 0.                                |  |   |

| Part II Continuation o     | f Grants and Other                                  | Assistance to Organiza                 | tions or Entities Outside the                 | United States. | (Schedule F (Form 9             | 90). Part II. line 1              | )  | r ago <b>z</b>  |
|----------------------------|---|--|---|----------------|---------------------------------|-----------------------------------|--|---|
| 1 (a) Name of organization | <b>(b)</b> IRS code section and EIN (if applicable) | (a) Region                             | (d) Purpose of grant                          | (e) Amount     | (f) Manner of cash disbursement | (g) Amount of non-cash assistance | (h) Description<br>of non-cash<br>assistance | (i) Method of<br>valuation (book, FMV,<br>appraisal, other) |
|                            |   | EUROPE (INCLUDING                      |   |                |                                 |                                   |  |   |
|                            |   | ICELAND &                              |   |                |                                 |                                   |  |   |
|                            |   | GREENLAND)                             | DATA FOR HEALTH                               | 122,500.       | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   | EAST ASIA AND THE                      |   | 11 000         |                                 |                                   |  |   |
|                            |   | PACIFIC                                | TOBACCO CONTROL                               | 11,898.        | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   |  |   |                |                                 |                                   |  |   |
|                            |   | SOUTH AMERICA                          | INTERNATIONAL OFFICES                         | 49,000.        | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   | EUROPE (INCLUDING ICELAND & GREENLAND) | INTERNATIONAL OFFICES                         | 244 985        | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   |  | DATA FOR HEALTH,<br>INTERNATIONAL             | 211,555.       |                                 |                                   |  |   |
|                            |   | EAST ASIA AND THE<br>PACIFIC           | OFFICES, ROAD SAFETY,<br>ENVIRONMENTAL HEALTH | 832 301.       | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   | EAST ASIA AND THE                      |   |                |                                 |                                   |  |   |
|                            |   | PACIFIC                                | RESOLVE                                       | 11260229       | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   | SUB-SAHARAN                            | TREAT TB AND STREAM                           |                |                                 |                                   |  |   |
|                            |   | AFRICA                                 | ТВ  | 2655869.       | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   | SUB-SAHARAN<br>AFRICA                  | MATERNAL HEALTH                               | 2498444.       | WIRE TRANSFER                   | 0.                                |  |   |
|                            |   | SOUTH AMERICA                          | PARTNERSHIP FOR<br>HEALTHY CITIES             | 5,565.         | WIRE TRANSFER                   | 0.                                |  |   |

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. (h) Method of valuation (book, FMV, appraisal, other) (c) Number of (d) Amount of (f) Amount of (e) Manner of (g) Description of (b) Region (a) Type of grant or assistance cash disbursement recipients cash grant noncash noncash assistance assistance DATA FOR HEALTH AFRICA 3 19,409. WIRE TRANSFER 0. EAST ASIA AND THE TOBACCO PACIFIC 27 39,960. WIRE TRANSFER 0 TREAT TB EUROPE 3 118,085. WIRE TRANSFER 0. TREAT TB SOUTH AMERICA 6 36,157. WIRE TRANSFER 0.

# Schedule F (Form 990) 2018 Part IV Foreign Forms

| 1 | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)  | Yes | X No |
|---|---|-----|------|
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990) | Yes | X No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)  | Yes | X No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)   | Yes | X No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)  | Yes | X No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)  | Yes | X No |

Schedule F (Form 990) 2018

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## Part V | Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

#### PART I, LINE 2:

VITAL STRATEGIES (VITAL STRATEGIES) IS BOTH A RECIPIENT AND ISSUER OF

GRANT FUNDING. THE ORGANIZATION MAINTAINS A GRANT FUNDING MONITORING

SYSTEM TO EFFECTIVELY MONITOR AND REPORT RESULTS OF GRANT FUNDING ISSUED

TO RECIPIENTS.

THE DIRECT MANAGEMENT OF FUNDS IS THE RESPONSIBILITY OF THE PROGRAM OFFICERS AND GRANTS MANAGER FOR THE RESPECTIVE CONTRACT OR AGREEMENT. ALL GRANTS MANAGERS REVIEW COMPLETION OF SCOPE OF WORK DELIVERABLES VIA EMAIL FOLLOW-UP, SCHEDULED CHECK-IN PHONE CALLS AT KEY PROJECT INTERVALS AND QUARTERLY SITE VISITS PRIOR TO SIGNING OFF ON SUBMITTED INVOICES. THIS RESPONSIBILITY IS OFTENTIMES SHARED WITH THE EMBEDDED CONSULTANT WHO IS REQUIRED TO COMPLETE A MONTHLY REPORT AND WHO IS ALSO SUBJECT TO THE SAME REVIEW PROCESS FOR THEIR RESPECTIVE WORK BY THE ASSIGNED GRANTS MANAGER. FOR GRANTEES, FINANCE REQUIRES AND REVIEWS QUARTERLY FINANCIAL REPORTS TO VALIDATE AND RECONCILE REPORTED EXPENSES. THESE REPORTS ARE FIRST REVIEWED BY GRANTS MANAGERS PRIOR TO BEING REVIEWED BY THE FINANCE TEAM. SPECIFICALLY, WE HAVE 3 MECHANISMS IN PLACE: SITE VISITS (BY VARIOUS PROGRAM TEAM MEMBERS INCLUDING PHARMACISTS FOR TREAT TB/STREAM, TECHNICAL OFFICERS, GRANTS MANAGERS), FINANCIAL REPORTS, TECHNICAL REPORTS. CONSULTANTS, VENDORS AND GRANTEES ARE SELECTED IN PARTNERSHIP WITH CITY AND/OR COUNTRY GOVERNMENT PARTNERS AND KEY INITIATIVE PARTNERS. FOR CONSULTANTS, ALL AFFILIATED PARTIES AGREE ON A SCOPE OF WORK AND THE CONSULTANT POSITION IS EITHER POSTED OR SHARED WITH KEY PARTNERS TO DEVELOP A WIDE POOL OF INDIVIDUAL'S CANDIDATES. CONSULTANTS ARE THEN INTERVIEWED IN ACCORDANCE TO THE AGREED-UPON INTERVIEW FORMAT AND VENDORS ARE SELECTED EITHER VIA A BIDDING SELECTED FOR EACH POSITION.

Schedule F (Form 990) 2018

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Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PROCESS OR VIA SOLE SOURCE SELECTION BASED ON INTERNAL CITY/COUNTRY OR INITIATIVE PARTNER EXPERIENCE. GRANTEES ARE USUALLY IDENTIFIED WITH THE ASSISTANCE OF INTERNAL CITY/COUNTRY PARTNERS FOR A SPECIFIC PURPOSE BASED ON DOLLAR AMOUNT BEING CHARGED AND THE ANTICIPATED SCOPE OF WORK. WHERE POSSIBLE, THE GRANTEES FOR BOTH INITIATIVES ARE THE IDENTIFIED CITY/GOVERNMENT PARTNERS THEMSELVES ELSE, THEY ARE IDENTIFIED WITH THE ASSISTANCE OF INTERNAL CITY/COUNTRY PARTNERS FOR A SPECIFIC PURPOSE BASED ON THE ANTICIPATED SCOPE OF WORK. VITAL STRATEGIES THEN REVIEWS THE OPTIONS AND DECIDES WITH ASSISTANCE FROM ALL AFFILIATED PARTNERS, WHO IS THE BEST GRANTEE OPTION FOR THE SPECIFIC SCOPE OF WORK. PART I, LINE 3: EXPENDITURES ARE RECOGNIZED UNDER THE ACCRUAL BASIS OF ACCOUNTING. PART II, COLUMN (D): (D) PURPOSE OF GRANT: DATA FOR HEALTH, INTERNATIONAL OFFICES, ROAD

SAFETY, ENVIRONMENTAL HEALTH, AND INDONESIA MATERNAL AND NEWBORN HEALTH.

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

# **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Schedule I (Form 990) (2018)

| Name of the organization  |                |                                    |                          |                                   |   |   | Employer identification number        |
|---|----------------|------------------------------------|--------------------------|-----------------------------------|---|---|---------------------------------------|
| VITAL STR   | ATEGIES,       | INC.                               |                          |                                   |   |   | 22-3419667                            |
| Part I General Information on Grants a  | nd Assistance  |                                    |                          |                                   |   |   |                                       |
| <b>1</b> Does the organization maintain records   |                |                                    |                          |                                   | -   |   |                                       |
| criteria used to award the grants or assis  | stance?        |                                    |                          |                                   |   |   | X Yes  No                             |
| 2 Describe in Part IV the organization's pro  |                |                                    |                          |                                   |   |   |                                       |
| Part II Grants and Other Assistance to  | •              |                                    |                          |                                   | anization answered "`                         | Yes" on Form 990, Part                  | t IV, line 21, for any                |
| recipient that received more than s   |                | 1                                  |                          |                                   | (f) Method of                                 | 1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | T (1) 5                               |
| Name and address of organization or government  | <b>(b)</b> EIN | (c) IRC section<br>(if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | valuation (book,<br>FMV, appraisal,<br>other) | (g) Description of noncash assistance   | (h) Purpose of grant<br>or assistance |
| BOSTON EDUCATIONAL DEVELOPMENT  |                |                                    |                          |                                   |   |   |                                       |
| FOUNDATION - BEDF - 7 PALMER ST   |                |                                    |                          |                                   |   |   |                                       |
| 2ND FLOOR - ROXBURY, BOSTON, MA   |                |                                    |                          |                                   |   |   | PARTNERSHIP FOR HEALTHY               |
| 02119   | 22-2514422     | 501(C )(3)                         | 65,936.                  | 0.                                |   |   | CITIES                                |
| CAMPAIGN FOR TOBACCO FREE KIDS<br>1400 I STREET, NW SUITE #1200<br>WASHINGTON, DC 20005 | 52-1969967     | 501(C)(3)                          | 500,000.                 | 0.                                |   |   | RESOLVE                               |
| CDC FOUNDATION 600 PEACHTREE STREET NE, SUITE 1000 ATLANTA, GA 30308                    | 58-2106707     | 501(C)(3)                          | 6,863,865.               | 0.                                |   |   | RESOLVE                               |
| COLUMBIA UNIVERSITY 622 WEST 168TH STREET, PH-8 EAST, R NEW YORK , NY 10032             | 13-5598093     | 501(C)(3)                          | 70,000.                  | 0.                                |   |   | EDUCATION                             |
| ENCOMPASS LLC<br>105000 ALLOWAY DRIVE<br>POTOMAC, MD 20854                              | 52-2228651     | N/A                                | 69,835.                  | 0.                                |   |   | TREAT TB                              |
| INTERNATIONAL ASSOCIATION OF  |                |                                    |                          |                                   |   |   |                                       |
| CHIEFS OF POLICE IACP - 44 CANAL  |                |                                    |                          |                                   |   |   |                                       |
| CENTER PLAZA, SUITE 200 -   |                |                                    |                          |                                   |   |   |                                       |
| ALEXANDRIA, VA 22314  | 53-0227813     | 501(C )(3)                         | 242,000.                 | 0.                                |   |   | TOBACCO CONTROL                       |
| 2 Enter total number of section 501(c)(3) a  3 Enter total number of other organization |                | -                                  | ne line 1 table          |                                   |   |   |                                       |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Part II Continuation of Grants and Other           | 49919191106 10 (10) | verninents and Organ          |                          | iteu States (SCIII                | cuule i (i oilli 990), Pa                                      | 1 t 11.)                               |                                       |
|--|---------------------|-------------------------------|--------------------------|-----------------------------------|--|--|---------------------------------------|
| (a) Name and address of organization or government | (b) EIN             | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant<br>or assistance |
| JOHNS HOPKINS UNIVERSITY                           |                     |                               |                          |                                   |  |  |                                       |
| 3400 N CHARLES STREET                              |                     |                               |                          |                                   |  |  |                                       |
| BALTIMORE, MD 21218                                | 52-0595110          | 501(C)(3)                     | 2,802,500.               | 0.                                |  |  | RESOLVE                               |
| PAN AMERICAN HEALTH ORGANIZATION -                 |                     |                               |                          |                                   |  |  |                                       |
| PAHO - 525 23RD STREET NW -                        |                     |                               |                          |                                   |  |  |                                       |
| WASHINGTON, DC 20037                               | 52-1804954          | N/A                           | 681,617.                 | 0.                                |  |  | RESOLVE                               |
| PHILADELPHIA DEPARTMENT OF PUBLIC                  |                     |                               |                          |                                   |  |  |                                       |
| HEALTH - 1401 JFK BOULEVARD, ROOM                  |                     |                               |                          |                                   |  |  | PARTNERSHIP FOR HEALTHY               |
| 1380 - PHILADELPHIA, PA 19102                      | 23-6003047          | GOV'T                         | 10,870.                  | 0.                                |  |  | CITIES                                |
| PATH   |                     |                               |                          |                                   |  |  |                                       |
| 2201 WESTLAKE AVE, SUITE 200                       |                     |                               |                          |                                   |  |  |                                       |
| SEATTLE, WA 98121                                  | 91-1157127          | 501(C )(3)                    | 1,152,438.               | 0.                                |  |  | RESOLVE                               |
|  |                     |                               |                          |                                   |  |  |                                       |
| PROJECT HOPE FOUNDATION 2131 WOODRUFF RD STE 2100  |                     |                               |                          |                                   |  |  |                                       |
| GREENVILLE, SC 29607                               | 58-2324540          | 501(C )(3)                    | 1,079,940.               | 0.                                |  |  | RESOLVE                               |
| ,  |                     |                               | , ,                      |                                   |  |  |                                       |
| SOUTHERN CALIFORNIA MEDICAL GROUP                  |                     |                               |                          |                                   |  |  |                                       |
| (SCPMG) - 100 S LOS ROBLES AVE -                   |                     |                               |                          | _                                 |  |  |                                       |
| PASADENA, CA 91001                                 | 95-1750445          | N/A                           | 243,558.                 | 0.                                |  |  | RESOLVE                               |
| TOOLE DESIGN GROUP, LLC                            |                     |                               |                          |                                   |  |  |                                       |
| 8484 GEORGIA AVE, SUITE 800                        |                     |                               |                          |                                   |  |  | PARTNERSHIP FOR HEALTHY               |
| SILVER SPRING, MD 20910                            | 05-0545429          | N/A                           | 10,000.                  | 0.                                |  |  | CITIES                                |
| UNIVERSITY OF CHICAGO CENTER FOR                   |                     |                               |                          |                                   |  |  |                                       |
| SPATIAL DATA - 57801 S ELLIS AVE                   |                     |                               |                          |                                   |  |  | PARTNERSHIP FOR HEALTHY               |
| - CHICAGO, IL 60637                                | 36-2177139          | 501(C )(3)                    | 40,000.                  | 0.                                |  |  | CITIES                                |
|  |                     |                               |                          |                                   |  |  |                                       |
| UNIVERSITY OF PITTSBURGH                           |                     |                               |                          |                                   |  |  |                                       |
| 123 UNIVERSITY PL, B21 PITTSBURGH, PA 15213        | 25-0965591          | 501(C )(3)                    | 66,144.                  | 0.                                |  |  | DATA FOR HEALTH                       |

| Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |                |                               |                          |                                   |  |   |                                       |  |  |  |
|---|----------------|-------------------------------|--------------------------|-----------------------------------|--|---|---------------------------------------|--|--|--|
| (a) Name and address of organization or government  | <b>(b)</b> EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) | (g) Description of<br>non-cash assistance | (h) Purpose of grant<br>or assistance |  |  |  |
| YALE UNIVERSITY   |                |                               |                          |                                   |  |   |                                       |  |  |  |
| P.O. BOX 208239   |                |                               |                          |                                   |  |   |                                       |  |  |  |
| NEW HAVEN, CT 06520   | 06-0646973     | E01/G \/2\                    | 45,416.                  | 0.                                |  |   | TREAT TB                              |  |  |  |
| QUINTILES   | 00-0040973     | 301(C )(3)                    | 45,416.                  | 0.                                |  |   | IREAL ID                              |  |  |  |
| PROFESSIONAL SERVICES CENTER, PO BOX 13979 - RESEARCH TRIANGLE  |                |                               |                          |                                   |  |   |                                       |  |  |  |
| PARK, NC 2770   | 56-1323952     | N/A                           | 2,173,817.               | 0.                                |  |   | STREAM TB                             |  |  |  |
|   |                |                               |                          |                                   |  |   |                                       |  |  |  |
|   |                |                               |                          |                                   |  |   |                                       |  |  |  |
|   |                |                               |                          |                                   |  |   |                                       |  |  |  |
|   |                |                               |                          |                                   |  |   |                                       |  |  |  |
|   |                |                               |                          |                                   |  |   |                                       |  |  |  |
|   |                |                               |                          |                                   |  |   |                                       |  |  |  |

| Part V Supplemental Information. Provide the information required in Part I, line 2: Part III, column (b); and any other additional information.  PART I, LINE 2:  VITAL STRATEGIES (VITAL STRATEGIES) IS BOTH A RECIPIENT AND ISSUER OF GRANT  FUNDING. THE ORGANIZATION MAINTAINS A GRANT FUNDING MONITORING SYSTEM TO  EFFECTIVELY MONITOR AND REPORT RESULTS OF GRANT FUNDING ISSUED TO            | (a) Type of grant or assistance                               | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-<br>cash assistance | (e) Method of valuation<br>(book, FMV, appraisal, other) | (f) Description of noncash assistance |
|--|---|--------------------------|--------------------------|---------------------------------------|--|---------------------------------------|
| PART I, LINE 2:  VITAL STRATEGIES (VITAL STRATEGIES) IS BOTH A RECIPIENT AND ISSUER OF GRANT  FUNDING. THE ORGANIZATION MAINTAINS A GRANT FUNDING MONITORING SYSTEM TO  EFFECTIVELY MONITOR AND REPORT RESULTS OF GRANT FUNDING ISSUED TO  RECIPIENTS.  THE DIRECT MANAGEMENT OF FUNDS IS THE RESPONSIBILITY OF THE PROGRAM  OFFICERS AND GRANTS MANAGER FOR THE RESPECTIVE CONTRACT OR AGREEMENT. ALL |   | . 55, β.151115           | ouen grunt               |                                       |  |                                       |
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| FUNDING. THE ORGANIZATION MAINTAINS A GRANT FUNDING MONITORING SYSTEM TO  EFFECTIVELY MONITOR AND REPORT RESULTS OF GRANT FUNDING ISSUED TO  RECIPIENTS.  THE DIRECT MANAGEMENT OF FUNDS IS THE RESPONSIBILITY OF THE PROGRAM  OFFICERS AND GRANTS MANAGER FOR THE RESPECTIVE CONTRACT OR AGREEMENT. ALL   | PART I, LINE 2:   |                          |                          |                                       |  |                                       |
| EFFECTIVELY MONITOR AND REPORT RESULTS OF GRANT FUNDING ISSUED TO RECIPIENTS.  THE DIRECT MANAGEMENT OF FUNDS IS THE RESPONSIBILITY OF THE PROGRAM  OFFICERS AND GRANTS MANAGER FOR THE RESPECTIVE CONTRACT OR AGREEMENT. ALL  | VITAL STRATEGIES (VITAL STRATEGIES                            | ) IS BOTH                | A RECIPIE                | ENT AND ISS                           | UER OF GRANT   |                                       |
| EFFECTIVELY MONITOR AND REPORT RESULTS OF GRANT FUNDING ISSUED TO RECIPIENTS.  THE DIRECT MANAGEMENT OF FUNDS IS THE RESPONSIBILITY OF THE PROGRAM  OFFICERS AND GRANTS MANAGER FOR THE RESPECTIVE CONTRACT OR AGREEMENT. ALL  | FINDING. THE ORGANIZATION MAINTAIN                            | S A GRANT                | FIINDING N               | MONTTOR TNG                           | SYSTEM TO  |                                       |
| RECIPIENTS.  THE DIRECT MANAGEMENT OF FUNDS IS THE RESPONSIBILITY OF THE PROGRAM  OFFICERS AND GRANTS MANAGER FOR THE RESPECTIVE CONTRACT OR AGREEMENT. ALL  |   |                          |                          |                                       |  |                                       |
| THE DIRECT MANAGEMENT OF FUNDS IS THE RESPONSIBILITY OF THE PROGRAM OFFICERS AND GRANTS MANAGER FOR THE RESPECTIVE CONTRACT OR AGREEMENT. ALL  | EFFECTIVELY MONITOR AND REPORT RES                            | ULTS OF G                | RANT FUNDI               | NG ISSUED                             | TO   |                                       |
| OFFICERS AND GRANTS MANAGER FOR THE RESPECTIVE CONTRACT OR AGREEMENT. ALL  | RECIPIENTS.   |                          |                          |                                       |  |                                       |
| OFFICERS AND GRANTS MANAGER FOR THE RESPECTIVE CONTRACT OR AGREEMENT. ALL  |   |                          |                          |                                       |  |                                       |
|  | THE DIRECT MANAGEMENT OF FUNDS IS                             | THE RESPO                | NSIBILITY                | OF THE PRO                            | GRAM   |                                       |
|  | OFFICERS AND GRANTS MANAGER FOR TH                            | E RESPECT                | TVE CONTRA               | CT OR AGRE                            | EMENT ALL  |                                       |
|  |   |                          |                          |                                       |  |                                       |

DELIVERABLES VIA EMAIL FOLLOW-UP, SCHEDULED CHECK-IN PHONE CALLS AT KEY

PROJECT INTERVALS AND QUARTERLY SITE VISITS PRIOR TO SIGNING OFF ON

SUBMITTED INVOICES. THIS RESPONSIBILITY IS OFTEN SHARED WITH EMBEDDED

CONSULTANT WHO ARE REQUIRED TO COMPLETE A MONTHLY REPORT AND WHO ARE ALSO

SUBJECT TO THE SAME REVIEW PROCESS FOR THEIR RESPECTIVE WORK ASSIGNED BY

PROGRAM OFFICER AND GRANTS MANAGER. FOR GRANTEES, FINANCE REQUIRES AND

REVIEWS QUARTERLY FINANCIAL REPORTS TO VALIDATE AND RECONCILE REPORTED

EXPENSES. THESE REPORTS ARE FIRST REVIEWED BY GRANTS MANAGERS PRIOR TO

BEING REVIEWED BY THE FINANCE TEAM.

SPECIFICALLY, WE HAVE 3 MECHANISMS IN PLACE: SITE VISITS (BY VARIOUS

PROGRAM TEAM MEMBERS INCLUDING PHARMACISTS FOR TREAT TB/STREAM, TECHNICAL

OFFICERS, GRANTS MANAGERS), FINANCIAL REPORTS, TECHNICAL REPORTS.

CONSULTANTS, VENDORS AND GRANTEES ARE SELECTED IN PARTNERSHIP WITH CITY

AND/OR COUNTRY GOVERNMENT PARTNERS AND KEY INITIATIVE PARTNERS. SELECTION

IS BASED ON PARTNER EXPERIENCE AND DOLLAR EXPENSES VALUE. FOR CONSULTANTS,

ALL AFFILIATED PARTIES AGREE ON A SCOPE OF WORK AND THE CONSULTANT POSITION

IS EITHER POSTED OR SHARED WITH KEY PARTNERS TO DEVELOP A WIDE POOL OF

INDIVIDUAL'S CANDIDATES. CONSULTANTS ARE THEN INTERVIEWED IN ACCORDANCE TO

THE AGREED-UPON INTERVIEW FORMAT AND SELECTED FOR EACH POSITION. VENDORS

ARE SELECTED EITHER VIA A BIDDING PROCESS OR VIA SOLE SOURCE SELECTION

BASED ON COST TO THE ORGANIZATION AND AND/OR INITIATIVE PARTNER EXPERIENCE.

GRANTEES ARE USUALLY IDENTIFIED WITH THE ASSISTANCE OF INTERNAL

CITY/COUNTRY PARTNERS FOR A SPECIFIC PURPOSE BASED ON THE ANTICIPATED SCOPE

OF WORK. WHERE POSSIBLE, THE GRANTEES FOR BOTH INITIATIVES ARE THE

IDENTIFIED CITY/GOVERNMENT PARTNERS THEMSELVES ELSE, THEY ARE IDENTIFIED

WITH THE ASSISTANCE OF PARTNERS FOR A SPECIFIC PURPOSE BASED ON THE

Schedule I (Form 990)

Schedule I (Form 990)

## SCHEDULE J (Form 990)

Department of the Treasury

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► Go to www.irs.gov/Form990 for instructions and the latest information.

**2018** 

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service

Name of the organization

VITAL STRATEGIES, INC.

