PUBLIC DISCLOSURE COPY - STATE REGISTRATION NO. 01039392

### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Α	For the	2021 calendar year, or tax year beginning and	ending	_	
	Check if applicable	C Name of organization		D Employer identific	cation number
	Addres change	VITAL STRATEGIES, INC.			
	Name change			22-34196	67
	Initial return	- J	Room/suite		
	Final return/	100 BROADWAY, 4TH FL		212-500-	
	termin- ated	City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	148,966,499.
	Amend return			H(a) Is this a group re	
	Applica tion	F Name and address of principal officer: WALLACE D'SOUZA		for subordinates	
	pendin	SAME AS C ABOVE		H(b) Are all subordinates in	
ī	Tax-exe	mpt status: $\overline{X}$ 501(c)(3) 501(c) ( ) $\blacktriangleleft$ (insert no.) 4947(a)(1) c	or 527	If "No," attach a	list. See instructions
J	Websit	e: ▶ WWW.VITALSTRATEGIES.ORG		H(c) Group exemptio	n number
K	Form of	organization: X Corporation Trust Association Other	<b>L</b> Year		M State of legal domicile: NJ
P		Summary			
_	1 1	Briefly describe the organization's mission or most significant activities: $\ { m WE} \ { m AF}$	RE A L	EADING GLOB	AL PUBLIC
& Governance	]	HEALTH ORGANIZATION AND A TRUSTED PARTNER	OF GO	OVERNMENTS A	ND CIVIL
rna	2 (	Check this box if the organization discontinued its operations or dispos	sed of more	than 25% of its net ass	sets.
Ne.	3 1	Number of voting members of the governing body (Part VI, line 1a)		3	19
Ğ	4 1	Number of independent voting members of the governing body (Part VI, line 1b)			18
00	5 -	Total number of individuals employed in calendar year 2021 (Part V, line 2a)		5	317
/itie	6	Total number of volunteers (estimate if necessary)		6	19
Activities	7 a -	Total unrelated business revenue from Part VIII, column (C), line 12			0.
_	l d	Net unrelated business taxable income from Form 990-T, Part I, line 11		7b	0.
				Prior Year	Current Year
ď	, 8	Contributions and grants (Part VIII, line 1h)	<u>  1</u>	.80,721,926.	108,771,648.
nu	9 1	Program service revenue (Part VIII, line 2g)		0.	0.
Revenue	10	nvestment income (Part VIII, column (A), lines 3, 4, and 7d)		491,764.	
<u> </u>	11 (	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		0.	1,645.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1	81,213,690.	109,127,660.
	13 (	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		74,357,471.	
		Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.
S	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		33,936,044.	
Expenses	16a l	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.
XDe	{ b −	Fotal fundraising expenses (Part IX, column (D), line 25) $\qquad \qquad \qquad$			
Ш	'' \	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		48,935,286.	
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	<u>1</u>	57,228,801.	163,023,913.
	19	Revenue less expenses. Subtract line 18 from line 12		23,984,889.	-53,896,253.
s or				ginning of Current Year	End of Year
sset	ਕੂ <b>20</b> ੋ	Total assets (Part X, line 16)		219,704,054.	177,082,851.
Net Assets or	21	Total liabilities (Part X, line 26)		10,836,259.	19,168,535.
Ž:	22	Net assets or fund balances. Subtract line 21 from line 20	2	208,867,795.	157,914,316.
	art II	Signature Block			. Imposite dans and halist it is
	-	ties of perjury, I declare that I have examined this return, including accompanying schedules			/ knowleage and belief, it is
true	e, correct	s, and complete. Declaration of preparer (other than officer) is based on all information of wh	licii preparer	lias any knowledge.	
C: -		Signature of officer		I Date	
Sig		WALLACE D'SOUZA, CFO		Dato	
He	re	Type or print name and title			
		,		Date Check	PTIN
Pai	d	Print/Type preparer's name  GARRETT M. HIGGINS  GARRETT M. HIGGI	1	.1/14/22 self-employ	
	parer	Firm's name PKF O'CONNOR DAVIES, LLP	10 H		27-1728945
	Only	Firm's address 245 PARK AVENUE, 12TH FLOOR		I IIIII 9 LIIV	_, _,_,,_,
230		NEW YORK, NY 10167		Phone no 21	2-286-2600
— Ma	v the IR	S discuss this return with the preparer shown above? See instructions		11 110110 110.22	X Yes No

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Form 990 (2021)

13750951

Form 990 (2021) VITAL STRATEGIES, INC.