**Questions Regarding Compensation** 

Employer identification number 22-3419667

|            |   |                 | Yes | No  |
|------------|---|-----------------|-----|-----|
| <b>1</b> a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,  |                 |     |     |
|            | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.  |                 |     |     |
|            | First-class or charter travel Housing allowance or residence for personal use   |                 |     |     |
|            | Travel for companions Payments for business use of personal residence   |                 |     |     |
|            | Tax indemnification and gross-up payments  Health or social club dues or initiation fees  |                 |     |     |
|            | Discretionary spending account  Personal services (such as maid, chauffeur, chef)   |                 |     |     |
| b          | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or   |                 |     |     |
|            | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain  | 1b              |     |     |
| 2          | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,  |                 |     |     |
|            | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?   | 2               |     |     |
| 3          | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's   |                 |     |     |
|            | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to  |                 |     |     |
|            | establish compensation of the CEO/Executive Director, but explain in Part III.  |                 |     |     |
|            | Compensation committee Written employment contract  |                 |     |     |
|            | Independent compensation consultant  X Compensation survey or study   |                 |     |     |
|            | X Approval by the board or compensation committee   |                 |     |     |
| 4          | During the year did any parean listed on Form 000 Part VIII. Section A line 1s, with respect to the filing  |                 |     |     |
| 4          | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing  |                 |     |     |
| _          | organization or a related organization:   | 40              |     | Х   |
|            | Receive a severance payment or change-of-control payment?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  | <u>4a</u><br>4b |     | X   |
|            | Participate in, or receive payment from, an equity-based compensation arrangement?  | 4c              |     | X   |
| ·          | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.   | 70              |     |     |
|            | The storage of lines 4a.c, list the persons and provide the applicable amounts for each item in a time.   |                 |     |     |
|            | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.  |                 |     |     |
| 5          | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation   |                 |     |     |
|            | contingent on the revenues of:  |                 |     | v   |
| а          | The organization?   | 5a              |     | X   |
| b          | Any related organization?   | 5b              |     | X   |
| _          | If "Yes" on line 5a or 5b, describe in Part III.  |                 |     |     |
| 6          | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation   |                 |     |     |
| _          | contingent on the net earnings of:  | 60              |     | Х   |
| a          | The organization?   | 6a<br>6b        |     | X   |
| D          | Any related organization?  If "Yes" on line 6a or 6b, describe in Part III.   | OD              |     | 25  |
| 7          |   |                 |     |     |
| ′          | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III                                     | 7               |     | Х   |
| 8          | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the   |                 |     | -22 |
| 0          |   | 8               |     | х   |
| 9          | Initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III  If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | 3               |     |     |
| 9          | Regulations section 53.4958-6(c)?   | 9               |     |     |
|            | 1 logulations 300tion 30.7000 0(0)!   | 9               |     |     |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

|                                  |                    | (B) Breakdown of | W-2 and/or 1099-MI                  | SC compensation                     | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns | (F) Compensation in column (B)            |  |
|----------------------------------|--------------------|------------------|-------------------------------------|-------------------------------------|-----------------------------------|-------------------------|----------------------|---|--|
| (A) Name and Title               | (A) Name and Title |                  | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation                      | Denents                 | (B)(i)-(D)           | reported as deferred<br>on prior Form 990 |  |
| (1) JOSE LUIS CASTRO             | (i)                | 265,225.         | 0.                                  | 0.                                  | 10,078.                           | 0.                      | 275,303.             | 0.  |  |
| PRESIDENT & CEO                  | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (2) WALLACE D'SOUZA              | (i)                | 300,000.         | 0.                                  | 0.                                  | 11,000.                           | 31,855.                 | 342,855.             | 0.  |  |
| CFO                              | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (3) TAMAR RENAUD                 | (i)                | 248,034.         | 0.                                  | 0.                                  | 9,661.                            | 824.                    | 258,519.             | 0.  |  |
| C00                              | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (4) THOMAS FRIEDEN               | (i)                | 482,433.         | 0.                                  | 0.                                  | 11,000.                           | 37,802.                 | 531,235.             | 0.  |  |
| PRESIDENT & CEO OF RESOLVE       | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (5) ADAM M. KARPATI              | (i)                | 293,181.         | 0.                                  | 0.                                  | 10,656.                           | 34,134.                 | 337,971.             | 0.  |  |
| SR. VP PUBLIC HEALTH             | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (6) SANDRA MULLIN                | (i)                | 259,876.         | 0.                                  | 0.                                  | 9,834.                            | 16,042.                 | 285,752.             | 0.  |  |
| SR. VP. COMMUNICATION            | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (7) IRA D. RUSEN                 | (i)                | 296,921.         | 0.                                  | 0.                                  | 10,457.                           | 1,752.                  | 309,130.             | 0.  |  |
| SR. VP RESEARCH & DEVELOPMENT    | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (8) DANIEL KASS                  | (i)                | 245,068.         | 0.                                  | 0.                                  | 9,394.                            | 20,747.                 | 275,209.             | 0.  |  |
| SR. VP ENVIRONMENTAL HEALTH      | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (9) PAULA FUJIWARA               | (i)                | 321,652.         | 0.                                  | 0.                                  | 10,823.                           | 11,795.                 | 344,270.             | 0.  |  |
| SCIENTIFIC DIRECTOR              | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (10) CYRUS SHAHPAR               | (i)                | 298,407.         | 0.                                  | 0.                                  | 10,500.                           | 33,705.                 | 342,612.             | 0.  |  |
| DIRECTOR, PREVENT EPEDEMICS TEAM | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (11) PHILIP SETEL                | (i)                | 227,587.         | 0.                                  | 0.                                  | 8,796.                            | 3,196.                  | 239,579.             | 0.  |  |
| VP AND DIRECTOR, CRVS            | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (12) AMANDA MCCLELLAND           | (i)                | 222,596.         | 0.                                  | 0.                                  | 7,500.                            | 6,976.                  | 237,072.             | 0.  |  |
| SENIOR VP, RESOLVE               | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
| (13) MILI CHOWFLA                | (i)                | 222,255.         | 0.                                  | 0.                                  | 7,026.                            | 24,242.                 | 253,523.             | 0.  |  |
| SENIOR VP FINANCE & ADMIN.       | (ii)               | 0.               | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                   | 0.  |  |
|                                  | (i)                |                  |                                     |                                     |                                   |                         |                      |   |  |
|                                  | (ii)               |                  |                                     |                                     |                                   |                         |                      |   |  |
|                                  | (i)                |                  |                                     |                                     |                                   |                         |                      |   |  |
|                                  | (ii)               |                  |                                     |                                     |                                   |                         |                      |   |  |
|                                  | (i)                |                  |                                     |                                     |                                   |                         |                      |   |  |
|                                  | (ii)               |                  |                                     |                                     |                                   |                         |                      |   |  |

| Part III Supplemental Information  |
|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
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#### **SCHEDULE M** (Form 990)

**Noncash Contributions** 

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

➤ Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number

|     | VITAL STRATE                                      | GIES,                         | INC.  |   | 22-3                                   | 3419     | 667 |    |
|-----|---|-------------------------------|---|---|--|----------|-----|----|
| Pai | t I Types of Property                             |                               |   |   |  |          |     |    |
|     |   | (a)<br>Check if<br>applicable | (b)<br>Number of<br>contributions or<br>items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d)<br>Method of do<br>noncash contrib | etermin  |     | s  |
| 1   | Art - Works of art                                |                               |   |   |  |          |     |    |
| 2   | Art - Historical treasures                        |                               |   |   |  |          |     |    |
| 3   | Art - Fractional interests                        |                               |   |   |  |          |     |    |
| 4   | Books and publications                            |                               |   |   |  |          |     |    |
| 5   | Clothing and household goods                      |                               |   |   |  |          |     |    |
| 6   | Cars and other vehicles                           |                               |   |   |  |          |     |    |
| 7   | Boats and planes                                  |                               |   |   |  |          |     |    |
| 8   | Intellectual property                             |                               |   |   |  |          |     |    |
| 9   | Securities - Publicly traded                      | X                             | 2   | 638,831.  | AVG SELLING                            | PR:      | ICE |    |
| 10  | Securities - Closely held stock                   |                               |   |   |  |          |     |    |
| 11  | Securities - Partnership, LLC, or                 |                               |   |   |  |          |     |    |
|     | trust interests                                   |                               |   |   |  |          |     |    |
| 12  | Securities - Miscellaneous                        |                               |   |   |  |          |     |    |
| 13  | Qualified conservation contribution -             |                               |   |   |  |          |     |    |
|     | Historic structures                               |                               |   |   |  |          |     |    |
| 14  | Qualified conservation contribution - Other       |                               |   |   |  |          |     |    |
| 15  | Real estate - Residential                         |                               |   |   |  |          |     |    |
| 16  | Real estate - Commercial                          |                               |   |   |  |          |     |    |
| 17  | Real estate - Other                               |                               |   |   |  |          |     |    |
| 18  | Collectibles                                      |                               |   |   |  |          |     |    |
| 19  | Food inventory                                    |                               |   |   |  |          |     |    |
| 20  | Drugs and medical supplies                        |                               |   |   |  |          |     |    |
| 21  | Taxidermy   |                               |   |   |  |          |     |    |
| 22  | Historical artifacts                              |                               |   |   |  |          |     |    |
| 23  | Scientific specimens                              |                               |   |   |  |          |     |    |
| 24  | Archeological artifacts                           |                               |   |   |  |          |     |    |
| 25  | Other   |                               |   |   |  |          |     |    |
| 26  | Other   |                               |   |   |  |          |     |    |
| 27  | Other ( )   |                               |   |   |  |          |     |    |
| 28  | Other ( )   |                               |   |   |  |          |     |    |
| 29  | Number of Forms 8283 received by the organization | zation during                 | the tax vear for c  | ontributions  |  |          |     |    |
|     | for which the organization completed Form 82      | •                             | •   |   |  |          | 0   |    |
|     |   | ,, -                          |   | ,   |  |          | Yes | No |
| 30a | During the year, did the organization receive by  | v contributio                 | on any property rep                                       | orted in Part I. lines 1 throug   | h 28. that it                          |          |     |    |
|     | must hold for at least three years from the date  | -                             |   | · · · · · · · · · · · · · · · · · · ·                                     |  |          |     | 1  |
|     | exempt purposes for the entire holding period     |                               |   |   |  | 30a      |     | Х  |
| b   | If "Yes," describe the arrangement in Part II.    |                               |   |   |  | 000.     |     |    |
| 31  | Does the organization have a gift acceptance      | oolicv that re                | equires the review  | of any nonstandard contribut  | ions?                                  | 31       |     | Х  |
|     | Does the organization hire or use third parties   | -                             | •   | •   |  | <u> </u> |     |    |
|     |   |                               | _   | sit, process, or con noneasir   |  | 32a      |     | х  |
| b   | If "Yes," describe in Part II.                    |                               |   |   |  |          |     |    |
| 33  | If the organization didn't report an amount in c  | column (c) fo                 | r a type of property                                      | / for which column (a) is chec  | ked.                                   |          |     |    |
|     | describe in Part II                               |                               | -y  | ,   | 7                                      |          |     |    |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2018

832142 10-18-18 Schedule M (Form 990) 2018

#### **SCHEDULE 0**

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Inspection

Name of the organization

VITAL STRATEGIES, INC. **Employer identification number** 22-3419667

| FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:          |
|---|
| WE BELIEVE PASSIONATELY THAT PROGRESS CAN BE MADE AGAINST EVEN THE MOST |
| DIFFICULT HEALTH CHALLENGES BY PARTNERING LOCAL COMMITMENT AND GLOBAL   |
| EXPERTISE. WE IMPLEMENT PROGRAMS THAT STRENGTHEN THESE PARTNERS AND THE |
| HEALTH SYSTEMS THEY SUPPORT WORKING TO IMPROVE THE LIVES OF BILLIONS.   |
| FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:           |
| THE FOLLOWING SUMMARIZES PROGRESS AND LAUNCHING KEY PARTNERSHIPS. OF    |
| PARTICULAR NOTE REGARDING PROGRESS IN THE FIRST YEAR:                   |
| - RAPID PROGRESS IMPROVING GLOBAL RECOMMENDATIONS AND POLICY FOR        |
| HYPERTENSION TREATMENT AND INCREASING THE ACCOUNTABILITY OF TREATMENT   |
| PROGRAMS, WITH PATIENTS BEING TREATED IN 3 STATES OF INDIA UNDER THE    |
| NEW STRATEGY  |
| - GLOBAL LAUNCH OF REPLACE, AN ACTION PACKAGE TO ELIMINATE ARTIFICIAL   |
| TRANS-FATS FROM THE GLOBAL FOOD SUPPLY BY 2023, WITH NEW COMMITMENTS    |
| MADE BY THAILAND (2019 TARGET DATE) AND INDIA (2022 TARGET DATE).       |
| - PROGRESS INCREASING ACCOUNTABILITY FOR PREVENTING EPIDEMICS,          |
| ADVANCING UNDERSTANDING OF THE NEED TO STEP UP PREPAREDNESS IN SPECIFIC |
| CAPACITIES AND LAUNCH OF A WEBSITE TO HELP ACCELERATE PROGRESS DOING    |
| so.   |
|   |
| PROJECT OUTCOMES  |
| KEY ORGANIZATIONAL AND PROGRAMMATIC GOALS WERE REACHED THAT DEMONSTRATE |
| THE PROGRESS OF RESOLVE TO SAVE LIVES AND ITS INITIATIVES, AS           |
| SUMMARIZED BELOW.   |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization **Employer identification number** VITAL STRATEGIES, INC. 22-3419667 1. CONTRACTUAL ARRANGEMENTS - SUB-AGREEMENTS SIGNED WITH AT LEAST TWO MAJOR PARTNERS. TARGET DATE: END OF SECOND QUARTER OF GRANT - ACHIEVED 2. SURVEILLANCE INITIATION OF SURVEILLANCE FOR TRANS-FAT CONSUMPTION IN INDIA. TARGET DATE: END OF FIRST QUARTER OF GRANT - ACHIEVED ESTABLISHMENT OF STANDARDS FOR SURVEILLANCE OF SODIUM AND TRANS-FAT CONSUMPTION. TARGET DATE: END OF THIRD QUARTER OF GRANT - ACHIEVED (4TH QUARTER) C. ESTABLISHMENT OF STANDARDS FOR CLINICAL AND COMMUNITY SURVEILLANCE OF BLOOD PRESSURE CONTROL. TARGET DATE: END OF THIRD QUARTER GRANT -ACHIEVED (4TH QUARTER) 3. POLICY - ESTABLISHMENT OF GUIDELINES AND PROTOCOLS FOR MANAGEMENT OF HYPERTENSION IN PRIMARY CARE. TARGET DATE: END OF THIRD QUARTER GRANT ACHIEVED 4. ADVOCACY FOR PUBLIC HEALTH INFRASTRUCTURE STRENGTHENING - LAUNCH OF WEBSITE WITH CLEAR PRESENTATION OF INDEPENDENT EVALUATIONS OF COUNTRY PREPAREDNESS. TARGET DATE: END OF THIRD QUARTER OF GRANT (MARCH 31, 2018) - ACHIEVED (4TH QUARTER) KEY PARTNERSHIPS (CONTRACTUAL AGREEMENTS) RESOLVE TO SAVE LIVES ENTERED INTO PARTNERSHIPS WITH LEADING GLOBAL ORGANIZATIONS ACROSS THE TWO INITIATIVES TO TAKE ON ROLES RELATED TO TECHNICAL ASSISTANCE, ADVOCACY, SURVEILLANCE, TRAINING, AND IMPLEMENTATION SCIENCE. KEY PARTNERS INCLUDE THE WORLD HEALTH ORGANIZATION, THE WORLD BANK, CAMPAIGN FOR TOBACCO FREE KIDS/GLOBAL HEALTH ADVOCACY INCUBATOR, THE CDC FOUNDATION, AND JOHNS HOPKINS BLOOMBERG SCHOOL OF PUBLIC HEALTH. CONTRACTS WERE EXECUTED CLOSE TO ANTICIPATED TIMEFRAMES, ALLOWING FOR A RAPID START OF ACTIVITIES

13750952

**Employer identification number** Name of the organization VITAL STRATEGIES, INC. 22-3419667 CARDIOVASCULAR HEALTH INITIATIVE THE GLOBAL CARDIOVASCULAR HEALTH INITIATIVE LAUNCHED ON SEPTEMBER 12, 2017, WITH A FOCUS ON THREE COMPONENTS: TRANS-FAT ELIMINATION, SODIUM REDUCTION, AND IMPROVED HYPERTENSION CONTROL. IN THIS FIRST YEAR, RESOLVE TO SAVE LIVES IS SUPPORTING CARDIOVASCULAR HEALTH EFFORTS THAT HAVE BEEN LAUNCHED IN OUR TWO HIGHEST PRIORITY COUNTRIES, INDIA AND CHINA, AS WELL AS IN THAILAND. INITIAL ACTIVITIES ARE UNDERWAY IN ETHIOPIA, TURKEY, VIETNAM, WITH PROGRAMS UNDER CONSIDERATION IN BANGLADESH AND NIGERIA. THE INDIA HYPERTENSION MANAGEMENT INITIATIVE OFFICIALLY LAUNCHED ON NOVEMBER 28, 2017, IN COLLABORATION WITH THE MINISTRY OF HEALTH AND FAMILY WELFARE, STATE GOVERNMENTS IN INDIA, THE INDIAN COUNCIL OF MEDICAL RESEARCH, AND WHO INDIA. THE PROGRAM IS NOW ACTIVE IN THREE STATES (PUNJAB, MADHYA PRADESH, AND KERALA) AND EXPANDED TO 2 ADDITIONAL STATES (MAHARASHTRA AND TELANGANA) IN JULY/AUGUST 2018. IN CHINA, RESOLVE TO SAVE LIVES, THROUGH PARTNERSHIPS WITH THE BEIJING LISHENG CARDIOVASCULAR HEALTH FOUNDATION AND PROJECT HOPE, IS PROVIDING TECHNICAL ASSISTANCE ON A \$600 MILLION WORLD BANK LOAN THAT HAS BEEN MATCHED BY A \$3.5 BILLION INVESTMENT FROM CHINA TO IMPROVE PRIMARY CARE IN ANHUI AND FUJIAN PROVINCES WITH A FOCUS ON HYPERTENSION TREATMENT. ALONG WITH PROGRAMS IN SHANDONG AND HENAN PROVINCES, IMPROVED TREATMENT PROGRAMS COULD POTENTIALLY BE AVAILABLE TO A POPULATION OF MORE THAN 300 MILLION IN 2018. TRANS-FAT IN PARTNERSHIP WITH THE WORLD HEALTH ORGANIZATION, ON MAY 14, 2018, RESOLVE TO SAVE LIVES LAUNCHED REPLACE, A 6-COMPONENT TECHNICAL PACKAGE FOR GLOBAL ELIMINATION OF ARTIFICIAL TRANS-FAT FROM FOOD. THE LAUNCH

13750952

**Employer identification number** Name of the organization 22-3419667 VITAL STRATEGIES, INC. RECEIVED HEAVY COVERAGE IN MEDIA WORLDWIDE, WITH MORE THAN 36 UNIQUE STORIES IN TOP-TIER PUBLICATIONS DURING THE FIRST 24 HOURS, INCLUDING THE NEW YORK TIMES, THE FINANCIAL TIMES, ASSOCIATED PRESS, REUTERS AND LE MONDE. IN THE AREA OF ARTIFICIAL TRANS-FAT ELIMINATION IN INDIA, WE CONDUCTED PRELIMINARY TESTING OF SAMPLES OF HUMAN SERUM AND BEGAN TECHNOLOGY TRANSFER TO INDIA FOR FUTURE TESTING OF STORED SAMPLES, AND WORKED WITH INDIA'S REGULATORY AUTHORITY, WHICH HAS NOW COMMITTED TO THE ELIMINATION OF ARTIFICIAL TRANS-FAT BY 2023. POLICY THE CARDIOVASCULAR HEALTH INITIATIVE MADE SURPRISINGLY RAPID PROGRESS ADVANCING KEY POLICY AND PROTOCOLS. ON SEPTEMBER 29, 2017, WHO AND RESOLVE TO SAVE LIVES PRODUCED THE FIRST-EVER PRACTICAL, PRECISE ALGORITHMS FOR TREATMENT OF HYPERTENSION AS WELL AS A NEW ACCOUNTABILITY FRAMEWORK. IN JANUARY 2018, THE WORLD HEALTH ORGANIZATION EXECUTIVE BOARD APPROVED TARGETS TO ELIMINATE ARTIFICIAL TRANS-FAT FROM FOOD, INCREASE TREATMENT OF HYPERTENSION BY 230 MILLION PEOPLE, AND REDUCE DIETARY SODIUM BY 25% BY 2023. IN MAY 2018, THE GOVERNMENT OF THAILAND ANNOUNCED A COMMITMENT TO ELIMINATE ARTIFICIAL TRANS-FAT FROM FOOD BY 2019. THE GOVERNMENT ALSO CONVENED MANUFACTURERS OF VARIOUS FOOD PRODUCTS INCLUDING NOODLES (A MAJOR CONTRIBUTOR TO DIETARY SODIUM IN THAILAND), WHICH COMMITTED TO REDUCING SODIUM BY 5% IN THE FIRST YEAR AND MORE IN FOLLOWING YEARS. ADVOCACY FOR PUBLIC HEALTH INFRASTRUCTURE STRENGTHENING ON JUNE 22, 2018, WE LAUNCHED A COMMUNICATIONS PLATFORM TO INCREASE TRANSPARENCY, ACCOUNTABILITY, AND PROGRESS IN REDUCING THE RISK OF

**Employer identification number** Name of the organization VITAL STRATEGIES, INC. 22-3419667 EPIDEMICS. THE PREVENT EPIDEMICS WEBSITE (WWW.PREVENTEPIDEMICS.ORG) FEATURES A UNIQUE READYSCORE THAT RELAYS, ON A SCALE FROM 0 TO 100, HOW PREPARED EACH COUNTRY IS FOR AN EPIDEMIC. COUNTRY-SPECIFIC PAGES PROVIDE USERS INFORMATION ON WHAT A COUNTRY IS DOING WELL, AND WHAT NEEDS TO IMPROVE, AS WELL AS TAILORED ADVOCACY PACKAGES TO MOTIVATE LEADERS TO MAKE HEALTH SECURITY A PRIORITY. FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS: WHILE THE NUMBER OF MEDIA CAMPAIGNS IS IMPRESSIVE ON ITS OWN, THE REAL STORY OF PROGRESS IS HOW THEY WERE ACHIEVED. IN 2018, FOR THE FIRST TIME, GOVERNMENT PARTNERS CONTRIBUTED TO EVERY NATIONAL MEDIA CAMPAIGN WE SUPPORTED, AND GOVERNMENTS CONTRIBUTED MORE THAN US \$53 MILLION IN FINANCIAL OR IN-KIND SUPPORT. IN MOST PRIORITY COUNTRIES, CAMPAIGNS WERE ON AIR FOR MOST MONTHS OF THE YEAR. THIS STEP TOWARD SUSTAINABILITY DEMONSTRATES GOVERNMENT BUY-IN AND OWNERSHIP, A TREMENDOUS ADVANCE FROM WHEN WE BEGAN THIS WORK A DECADE AGO. IN ADDITION, THIS YEAR, WE USED NEW TOOLS TO PUSH BACK AGAINST THE TOBACCO INDUSTRY, INCLUDING A CARAVAN THAT WENT CITY-TO-CITY IN THE PHILIPPINES TO BUILD SUPPORT FOR A TAX ON TOBACCO PRODUCTS, AND DIE-INS AT MALLS IN INDONESIA. THESE GRASSROOTS EVENTS WERE FUELED BY OUR HUNDREDS OF THOUSANDS OF ENERGIZED SOCIAL MEDIA FOLLOWERS, WHICH NOW NUMBER MORE THAN 850,000. HIGHLIGHTS FROM 2018 INCLUDE: - 100 MILLION PEOPLE PLUS ARE NOW COVERED BY SMOKE-FREE LAWS IN CHINA. GOVERNMENTS INVESTED \$53 MILLION ON MPOWER-FOCUSED CAMPAIGNS, - A GROWING AND VISIBLE ANTI-INDUSTRY MOVEMENT NOW INCLUDES MORE THAN 850,000 SUPPORTERS ACROSS SIX COUNTRIES AND GLOBALLY, WHO ARE HOLDING

Name of the organization

**Employer identification number** 

VITAL STRATEGIES, INC. 22-3419667 THE INDUSTRY ACCOUNTABLE FOR ITS LIES AND PUSHING FOR PROTECTIONS. THEY ARE GENERATING HUNDREDS OF MILLIONS IN REACH, GRABBING HEADLINES AND TRENDING NATIONALLY ON TWITTER. IN BANGLADESH, IN 2018 ALONE, WE GARNERED 300,000 ONLINE FOLLOWERS THAT CAN BE LEVERAGED FOR AN OFFLINE ARMY OF SUPPORT. - ON DEC 28. 2018, CHINA'S NATIONAL CAMPAIGN, USING THE STORY OF A SMOKER WHO HAD A HEART ATTACK ON A TRAIN, LAUNCHED ON 20+ NATIONAL TV STATIONS, LED BY THE TOBACCO CONTROL OFFICE OF CHINA CDC WITH SUPPORT FROM THE NATIONAL HEALTH COMMISSION AND CHINA TOBACCO CONTROL ASSOCIATION. THE CAMPAIGN AIMS TO INCREASE KNOWLEDGE AND CHANGE ATTITUDES ABOUT THE HARMS OF SMOKING AND SECONDHAND SMOKE AS A MEANS TO SUPPORT NATIONAL SMOKE-FREE INITIATIVES. AND WITH THE NEW YEAR CAME ANOTHER MILESTONE FOR THE FIRST TIME, A CAMPAIGN FEATURING A REAL PERSON HARMED BY TOBACCO RAN ON CHINA CENTRAL TELEVISION (CCTV) AND THROUGH SOCIAL MEDIA PLATFORMS. WE EXPECT A REACH OF 100 MILLION PEOPLE. IN INDONESIA, SOCIAL MEDIA CAMPAIGNS OVER THE YEARS HAVE NOW REACHED 10 MILLION UNIQUE USERS, MANY WHO TOOK ON THE INDUSTRY IN THE STREETS. THEIR WORK APPEARED ON THE FRONT PAGES OF NATIONAL NEWSPAPERS AND ON NATIONAL TV. CITIZENS TOOK BACK CITIES WITH SMOKE-FREE ACTIONS, "DIE-INS" AND UNIVERSITY CAMPUS EVENTS. IN BANJARMASIN, IN PARTNERSHIP WITH THE MAYOR, WE PARTNERED WITH GRAPHIC DESIGN STUDENTS TO CREATE ANTI-INDUSTRY IMAGES AND SIGNS ON BOATS, BUILDINGS, BILLBOARDS AND ORNAMENTS. IN BANDUNG, WE COLLABORATED WITH ARTISTS TO INSTALL LUNG-SHAPED COLLAGES ABOUT THE TOBACCO INDUSTRY'S LIES, AND IN SUPPORT OF THE CITY'S SMOKE-FREE ENFORCEMENT.