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		_X_
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4	X	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			7.7
	similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III	5		<u>X</u>
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to	_		37
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		<u>X</u>
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			37
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		<u>X</u>
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete	_		37
	Schedule D, Part III	8		<u>X</u>
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?	_	37	
	If "Yes," complete Schedule D, Part IV	9	X	
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			37
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X,			
	as applicable.			
а	in 100, complete conducto b,		37	
	Part VI	11a	_X_	
b	, , ,			₹.
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		<u>X</u>
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			v
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		<u>X</u>
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in	44.1		х
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	Х	
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	446	х	
100	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If</i> "Yes," <i>complete Schedule D, Part X</i> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," <i>complete</i>	11f	Λ	
ıza	, ,	100		Х
h	Schedule D, Parts XI and XII  Was the organization included in consolidated, independent audited financial statements for the tax year?	12a		
D		12b	х	
13	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional  Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	- 21	X
14a		14a	Х	
	Did the organization maintain an office, employees, or agents outside of the United States?  Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	ı <del>-t</del> a	-2	_
D	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b	Х	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	Х	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	Х	
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
20a		20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II	21	X	

Form 990 (2021) VITAL STRATEGIES, INC.
Part IV Checklist of Required Schedules (continued)

	· · · · · · · · · · · · · · · · · · ·		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
<b>2</b> 4a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			v
	Schedule K. If "No," go to line 25a	24a		_X_
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	24c		
d	any tax-exempt bonds?  Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	210		
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		_X_
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,			
_	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i>	28a		Х
h	"Yes," complete Schedule L, Part IV  A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		_X_
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		_X_
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			37
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		_X_
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	04	Х	
25.0	Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?	34 35a	X	
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?  If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	SSA	- 21	
J	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Х	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?			
	Note: All Form 990 filers are required to complete Schedule O  't V Statements Regarding Other IRS Filings and Tax Compliance	38	X	
Pai				
	Check if Schedule O contains a response or note to any line in this Part V			
4 -	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable		Yes	No
	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 1a 167  Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
Ü	(gambling) winnings to prize winners?	1c		
132004	4 12-09-21		990	(2021)

Statements Regarding Other IRS Filings and Tax Compliance (continued) Part V Yes No 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, 317 filed for the calendar year ending with or within the year covered by this return b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? X 2b Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions. X 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? За **b** If "Yes," has it filed a Form 990-T for this year? *If* "No" to line 3b, provide an explanation on Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? X 4a b If "Yes," enter the name of the foreign country ▶ SINGAPORE, BRAZIL See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). Х **5a** Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? X Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b c If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? X b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b 7 Organizations that may receive deductible contributions under section 170(c). Х Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required X to file Form 8282? 7c d If "Yes," indicate the number of Forms 8282 filed during the year X Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Х Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? 8 Sponsoring organizations maintaining donor advised funds. a Did the sponsoring organization make any taxable distributions under section 4966? 9a Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? 9b 10 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 11 Section 501(c)(12) organizations. Enter: Gross income from members or shareholders Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? 13a Note: See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans Enter the amount of reserves on hand X Did the organization receive any payments for indoor tanning services during the tax year? **b** If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O 14b Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or Х excess parachute payment(s) during the year? 15 If "Yes," see the instructions and file Form 4720, Schedule N. X Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 If "Yes," complete Form 4720, Schedule O. Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953?

If "Yes," complete Form 6069.

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

_	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.			
b	Enter the number of voting members included on line 1a, above, who are independent 1b 18			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, trustees, or key employees to a management company or other person?	3		<u>X</u>
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		77	
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
<u>C</u>	organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a	X	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,		v	
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	X	
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X	
b	Describe on Schedule O the process, if any, used by the organization to review this Form 990.		37	
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe		v	
	on Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	4=	v	
	The organization's CEO, Executive Director, or top management official	15a	Х	Х
b	Other officers or key employees of the organization	15b		
40-	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	40		v
	taxable entity during the year?	16a		X
D	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's	4Ch		
800	exempt status with respect to such arrangements? tion C. Disclosure	16b		
17	List the states with which a copy of this Form 990 is required to be filed ►NJ, NY  Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s	only)	ove:le!	alo.
18		orlly)	avallal	JIE
	for public inspection. Indicate how you made these available. Check all that apply.  X Own website X Another's website X Upon request Other (explain on Schedule O)			
10	(**************************************	finan	sial	
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	mano	ıal	
20	statements available to the public during the tax year.  State the name, address, and telephone number of the person who possesses the organization's books and records			
20	WALLACE D'SOUZA - 212-500-5724			
	100 BROADWAY, 4TH FL, NEW YORK, NY 10005			
	100 2101271111 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			