**Employer identification number** Name of the organization VITAL STRATEGIES, INC. 22-3419667 IN BOGOR, LED BY THE MAYOR, THERE WAS A BIKE2WORK RIDE THROUGH THE CITY, LETTING PEOPLE KNOW THAT BIG TOBACCO IS NOT WELCOMED IN BOGOR. WE ALSO COVERED CITY BILLBOARDS WITH DESIGNS THAT COUNTER THE TOBACCO INDUSTRY'S LIES. TO ENCOURAGE A MEANINGFUL TAX INCREASE IN 2019, OUR FIRST-EVER NATIONAL MEDIA CAMPAIGNS COMMUNICATING THE BENEFITS OF TOBACCO TAXATION AIRED IN VIETNAM. WE ALSO FOUGHT SUCCESSFULLY TO PROTECT PHILIPPINES' SIN TAX, WHICH IS AN ONGOING STRUGGLE. VITAL STRATEGIES ALSO GAVE SUB AWARDS TO ORGANIZATIONS, SO THEY COULD MANAGE TOBACCO CONTROL PROGRAM BY FOCUSING ON #10 PRIORITY COUNTRIES TO MAKE THEM FULLY COMPLIANT WITH MPOWER POLICY AREAS THROUGH PROVISION OF TECHNICAL AND FINANCIAL RESOURCES. FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: THE GRANT VITAL STRATEGIES IS REQUIRED TO (I) COORDINATE THE SELECTION PROCESS FOR 20 COUNTRIES AND CITIES IN THE INITIATIVE; (II) LEAD IMPLEMENTATION MANAGEMENT FOR THE STRENGTHENING OF BIRTH, DEATH, AND CAUSE-OF-DEATH DATA IN THE CIVIL REGISTRATION AND VITAL STATISTICS (CRVITAL STRATEGIES) COMPONENT OF THE PROGRAM; (III) LEAD DESIGN AND IMPLEMENTATION OF A SPECIAL, RURAL CRVITAL STRATEGIES PROJECT IN MALAWI THAT BUILDS ON SUCCESSFUL WORK PREVIOUSLY SUPPORTED BY BLOOMBERG PHILANTHROPIES AND (IV) LEAD DESIGN AND IMPLEMENTATION OF THE DATA USE COMPONENT OF THE PROGRAM. IN 2018, ACROSS THE COMPONENTS OF THE DATA FOR HEALTH INITIATIVE, VITAL STRATEGIES SUCCESSFULLY TRAINED AN ADDITIONAL 14,000 (28,000 FROM GRANT INCEPTION) DOCTORS, NURSES, COMMUNITY HEALTH WORKERS, GOVERNMENT OFFICIALS AND JOURNALISTS ON TOPICS RANGING FROM MEDICAL CODING FOR

**Employer identification number** Name of the organization VITAL STRATEGIES, INC. 22-3419667 CAUSE OF DEATH CERTIFICATION, VERBAL AUTOPSY, USING DATA TO INFORM POLICY AND DATA-LED JOURNALISM. THESE TRAININGS HAVE GREATLY INCREASED THE ABILITY OF COUNTRIES TO IMPROVE THEIR CIVIL REGISTRATION AND VITAL STATISTIC SERVICES AND PUBLIC HEALTH OFFERINGS. SPECIFIC EXAMPLES OF KEY ACHIEVEMENTS ACROSS THE 16 ACTIVE ENROLLED COUNTRIES ARE AS FOLLOWS: CHINA (SHANGHAI): MEDICAL RECORDS REVIEW WAS COMPLETED IN APRIL 2018 IN ALL 16/16 CHCS. OVER 800 MEDICAL RECORDS WERE REVIEWED, OUT OF WHICH 740 (92% OF THE TARGETED 800) WERE WITHIN THE TOP 25 LEADING CAUSES OF DEATH TANZANIA: DECENTRALIZATION OF THE DEATH REGISTRATION SYSTEM WAS INITIATED WITH THE MEDICAL CODING AND CAUSE OF DEATH AND VERBAL AUTOPSY SCALE-UP IN THE IRINGA REGION, COVERING A POPULATION OF 1 MILLION SRI LANKA: A MOBILE JOB AID DEVELOPED WITH SUPPORT OF D4H CALLED, "CAUSE OF DEATH GUIDE," HAS OFFICIALLY BEEN INTEGRATED IN THE MINISTRY OF HEALTH SERVER MYANMAR: MCCOD HAS BEEN INTEGRATED INTO POST-GRADUATE STUDIES FOR THE FIRST TIME IN THE COUNTRY ADDITIONALLY, VITAL STRATEGIES CONTINUED TO WORK TO MAINTAIN A FOCUSED, INNOVATIVE APPROACH TO RURAL DEATH REGISTRATION IN MALAWI. IN 2018, WE CONTINUED TO EXPAND ELECTRONIC VILLAGE REGISTRATION TO 70 VILLAGES THE TRADITIONAL AUTHORITY MTEMA AND CONCENTRATED ON SOLVING LOGISTICAL AND NETWORK MAINTENANCE ISSUES PREVENTING THE CONSISTENT PROVISION OF POWER AND CONNECTIVITY TO THE VILLAGE SITES. , VITAL STRATEGIES ALSO PILOTED A LOW COST ALTERNATIVE HARDWARE PLATFORM IN 10 VILLAGES AND BEGAN WORK TO INTEGRATE BIRTH REGISTRATION IN FOUR HEALTH CENTERS TO EXPAND THE REACH OF THE REGISTRATIONS IN MALAWI. LASTLY, IN 2018, VITAL STRATEGIES CONTINUED TO REFINE ITS TECHNICAL

Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization

**Employer identification number** 

22-3419667 VITAL STRATEGIES, INC. ASSISTANCE PROGRAM PROMOTING EXEMPLARY DATA USE IN PARTICIPATING COUNTRIES VIA THE DATA IMPACT COMPONENT OF THE DATA FOR HEALTH INITIATIVE. SPECIFIC EXAMPLES OF KEY ACHIEVEMENTS ACROSS THE 17 ACTIVE ENROLLED COUNTRIES ARE AS FOLLOWS: GHANA: THE PLANNING AND BUDGETING MANAGEMENT INFORMATION SYSTEM (PBMIS) TOOL WAS DEVELOPED BY THE GHANA HEALTH SERVICE (GHS) TO INTEGRATE BURDEN OF DISEASE INFORMATION IN THE DISTRICT HEALTH INFORMATION MANAGEMENT SYSTEM (DHIMS2) WITH BUDGETING INFORMATION AND MINISTRY OF FINANCE ACCOUNTS. PHILIPPINES: IDENTIFIED THE NEEDS OF 16 REGIONAL EPI & SURVEILLANCE UNITS (RESU) TO ESTABLISH THE STRATEGIC PLAN TO ESTABLISH THE DEPARTMENT AS THE SPECIALIZED UNIT RESPONSIBLE FOR DATA USE STANDARDS, TECHNICAL CONSULTATION, DATA COMPILATION, AND COMPLEX ANALYSIS SOLOMON ISLANDS: THE NATIONAL HIS TEAM CREATED DASHBOARDS ON DHIS-2, WHICH REFLECT KEY INDICATORS TO BE REPORTED ON A QUARTERLY BASIS AT A PROVINCIAL LEVEL. TANZANIA: VITAL STRATEGIES ASSISTED THE MOH IN PRODUCING AN ANNUAL HEALTH STATISTICS REPORT AIMED AT DISTRICT-LEVEL AUDIENCES. THIS REPORT INCLUDED SEVERAL SECTIONS ON MORTALITY DATA, INCLUDING CASES AND CAUSES OF DEATH. FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: OTHER PROGRAM SERVICES INCLUDE: STREAM TB, ROAD SAFETY, PARTNERSHIP FOR HEALTHY CITIES, MAYOR'S CHALLENEGE, OBESITY PREVENTION, OVERDOSE PREVENTION (OPIOID), REDUCE TOBACCO USE - STOP WATCHDOG, AND OTHER

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EXPENSES \$ 33,586,216. INCLUDING GRANTS OF \$ 22,014,940. REVENUE \$ 0.

HEALTH PROGRAMS.

Name of the organization VITAL STRATEGIES, INC. Employer identification number 22-3419667

FORM 990, PART VI, SECTION A, LINE 4:

THE AMENDED BY-LAWS WERE ADOPTED BY THE BOARD ON DECEMBER OF 2018 TO CHANGE
THE NAME OF THE ORGANIZATION TO VITAL STRATEGIES, INC.

FORM 990, PART VI, SECTION B, LINE 11B:

THE BOARD OF DIRECTORS MEMBERS ARE PROVIDED WITH ELECTRONIC COPY OF THE 990

DRAFT FOR THEIR REVIEW. THE AUDIT COMMITTEE OF THE BOARD MEETS TO REVIEW

THE FORM 990 IN DETAIL AND APPROVES IT.

FORM 990, PART VI, SECTION B, LINE 12C:

VITAL STRATEGIES (VS) HAS IN PLACE A CONFLICT OF INTEREST POLICY WHICH IT

ANNUALLY MONITORS AND ENFORCES. THE BOARD OF DIRECTORS MANDATES THAT ALL

MEMBERS OF MANAGEMENT, (OFFICERS AND KEY EMPLOYEES) AND THE GOVERNING BODY

ANNUALLY SIGN A CONFLICT OF INTEREST POLICY AND DISCLOSE ANY POTENTIAL OR

ACTUAL CONFLICTS THAT MAY EXIST. THE SIGNED POLICIES ARE SUBMITTED TO THE

EXECUTIVE DIRECTOR (WHO CURRENTLY SERVES AS THE ORGANIZATION'S COMPLIANCE

OFFICER) WHO REVIEWS THE SIGNED ATTESTATIONS FOR POTENTIAL OR ACTUAL

CONFLICTS. (IN THE ABSENCE OF A DEDICATED COMPLIANCE OFFICER, THE PRESIDENT

OF THE BOARD OF DIRECTORS CURRENTLY PERFORMS THIS FUNCTION FOR THE POLICY

SUBMITTED BY THE EXECUTIVE DIRECTOR). IF POTENTIAL OR ACTUAL CONFLICTS OF

INTEREST EXIST, PROPER NOTIFICATIONS ARE MADE, AND RESULTS OF

INVESTIGATIONS ARE SUMMARIZED AND REPORTED TO THE BOARD OF DIRECTORS. IF

ACTUAL CONFLICTS EXIST, THE INDIVIDUAL(S) INVOLVED ARE NOT ALLOWED TO VOTE

OR BE A PART OF ANY DECISIONS ABOUT ANY SUCH TRANSACTIONS THAT RELATE TO

THE CONFLICT UNTIL SUCH TIME AS THERE IS NO LONGER A CONFLICT.

FORM 990, PART VI, SECTION B, LINE 15:

THE MANAGEMENT PERFORMANCE COMMITTEE OF THE BOARD, CONSISTING OF

Name of the organization VITAL STRATEGIES, INC.

Employer identification number 22-3419667

INDEPENDENT BOARD MEMBERS, CONDUCTS AN ANNUAL REVIEW AND APPROVAL PROCESS

OF THE COMPENSATION OF THE ORGANIZATION'S PRESIDENT AND CHIEF EXECUTIVE

OFFICER. THE COMMITTEE WILL ASSESS THE REASONABLENESS OF THE COMPENSATION

THROUGH THE ENGAGEMENT OF AN EXTERNAL FIRM WHO WILL REVIEW THE

PRESIDENT/CEOS COMPENSATION AGAINST COMPARABLE ORGANIZATIONS. THE COMMITTEE

RECOMMENDS THE TOTAL COMPENSATION OF THE PRESIDENT AND CHIEF EXECUTIVE

OFFICER TO THE BOARD FOR APPROVAL.

THE MANAGEMENT PERFORMANCE COMMITTEE IS INFORMED BY THE PRESIDENT & CEO ON AN ANNUAL BASIS OF THE ORGANIZATION'S COMPENSATION STRATEGY AND THE PROCESS UTILIZED TO DETERMINE IF THE ORGANIZATION'S OFFICERS AND KEY EMPLOYEES ARE REWARDED APPROPRIATELY FOR THEIR CONTRIBUTIONS TO THE ORGANIZATION'S GROWTH AND PERFORMANCE. THE MANAGEMENT PERFORMANCE COMMITTEE IS ALSO INFORMED OF THE COMPENSATION PAID TO EACH NEW OFFICER AND KEY EMPLOYEE OF THE ORGANIZATION AND ITS AFFILIATES.

A BENCHMARKING STUDY IS CONDUCTED EVERY TWELVE TO EIGHTEEN MONTHS TO

DETERMINE THAT THE COMPENSATION BEING PAID TO THE ORGANIZATION'S OFFICERS

AND KEY EMPLOYEES ARE IN LINE WITH INDUSTRY STANDARDS.. THE STUDY INCLUDES

INDEPENDENT SURVEYS OF NEW YORK CITY BASED NON-PROFIT COMPENSATION

PRACTICES AS WELL AS INTERNATIONAL NON-PROFIT ORGANIZATIONS WITH

HEADQUARTERS IN THE UNITED STATES.

FORM 990, PART VI, SECTION C, LINE 19:

GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICIES AND FINANCIAL STATEMENTS

ARE AVAILABLE UPON REQUEST AND ALSO POSTED TO:

BETTER BUSINESS BUREAU SERVING METROPOLITAN NEW YORK

30 E 33RD STREET 12TH FLOOR

Schedule O (Form 990 or 990-EZ) (2018)

| Schedule O (Form 990 or 990-EZ) (2018)  Name of the organization | Page 2 Employer identification number |
|--|---------------------------------------|
| VITAL STRATEGIES, INC.   | 22-3419667                            |
| NEW YORK, NY 10016   |                                       |
| FORM 990, PART IX, LINE 11G, OTHER FEES:                         |                                       |
| TECHNICAL/ ADMINISTRATIVE PROJECT CONSULTANTS:                   |                                       |
| PROGRAM SERVICE EXPENSES   | 11,273,831.                           |
| MANAGEMENT AND GENERAL EXPENSES                                  | 228,534.                              |
| FUNDRAISING EXPENSES   | 19,251.                               |
| TOTAL EXPENSES   | 11,521,616.                           |
| TRANSLATION, ACCOUNTING TEMPS, PROJECT MGMT SERVICES:            |                                       |
| PROGRAM SERVICE EXPENSES   | 459,836.                              |
| MANAGEMENT AND GENERAL EXPENSES                                  | 514,450.                              |
| FUNDRAISING EXPENSES   | 4,409.                                |
| TOTAL EXPENSES   | 978,695.                              |
| PAYROLL PROCESSING:  |                                       |
| PROGRAM SERVICE EXPENSES   | 6,560.                                |
| MANAGEMENT AND GENERAL EXPENSES                                  | 20,251.                               |
| FUNDRAISING EXPENSES   | 144.                                  |
| TOTAL EXPENSES   | 26,955.                               |
| PROGRAM IMPLEMENTATION SERVICE CONTRACTS:                        |                                       |
| PROGRAM SERVICE EXPENSES   | 9,452,917.                            |
| MANAGEMENT AND GENERAL EXPENSES                                  | 19,351.                               |
| FUNDRAISING EXPENSES   | 19,661.                               |
| TOTAL EXPENSES   | 9,491,929.                            |
| TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A           | 22,019,195.                           |

## NOTICE 2018-100

| Form      | 990-T  | Ŀ  | exempt Organization Bus   |             |                            | ax Return                | )        | OMB No. 1545-0687  |  |  |  |
|-----------|--|--|---|-------------|----------------------------|--------------------------|----------|--|--|--|--|
|           |  | (and proxy tax under section 6033(e))  |   |             |                            |                          |          |  |  |  |  |
|           |  | For ca   |   |             | , and ending               |                          |          | 2018   |  |  |  |
|           | tment of the Treasury                              |  | Go to www.irs.gov/Form990T for in   |             |                            |                          | -        | Open to Public Inspection for 501(c)(3) Organizations Only |  |  |  |
| A         | Check box if                                       | if Name of organization ( X Check box if name changed and see instructions.) |   |             |                            |                          |          |  |  |  |  |
|           | address changed                                    | <u>·</u>   |   |             |                            |                          |          |  |  |  |  |
|           | xempt under section $7501(c)(3)$                   | Print<br>  or  | VITAL STRATEGIES, INC.  Number, street, and room or suite no. If a P.O. box |             | antructions.               |                          | _        | 2-3419667<br>ated business activity code                   |  |  |  |
|           | 408(e) 220(e)                                      | Туре   | 100 BROADWAY, 4TH FL  | k, see ii   | iisti uctioiis.            |                          | See i    | nstructions.)  |  |  |  |
| F         | 408A 530(a)  |  | City or town, state or province, country, and ZIP or                        | r foreio    | ın postal code             |                          | 1        |  |  |  |  |
|           | 529(a)   |  | NEW YORK, NY 10005  |             | ,, F                       |                          |          |  |  |  |  |
| C Bo at a | ok value of all assets end of year 88,976,1        |  | F Group exemption number (See instructions.)                                | <b>&gt;</b> |                            |                          |          |  |  |  |  |
|           |  |  | G Check organization type ► X 501(c) corp                                   |             | n 501(c) trust             | 401(a)                   | trust    | Other trust  |  |  |  |
|           |  | -  |   | 1           |                            | the only (or first) un   |          |  |  |  |  |
|           |  |  | EE STATEMENT 1  |             |                            | complete Parts I-V.      |          |  |  |  |  |
|           | scribe the first in the b<br>siness, then complete |  | ice at the end of the previous sentence, complete Pa                        | rts I ar    | id II, complete a Schedule | M for each addition      | ai trade | or   |  |  |  |
|           |  |  | -v.<br>poration a subsidiary in an affiliated group or a parer              | nt_euhe     | idiary controlled group?   | ▶ [                      | Ye       | es X No  |  |  |  |
|           |  |  | tifying number of the parent corporation.                                   | it subs     | idiary controlled group:   |                          |          | ,3 <u>111</u> NU   |  |  |  |
|           |  |  | WALLACE D'SOUZA   |             | Telepho                    | one number <b>&gt;</b> 2 | 12-      | 500-5724   |  |  |  |
| Pa        | rt I Unrelated                                     | d Trac   | de or Business Income   |             | (A) Income                 | (B) Expenses             | 3        | (C) Net  |  |  |  |
| 1 a       | Gross receipts or sale                             | S  |   |             |                            |                          |          |  |  |  |  |
| b         | Less returns and allow                             |  | c Balance   | 1c          |                            |                          |          |  |  |  |  |
| 2         |  |  | A, line 7)  | 2           |                            |                          |          |  |  |  |  |
| 3         | Gross profit. Subtract                             |  |   | 3           |                            |                          |          |  |  |  |  |
| 4 a       |  |  | ch Schedule D)<br>Part II, line 17) (attach Form 4797)                      | 4a<br>4b    |                            |                          |          |  |  |  |  |
| D<br>C    |  |  | sts   | 40<br>4c    |                            |                          |          |  |  |  |  |
| 5         |  |  | ship or an S corporation (attach statement)                                 | 5           |                            |                          |          |  |  |  |  |
| 6         | Rent income (Schedu                                |  |   | 6           |                            |                          |          |  |  |  |  |
| 7         | Unrelated debt-finance                             |  | ne (Schedule E)   | 7           |                            |                          |          |  |  |  |  |
| 8         |  |  | and rents from a controlled organization (Schedule F)                       | 8           |                            |                          |          |  |  |  |  |
| 9         |  |  | on 501(c)(7), (9), or (17) organization (Schedule G)                        | 9           |                            |                          |          |  |  |  |  |
| 10        |  |  | ome (Schedule I)  | 10          |                            |                          |          |  |  |  |  |
| 11        |  |  | 3 J)  | 11          |                            |                          |          |  |  |  |  |
| 12<br>13  | Total. Combine lines                               |  | ns; attach schedule)<br>Igh 12  | 12          | 0.                         |                          |          |  |  |  |  |
| <u> </u>  |  |  | ot Taken Elsewhere (See instructions fo                                     | r limit     |                            |                          |          |  |  |  |  |
|           |  |  | utions, deductions must be directly connected                               |             |                            | income.)                 |          |  |  |  |  |
| 14        | Compensation of off                                | icers, di  | rectors, and trustees (Schedule K)  |             |                            |                          | 14       |  |  |  |  |
| 15        | Salaries and wages                                 |  |   |             |                            |                          | 15       |  |  |  |  |
| 16        |  |  |   |             |                            |                          | 16       |  |  |  |  |
| 17        | Bad debts  |  |   |             |                            |                          | 17       |  |  |  |  |
| 18        |  |  | ee instructions)  |             |                            |                          | 18       |  |  |  |  |
| 19<br>20  | Charitable contribution                            | ons (Se  | e instructions for limitation rules)  |             |                            |                          | 20       |  |  |  |  |
| 21        |  |  | 562)  |             |                            |                          |          |  |  |  |  |
| 22        |  |  | n Schedule A and elsewhere on return  |             |                            |                          | 22b      |  |  |  |  |
| 23        |  |  |   |             |                            |                          | 23       |  |  |  |  |
| 24        | Contributions to defe                              | erred co   | mpensation plans  |             |                            |                          | 24       |  |  |  |  |
| 25        | Employee benefit pro                               | ograms   |   |             |                            |                          | 25       |  |  |  |  |
| 26        |  |  | chedule I)  |             |                            |                          | 26       |  |  |  |  |
| 27        |  |  | hedule J)   |             |                            |                          | 27       |  |  |  |  |
| 28<br>20  |  |  | nedule)   |             |                            |                          | 28       | 0.   |  |  |  |
| 29<br>30  |  |  | 14 through 28noome before net operating loss deduction. Subtract            |             |                            |                          | 30       | 0.   |  |  |  |
| 31        |  |  | loss arising in tax years beginning on or after Janua                       |             |                            |                          | 31       | 3.   |  |  |  |
| 32        | ·  |  | ncome. Subtract line 31 from line 30  |             | ,                          |                          | 32       | 0.   |  |  |  |

823701 01-09-19 LHA For Paperwork Reduction Act Notice, see instructions.

Form **990-T** (2018)