Form **990** (2021)

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

(A)	(B)		(C)					(D)	(E)	(F)
Name and title	Average	(do	not o		Position eck more than one			Reportable	Reportable	Estimated
	hours per	box	ox, unless person			s both	n an	compensation	compensation	amount of
	week	_	cer ar	ia a a	director/trus		tee)	from	from related	other
	(list any	irecto						the	organizations (W-2/1099-MISC/	compensation from the
	hours for related	e or d	tee			sated		organization (W-2/1099-MISC/	1099-NEC)	organization
	organizations	ruste	al trus		yee	m pen		1099-NEC)	1000 (420)	and related
	below	Individual trustee or director	Institutional trustee	 	Key employee	Highest compensated employee	er	,		organizations
	line)	Indiv	Instit	Officer	Key 6	High	Former			
(1) JOSE LUIS CASTRO	20.00									
PRESIDENT & CEO	20.00	Х		X				299,945.	296,615.	24,409
(2) THOMAS FRIEDEN, PRESIDENT &	40.00									
CEO - RESOLVE TO SAVE LIVES	0.00			Х				515,830.	0.	52,888
(3) WALLACE D'SOUZA	40.00									
CFO	0.00			Х				321,119.	0.	43,395
(4) ADAM KARPATI	40.00									
SVP PUBLIC HEALTH PROGRAMS	0.00				X			290,667.	0.	45,795
(5) IRA D. RUSEN	40.00	1								
SR. VP RESEARCH & DEV.	0.00			_	Х			302,420.	0.	23,513
(6) CHRISTINA CHANG	40.00									
EXECUTIVE VP & DEPUTY CEO	0.00				X			271,216.	0.	51,555
(7) AMANDA MCCLELLAND	40.00	-						000 066	0	22 546
SENIOR VP, RESOLVE	0.00					X		283,866.	0.	33,546
(8) TAMAR RENAUD	40.00	-				7.7		266 025	0	40 250
COO	0.00					X		266,825.	0.	40,350
(9) SANDRA MULLIN	40.00	-						277 227	0	26 252
SR. VP. COMMUNICATION	0.00				Х			277,337.	0.	26,352
(10) SARA HERSEY	40.00	-				X		272 102	0	21 256
SR. TECHNICAL ADVISOR (11) PHILIP SETEL	40.00					_		273,182.	0.	21,356
VP & DIRECTOR, CRVS	0.00	1				X		242 109	0.	52 285
(12) DANIEL SCHAEFER	40.00					^		242,108.	0.	52,285
CTO	0.00	1				X		237,092.	0.	55,798
(13) DANIEL KASS	40.00					22		231,032	0 •	33,130
SR. VP ENVIRONMENTAL HEALTH	0.00	1			X			262,259.	0.	27,414
(14) ANDREW RENDEIRO	40.00		$\vdash$			$\vdash$		202,233.	J •	2,, 414
SVP & CHIEF STRATEGY OFFICER	0.00	1			X			230,245.	0.	19,074
(15) LOUIS JAMES DE VIEL CASTEL	2.00				1			230,213.	3.	
CHAIRPERSON	0.00	Х		x				0.	0.	0
(16) HELEN AGERUP	3.00	<u> </u>		<u></u>					3.	
VICE CHAIR FOR OPERATIONS		х		х				0.	0.	0
(17) MASAE KAWAMURA	3.00								, ,	
VICE CHAIR FOR PROGRAMS		Х	1	Х	I	1	I	0.	0.	0

Form **990** (2021)