Page 2

| Part I     | Total Unrelated Business Taxable Income   |                                       |  |            | 0.                          |  |  |  |  |
|------------|---|---------------------------------------|--|------------|-----------------------------|--|--|--|--|
| 33         | Total of unrelated business taxable income computed from all unrelated trades or businesses (see instructions) 33   |                                       |  |            |                             |  |  |  |  |
| 34         | Amounts paid for disallowed fringes   |                                       | 168,684.   |            |                             |  |  |  |  |
| 35         | Deduction for net operating loss arising in tax years beginning before January 1, 2018 (see instru  | 35                                    |  |            |                             |  |  |  |  |
| 36         | Total of unrelated business taxable income before specific deduction, Subtract line 35 from the s   |                                       |  |            |                             |  |  |  |  |
|            | lines 33 and 34   | 36                                    | 168,684.   |            |                             |  |  |  |  |
| 37         | Specific deduction (Generally \$1,000, but see line 37 instructions for exceptions)   |                                       |  | 37         | 1,000.                      |  |  |  |  |
| 38         | Unrelated business taxable income. Subtract line 37 from line 36. If line 37 is greater than line   | 36,                                   |  |            | NO. NAMES OF TAXABLE PARTY. |  |  |  |  |
|            | enter the smaller of zero or line 36  | 0.024.0240                            | (00)   | 38         | 167,684.                    |  |  |  |  |
| Part I     | / Tax Computation   |                                       |  |            |                             |  |  |  |  |
| 39         | Organizations Taxable as Corporations. Multiply line 38 by 21% (0.21)   |                                       |  | 39         | 35,214.                     |  |  |  |  |
| 40         | Trusts Taxable at Trust Rates. See instructions for tax computation. Income tax on the amount   | on line 3                             | 8 from:  |            |                             |  |  |  |  |
|            | Tax rate schedule or Schedule D (Form 1041)   | <b>40</b>                             |  |            |                             |  |  |  |  |
| 41         | Proxy tax. See instructions   |                                       |  | - 41       |                             |  |  |  |  |
| 42         | Alternative minimum tax (trusts only)   | n. amaar                              |  | 42         |                             |  |  |  |  |
| 43         | Tax on Noncompliant Facility Income. See instructions   |                                       |  |            |                             |  |  |  |  |
| 44         | Total. Add lines 41, 42, and 43 to line 39 or 40, whichever applies   |                                       |  | 44         | 35,214.                     |  |  |  |  |
| Part \     |   |                                       |  |            |                             |  |  |  |  |
|            | Foreign tax credit (corporations attach Form 1118; trusts attach Form 1116)   | 45a                                   |  |            |                             |  |  |  |  |
| b          | Other credits (see instructions)  | 45b                                   |  | 100        |                             |  |  |  |  |
| C          | General business credit. Attach Form 3800   | 45c                                   |  | - 938      |                             |  |  |  |  |
| d          | Credit for prior year minimum tax (attach Form 8801 or 8827)  | 45d                                   |  |            |                             |  |  |  |  |
| е          | Total credits. Add lines 45a through 45d  |                                       |  |            |                             |  |  |  |  |
| 46         | Subtract line 45e from line 44  |                                       |  | 46         | 35,214.                     |  |  |  |  |
| 47         | Other taxes. Check if from: Form 4255 Form 8611 Form 8697 Form 88   |                                       |  |            |                             |  |  |  |  |
| 48         | Total tax. Add lines 46 and 47 (see instructions)   |                                       |  |            | 35,214.                     |  |  |  |  |
| 49         | 2018 net 965 tax liability paid from Form 965-A or Form 965-B, Part II, column (k), line 2  | · · · · · · · · · · · · · · · · · · · | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,  | 49         | 0.                          |  |  |  |  |
|            | Payments: A 2017 overpayment credited to 2018   | 50a                                   |  |            |                             |  |  |  |  |
| b          | 2018 estimated tax payments   | 50b                                   | 33,913   | •          |                             |  |  |  |  |
| C          | Tax deposited with Form 8868  | 50c                                   |  | - 333      |                             |  |  |  |  |
|            | Foreign organizations: Tax paid or withheld at source (see instructions)  | 50d                                   |  | - 82       |                             |  |  |  |  |
|            | Backup withholding (see instructions)   | 50e                                   |  | 100        |                             |  |  |  |  |
|            | Credit for small employer health insurance premiums (attach Form 8941)  | 50f                                   |  | - 100      |                             |  |  |  |  |
| 9          | Other credits, adjustments, and payments: Form 2439   | 1 1                                   |  | 100        |                             |  |  |  |  |
|            | Form 4136 Other Total <b>&gt;</b>   | 50g                                   |  |            | 22.042                      |  |  |  |  |
|            | Total payments. Add lines 50a through 50g   |                                       |  | 51         | 33,913.                     |  |  |  |  |
| 52         | Estimated tax penalty (see instructions). Check if Form 2220 is attached 🕨 🗓  |                                       |  | 7          | 188.                        |  |  |  |  |
| 53         | Tax due. If line 51 is less than the total of lines 48, 49, and 52, enter amount owed   |                                       |  | 53         | 1,489.                      |  |  |  |  |
| 54         | Overpayment. If line 51 is larger than the total of lines 48, 49, and 52, enter amount overpaid   |                                       | ,  |            |                             |  |  |  |  |
| Part V     | Enter the amount of line 54 you want; Credited to 2019 estimated tax    Statements Regarding Certain Activities and Other Information   | Marie Vancous                         | Refunded   | 55         |                             |  |  |  |  |
|            |   |                                       | The state of the s |            | 1, 1,                       |  |  |  |  |
| 56         | At any time during the 2018 calendar year, did the organization have an interest in or a signature  |                                       | *  |            | Yes No                      |  |  |  |  |
|            | over a financial account (bank, securities, or other) in a foreign country? If "Yes," the organization  |                                       |  |            | 581 Etc.                    |  |  |  |  |
|            | FinCEN Form 114, Report of Foreign Bank and Financial Accounts. If "Yes," enter the name of the   | toreign c                             | ountry   |            | x                           |  |  |  |  |
| £7         | here  | anafarar                              | to a foreign trueta  |            |                             |  |  |  |  |
| 57         | During the tax year, did the organization receive a distribution from, or was it the grantor of, or tr  | ansieror                              | to, a foreign trust?   |            |                             |  |  |  |  |
| 58         | If "Yes," see instructions for other forms the organization may have to file.  Enter the amount of tax-exempt interest received or accrued during the tax year   \$\infty\$\$ |                                       |  |            |                             |  |  |  |  |
| - 00       | Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and sta  | tements. a                            | nd to the best of my know  | vledae and | belief, it is true.         |  |  |  |  |
| Sign       | correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer  | has any k                             | nowledge.  |            |                             |  |  |  |  |
| Here       | May the IRS discuss this return the preparer shown below (see   |                                       |  |            |                             |  |  |  |  |
|            | Similature of officer Date Title  | instructio                            | rer shown below (see<br>ns)? X Yes No  |            |                             |  |  |  |  |
| -          | Print/Type preparer's name Preparer's signature Da  | to                                    | Check  |            | TIN                         |  |  |  |  |
| Б          | Printrype preparer's name CPA Da  | ıc                                    | self- employe  | - 1        | III                         |  |  |  |  |
| Paid       | CARDERE M HICCING WASTERS N.  | 12.1                                  |  |            | 200543209                   |  |  |  |  |
| Prepa      | CI CONTROL TATE   |                                       | Firm's EIN   |            | 27-1728945                  |  |  |  |  |
| Use O      | 665 FIFTH AVENUE  |                                       | FILITSEN   | -          | 1 1120743                   |  |  |  |  |
|            | Firm's address ► NEW YORK, NY 10022   |                                       | Phone no   | 212-       | -286-2600                   |  |  |  |  |
| 823711 01- |   |                                       | 1 110110110:   |            | Form <b>990-T</b> (2018)    |  |  |  |  |
|            |   |                                       |  |            |                             |  |  |  |  |

| Form 990-T | , ,   |                      | STRATEGIES,   |                                   |                       |                 | 22              | 2-34     | 19667  | Page 2                   |
|------------|---|----------------------|---|-----------------------------------|-----------------------|-----------------|-----------------|----------|--|--------------------------|
| Part I     |   | Total Unrela         | ted Business Taxa   | ble Income                        |                       |                 |                 |          |  |                          |
| 33         | Total   | of unrelated busi    | ness taxable income compu                                     | ted from all unrelated trac       | des or businesses     | (see instruc    | ctions)         |          | 33   | 0.                       |
| 34         | Amounts paid for disallowed fringes   |                      |   |                                   |                       |                 |                 |          | 34   | 168,684.                 |
| 35         | Deduction for net operating loss arising in tax years beginning before January 1, 2018 (see instructions)   |                      |   |                                   |                       |                 |                 |          |  |                          |
| 36         | Total of unrelated business taxable income before specific deduction. Subtract line 35 from the sum of  |                      |   |                                   |                       |                 |                 |          |  |                          |
|            |   |                      |   |                                   |                       |                 |                 |          | 36   | 168,684.                 |
| 37         |   |                      | enerally \$1,000, but see line                                |                                   |                       |                 |                 |          | 37   | 1,000.                   |
| 38         |   |                      | xable income. Subtract line                                   | e 37 from line 36. If line 3      | 7 is greater than I   | line 36,        |                 |          |  | 165 604                  |
| Door 1     |   | the smaller of zer   |   |                                   |                       |                 |                 |          | 38   | 167,684.                 |
|            |   | Tax Comput           |   | l: 001 040/ (0.04)                |                       |                 |                 |          |  | 25 21/                   |
| 39         |   |                      | as Corporations. Multiply                                     |                                   |                       |                 |                 | ▶        | 39   | 35,214.                  |
| 40         | Trusts Taxable at Trust Rates. See instructions for tax computation. Income tax on the amount on line 38 from:  Tax rate schedule or Schedule D (Form 1041)  40 |                      |   |                                   |                       |                 |                 |          |  |                          |
| 44         |   | Tax rate schedule    | e or Schedule D (Fo   | orm 1041)                         |                       |                 |                 | 🟲        |  |                          |
|            | Altor   | y tax. See msmuc     | tions   |                                   |                       |                 |                 |          | 41   |                          |
| 42         | Toy   | nauve minimum u      | ax (trusts only)  | otiono                            |                       |                 |                 |          | 42   |                          |
| 43<br>44   | Total   | Add lings 41 42      | Facility Income. See instru<br>2, and 43 to line 39 or 40, wh | CUUIIS                            |                       |                 |                 |          | 43   | 35,214.                  |
| Part V     |   | Tax and Pay          |   | ποπονοι αρρπο <u>σ</u>            |                       |                 |                 |          | 44   | 33,214.                  |
|            | _   |                      | porations attach Form 1118;                                   | trusts attach Form 1116           | 1                     | 45a             |                 |          |  |                          |
| b          |   | credits (see instr   |   |                                   |                       |                 |                 |          |  |                          |
| C          |   | •                    | it. Attach Form 3800  |                                   |                       |                 |                 |          |  |                          |
| d          |   |                      | inimum tax (attach Form 88                                    |                                   |                       |                 |                 |          |  |                          |
| е          |   |                      | es 45a through 45d  |                                   |                       |                 |                 |          | 45e  |                          |
| 46         | Subtr   | ract line 45e from   | line 44   |                                   |                       |                 |                 |          | 46   | 35,214.                  |
| 47         | Subtract line 45e from line 44  Other taxes. Check if from: Form 4255 Form 8611 Form 8697 Form 8866 Other (attach schedu  |                      |   |                                   |                       |                 |                 |          | 47   | -                        |
| 48         | Total   | tax. Add lines 46    | and 47 (see instructions) .                                   |                                   |                       |                 |                 |          | 48   | 35,214.                  |
| 49         |   |                      | ity paid from Form 965-A or                                   |                                   |                       |                 |                 |          | 49   | 0.                       |
| 50 a       | Paym  | nents: A 2017 ove    | erpayment credited to 2018                                    |                                   |                       | 50a             |                 |          |  |                          |
| b          | 2018  | estimated tax pay    | yments  |                                   |                       | 50b             | 33,             | 913      | <u>.                                      </u> |                          |
|            | c Tax deposited with Form 8868 50c  |                      |   |                                   |                       |                 |                 |          |  |                          |
| d          | Forei   | gn organizations:    | Tax paid or withheld at sour                                  | ce (see instructions)             |                       | 50d             |                 |          |  |                          |
| е          | Backı   | up withholding (s    | ee instructions)  |                                   |                       | 50e             |                 |          |  |                          |
|            |   |                      | yer health insurance premiu                                   |                                   |                       | 50f             |                 |          |  |                          |
| g          | $\overline{}$   |                      | ents, and payments: F   |                                   |                       |                 |                 |          |  |                          |
|            |   | Form 4136            |   | Other                             |                       |                 |                 |          |  | 22 242                   |
| 51         | Total   | payments. Add I      | ines 50a through 50g  |                                   |                       |                 |                 |          | 51   | 33,913.                  |
| 52         |   |                      | (see instructions). Check if F                                |                                   |                       |                 |                 |          | 52   | 188.                     |
| 53         |   |                      | ess than the total of lines 48,                               |                                   |                       |                 |                 | 🟲        | 53   | 1,489.                   |
| 54         | -   |                      | 51 is larger than the total of I                              |                                   |                       | 1               |                 | 🏲        | 54   |                          |
| Part V     |   |                      | ne 54 you want: Credited to Regarding Certain                 |                                   |                       | tion (see       | Refunded        |          | 55   |                          |
| 56         |   |                      | 2018 calendar year, did the                                   |                                   |                       | `               |                 | '/       |  | Yes No                   |
| 90         |   | •                    | it (bank, securities, or other)                               | •                                 | •                     |                 | -               |          |  | 1.02 140                 |
|            |   |                      | ort of Foreign Bank and Fina                                  |                                   |                       | -               |                 |          |  |                          |
|            | here  | _                    | ore or rororgin bank and rine                                 | anolal 7 too, t                   | mor ino namo or       | and for orgin   | oouna y         |          |  | Х                        |
| 57         |   |                      | d the organization receive a                                  | distribution from, or was         | it the grantor of, o  | or transferor   | to, a foreign t | rust?    |  | X                        |
| •          |   |                      | ns for other forms the organi                                 |                                   | g, .                  |                 | 10, 4 10.019.1  |          |  |                          |
| 58         |   | •                    | x-exempt interest received o                                  | *                                 | /ear ▶\$              |                 |                 |          |  |                          |
|            |   |                      | ury, I declare that I have examined                           |                                   |                       |                 |                 | my knowl | ledge and be                                   | lief, it is true,        |
| Sign       | Co  | лтесі, and complete. | Declaration of preparer (other tha                            | ıı taxpayer) is based on ali info | rmation of which prej | parer nas any l | ki iowieage.    | Г        | May the IDC                                    | discuss this return with |
| Here       | CFO the preparer shown  |                      |   |                                   |                       |                 |                 |          |  |                          |
|            |   | Signature of off     | icer  | Date                              | Title                 |                 |                 | i        | instructions)?                                 | X Yes No                 |
|            |   | Print/Type prepa     | arer's name   | Preparer's signature              |                       | Date            | Check           |          | if PTIN  |                          |
| Paid       |   |                      |   |                                   |                       |                 | self- e         | employed |  |                          |
| Prepa      | rer   |                      | M. HIGGINS  | GARRETT M.                        |                       |                 |                 |          |  | 0543209                  |
| Use C      |   | Firm's name          | PKF O'CONNOR  |                                   | P                     |                 | Firm            | 's EIN   | <b>≥</b> 27                                    | -1728945                 |
|            | •   |                      | 665 FIFTH   |                                   |                       |                 |                 |          | <b>.</b>                                       | 0.0.0.0.0.0              |
|            |   | Firm's address       | ► NEW YORK,   | NY 10022                          |                       |                 | Phor            | ne no.   | 212-2  | 86-2600                  |
| 823711 01- | -09-19  |                      |   |                                   |                       |                 |                 |          |  | Form 990-T (2018)        |

80

2018.05000 VITAL STRATEGIES, INC.

| Schedule A - Cost of Good  | <b>s Sold.</b> Enter | method of inve   | ntory v                            | raluation > N/A  |          |  |           |   |          |
|--|----------------------|--|------------------------------------|--|----------|--|-----------|---|----------|
| 1 Inventory at beginning of year1  |                      |  | 6                                  | 6 Inventory at end of year   |          |  | 6         |   |          |
| 2 Purchases  | 2                    |  | 7 Cost of goods sold. Subtract lin |  |          | line 6   |           |   |          |
| 3 Cost of labor  | 3                    |  |                                    | from line 5. Enter here  | and in I | Part I,  |           |   |          |
| 4a Additional section 263A costs   |                      |  |                                    | line 2   |          |  | 7         |   |          |
| (attach schedule)  |                      |  | 8                                  |  | 263A (   | with respect to  |           | Yes   | No       |
| <b>b</b> Other costs (attach schedule)   |                      |  |                                    | property produced or acquired for resale) apply to   |          |  |           |   |          |
| 5 Total. Add lines 1 through 4b  | 5                    |  |                                    | the organization?  |          | 111111 D 1 D   | <u></u> , |   |          |
| Schedule C - Rent Income (see instructions)  | (From Real           | Property and   | a Per                              | sonai Property L   | ease     | d With Real Prop   | erty      | )   |          |
| 1. Description of property   |                      |  |                                    |  |          |  |           |   |          |
| (1)  |                      |  |                                    |  |          |  |           |   |          |
| (2)  |                      |  |                                    |  |          |  |           |   |          |
| (3)  |                      |  |                                    |  |          |  |           |   |          |
| (4)  |                      |  |                                    |  |          |  |           |   |          |
|  |                      | ed or accrued  |                                    |  |          | O(a) Daductions dispaths   |           | atad with the income i  |          |
| (a) From personal property (if the per<br>rent for personal property is more<br>10% but not more than 50%) | e than               | of rent for  | personal                           | d personal property (if the percentage rsonal property exceeds 50% or if is based on profit or income)  3(a) Deductions directly connected with the inc columns 2(a) and 2(b) (attach schedule is based on profit or income) |          |  |           | attach schedule)  | n        |
| (1)  |                      |  |                                    |  |          |  |           |   |          |
| (2)  |                      |  |                                    |  |          |  |           |   |          |
| (3)  |                      |  |                                    |  |          |  |           |   |          |
| (4)  |                      |  |                                    |  |          |  |           |   |          |
| Total  | 0.                   | Total  |                                    |  | 0.       |  |           |   |          |
| (c) Total income. Add totals of columns here and on page 1, Part I, line 6, column                         | n (A)                | ▶  |                                    |  | 0.       | (b) Total deductions. Enter here and on page 1, Part I, line 6, column (B) | <b>•</b>  |   | 0.       |
| Schedule E - Unrelated Del   | ot-Financed          | Income (see  | e instru                           | ıctions)   |          |  |           |   |          |
|  |                      |  | 2                                  | 2. Gross income from or allocable to debt-   |          | 3. Deductions directly control to debt-finance                             |           |   |          |
| 1. Description of debt-fi  | nanced property      |  |                                    | financed property  | (a)      | Straight line depreciation (attach schedule)                               |           | (b) Other deductio<br>(attach schedule)                         |          |
| (1)  |                      |  |                                    |  |          |  | +         |   |          |
| (2)  |                      |  |                                    |  |          |  | $\top$    |   |          |
| (3)  |                      |  |                                    |  |          |  |           |   |          |
| (4)  |                      |  |                                    |  |          |  |           |   |          |
| 4. Amount of average acquisition debt on or allocable to debt-financed property (attach schedule)          | of or a              | adjusted basis<br>allocable to<br>nced property<br>h schedule) | (                                  | 6. Column 4 divided by column 5  |          | 7. Gross income reportable (column 2 x column 6)                           |           | 8. Allocable deduc<br>(column 6 x total of co<br>3(a) and 3(b)) | olumns   |
| (1)  |                      |  |                                    | %  |          |  |           |   |          |
| (2)  |                      |  |                                    | %  |          |  |           |   |          |
| (3)  |                      |  |                                    | %  |          |  |           |   |          |
| (4)  |                      |  |                                    | %  |          |  |           |   |          |
|  |                      |  |                                    |  |          | Enter here and on page 1,<br>Part I, line 7, column (A).                   |           | Enter here and on paç<br>Part I, line 7, column                 |          |
| Totals   |                      |  |                                    | <b>.</b>   |          | 0  | .         |   | 0.       |
| Total dividends received deductions in   |                      |  |                                    |  |          |  |           |   | <u> </u> |

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| Schedule F - Interest, Annuities, Royalties, and Rents From Controlled Organizations (see instructions) |  |                               |   |  |   |   |   |                             |                      |   |  |
|---|--|-------------------------------|---|--|---|---|---|-----------------------------|----------------------|---|--|
| Exempt Controlled Organizations   |  |                               |   |  |   |   |   |                             |                      |   |  |
| 1. Name of controlled organiza  | tion 2   | Employer lentification number |   | elated income instructions)  4. Total of specifier payments made |   |   | 5. Part of column 4 that is included in the controlling organization's gross income |                             | rolling              | 6. Deductions directly connected with income in column 5                          |  |
| (1)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (2)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (3)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (4)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| Nonexempt Controlled Organ  | izations   |                               | I   |  | l   |   |   |                             | <u> </u>             |   |  |
| 7. Taxable Income   | 8. Net unrelated   | income (loss)                 | 0 Total                                       | of specified payr  | mente   | 10. Part of colu  | mn 0 that   | t is included               | 11 0                 | eductions directly connected  |  |
| 7. Taxade medine  | (see instru  |                               | <b>9.</b> 10tai                               | made   | nents   | in the controlli  | ing organ   | nization's                  | wi                   | th income in column 10  |  |
| (1)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (2)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (3)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (4)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (+)   |  |                               |   |  |   | مرياط مماريم  | F   | J 10                        |                      | Add columns C and 11  |  |
|   |  |                               |   |  |   | Add columns 5 and 10. Enter here and on page 1, Part I, line 8, column (A). |   |                             |                      | Add columns 6 and 11. Enter here and on page 1, Part I, line 8, column (B).       |  |
| Totals  |  |                               |   |  |   |   |   | 0.                          |                      | 0.  |  |
| Schedule G - Investme   | ent Income of  | a Section                     | 501(c)(7                                      | ). (9). or (   | 17) Orc   | anization   |   |                             | l                    |   |  |
|   | tructions)   | u 0000.                       |   | ,, (=), =: (   | , ৩. ૬  | ,   |   |                             |                      |   |  |
| 1. Desc   | cription of income   |                               |   | 2. Amount of   | income  | 3. Deduction directly conne (attach sched                                   | cted  | <b>4.</b> Set-<br>(attach s | asides<br>schedule)  | 5. Total deductions<br>and set-asides<br>(col. 3 plus col. 4)                     |  |
| (1)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (2)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (3)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (4)   |  |                               |   |  |   |   |   |                             |                      |   |  |
|   |  |                               |   | Enter here and   |   |   |   |                             |                      | Enter here and on page 1,   |  |
| Totala  |  |                               | _   | Part I, line 9, co   | lumn (A).   |   |   |                             |                      | Part I, line 9, column (B).   |  |
| Schedule I - Exploited  | Exampt Activ   |                               |   | Than Adv   |   | a Incomo  |   |                             |                      | 0.  |  |
| (see instr  | -  | ity ilicolli                  | e, Other                                      | IIIaii Au  | ei tisiii   | g income  |   |                             |                      |   |  |
| Description of exploited activity   | 2. Gross unrelated business income from                    | directly<br>with p            | xpenses<br>connected<br>roduction<br>nrelated | 4. Net incon<br>from unrelated<br>business (co<br>minus colum    | I trade or<br>Jumn 2<br>n 3). If a                    | 5. Gross inco<br>from activity t<br>is not unrelat                          | hat   | attribut                    | penses table to mn 5 | 7. Excess exempt expenses (column 6 minus column 5, but not more than             |  |
|   | trade or business  |                               | ss income                                     | gain, compute<br>through   | _   | business inco   | me  | Colu                        |                      | column 4).  |  |
| (1)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (2)   | 1  |                               |   |  |   |   |   |                             |                      |   |  |
| (3)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (4)   |  |                               |   |  |   |   |   |                             |                      |   |  |
|   | Enter here and on<br>page 1, Part I,<br>line 10, col. (A). | page<br>line 10               | ere and on<br>1, Part I,<br>), col. (B).      |  |   |   |   |                             |                      | Enter here and<br>on page 1,<br>Part II, line 26.                                 |  |
| Totals  |  | 0.                            | 0.  |  |   |   |   |                             |                      | 0.  |  |
| Schedule J - Advertisi  |  | ee instructio                 |   |  |   |   |   |                             |                      |   |  |
| Part I Income From  | Periodicals R  | eported o                     | n a Cons                                      | solidated  | Basis   |   |   |                             |                      |   |  |
| 1. Name of periodical   | 2. Gro<br>advertis<br>incon                                | sing                          | 3. Direct vertising costs                     | or (loss) (c<br>col. 3). If a g                                  | ising gain<br>ol. 2 minus<br>ain, comput<br>nrough 7. | <b>5.</b> Circulatincome  |   | 6. Read cost                |                      | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |  |
| (1)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (2)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (3)   |  |                               |   |  |   |   |   |                             |                      |   |  |
| (4)   |  |                               |   |  |   |   |   |                             |                      |   |  |
|   |  |                               |   |  |   |   |   |                             |                      |   |  |
| Totals (carry to Part II, line (5))   | ▶  | 0.                            | 0   | •  |   |   |   |                             |                      | 0 .<br>Form <b>990-T</b> (2018)   |  |

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# Part II Income From Periodicals Reported on a Separate Basis (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

| 1. Name of periodical       | 2. Gross advertising income                                | 3. Direct advertising costs                                | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|-----------------------------|--|--|--|-----------------------|---------------------|---|
| (1)                         |  |  |  |                       |                     |   |
| (2)                         |  |  |  |                       |                     |   |
| (3)                         |  |  |  |                       |                     |   |
| (4)                         |  |  |  |                       |                     |   |
| Totals from Part I          | 0.   | 0.   |  |                       |                     | 0.  |
|                             | Enter here and on<br>page 1, Part I,<br>line 11, col. (A). | Enter here and on<br>page 1, Part I,<br>line 11, col. (B). |  |                       |                     | Enter here and<br>on page 1,<br>Part II, line 27.                                 |
| Totals, Part II (lines 1-5) | 0.   | 0.   |  |                       |                     | 0.  |

Schedule K - Compensation of Officers, Directors, and Trustees (see instructions)

| 1. Name   | 2. Title | 3. Percent of time devoted to business | <b>4.</b> Compensation attributable to unrelated business |
|---|----------|--|---|
| (1)   |          | %                                      |   |
| (2)   |          | %                                      |   |
| (3)   |          | %                                      |   |
| (4)   |          | %                                      |   |
| Total. Enter here and on page 1, Part II, line 14 | 0.       |  |   |

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FORM 990-T DESCRIPTION OF ORGANIZATION'S PRIMARY UNRELATED STATEMENT 1
BUSINESS ACTIVITY

QUALIFIED TRANSPORTATION FRINGE BENEFITS

TO FORM 990-T, PAGE 1