22-3419667

	JIKAIEGIES	' '	T T/	٠.					77-2413	007	Га	age C
Part VII Section A. Officers, Directors, T	rustees, Key Em	oloy	ees,	and	d Hig	ghes	t C	ompensated Employee	s (continued)			
(A)	(B)		<b>(C)</b> Position					(D)	(E)		(F)	
Name and title	Average	(do	not o	Pos heck	itior more	າ than d	one	Reportable	Reportable	Esti	mate	:d
	hours per	box	, unle	ss pe	rson i	s both	an	compensation	compensation	l	ount o	of
	week	_	Cei ai		II ecto	Tritus	(66)	from	from related	l .	ther .	
	(list any hours for	lirecto						the organization	organizations (W-2/1099-MISC/	comp	ensat m the	
	related	e or c	stee			sated		(W-2/1099-MISC/	1099-NEC)	orgai		
	organizations	truste	al trus		yee	m per		1099-NEC)	1000 (120)		relate	
	below	Individual trustee or director	nstitutional trustee	-ie	Key employee	Highest compensated employee	ner			organ	izatio	วทร
	line)	Indiv	Insti	Officer	Key	High	Former					
(18) ERIC ROSENBAUM	2.00								_			
SECRETARY THRU 2/21, TRUSTEE	0.00	Х		Х				0.	0.			0.
(19) RAM KOPPAKA, MD	3.00											_
SECRETARY	0.00	Х		X				0.	0.			0.
(20) SCOTT HALSTEAD	2.00	٠,,		3,					_			^
TREASURER THRU 2/21, TRUSTEE (21) MARC SZNAJDERMAN	4.00	X		Х				0.	0.			0.
TREASURER	0.00	Х		Х				0.	0.			0.
(22) DAVID A. CAPUTO	2.00	Δ		^				0.	0.			0.
TRUSTEE	0.00	X						0.	0.			0.
(23) FRANK G. COLELLA	2.00							•	•			•
TRUSTEE	0.00	Х						0.	0.			0.
(24) DR. MARY-ANN ETIEBET	2.00											
TRUSTEE	0.00	Х						0.	0.			0.
(25) ROSLYN FEDER	2.00											
TRUSTEE	0.00	Х						0.	0.			0.
(26) DR. LISA FITZPATRICK	2.00											
TRUSTEE	0.00	X						0.	0.			0.
1b Subtotal								4,074,111.	296,615.	517	,73	
c Total from continuation sheets to Par								0.	0.	-4-		0.
d Total (add lines 1b and 1c)								4,074,111.	296,615.	517	,73	<u> 30.</u>
2 Total number of individuals (including b		ose	liste	d ab	ove	) wh	o re	eceived more than \$100,	000 of reportable		-	1 4 7
compensation from the organization	<u> </u>									- 1		143
0 5:11										,	es	No
3 Did the organization list any <b>former</b> offi			-		-		_		-			Х
line 1a? If "Yes," complete Schedule J f										3		Λ
4 For any individual listed on line 1a, is the	•		-					•	-	4	x	
<ul><li>and related organizations greater than \$</li><li>Did any person listed on line 1a receive</li></ul>										4	21	
Jud any person listed on line ta receive	or accrue comper	isall	UII II	OIII	arry	unite	iale	o organization or more	dual IOI SELVICES			37

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	<b>(C)</b> Compensation
IPSOS PUBLIC AFFAIRS		
301 MERRITT 7, NORWALK, CT 06851-1070	SURVEY SERVICES	929,056.
OBVIOUS VENTURES PRIVATE LIMITED, LEVEL 2	DESIGN & MOBILE APP	
RAHEJA PARAMOUNT, 138 RESIDENCY ROAD,	SERVICES	831,622.
AFRICA HR SOLUTIONS LTD, 6TH FL, DIAS PIER	EMPLOYER OF RECORD	
BUILDING, CAUDAN, PORT LOUIS, MAURITANIA	SERVICES	817,604.
WORKFOR SWITZERLAND AG, NUSCHELERSTRASSE	OUTSOURCING AND HR	
35 8001, ZURICH, SWITZERLAND	SERVICES	811,778.
GEOMETER, LLC, 548 MARKET STREET PMB		
24284, SAN FRANCISCO, CA 94104	TECH CONSULTING	632,400.
2 Total number of independent contractors (including but not limited to those listed \$100,000 of compensation from the organization ▶ 61		

SEE PART VII, SECTION A CONTINUATION SHEETS

rendered to the organization? If "Yes." complete Schedule J for such person

Form **990** (2021)

Form 990 VITAL STE	KAIEGIES	<i>,</i>	<u> T 1/4</u>	<u>ıc.</u>					22-341	900/
Part VII Section A. Officers, Directors, Tru	ıstees, Key En	nplo	yee	s, ar	nd H	lighe	est (	Compensated Employe	ees (continued)	
(A)	(B)				C)			(D)	(E)	(F)
Name and title	Average		Position					Reportable	Reportable	Estimated
Name and title	hours	(cl	check all that					compensation	compensation	amount of
	per	(01	T		ITAL	П	' <i>y)</i>	from	from related	other
	week					, a		the	organizations	compensation
	1	5				loye		l .		
	(list any	recto				emp		organization	(W-2/1099-MISC)	from the
	hours for	ord	e e			ated		(W-2/1099-MISC)		organization
	related	stee	ruste		a.	ben S:				and related
	organizations	Individual trustee or director	Institutional trustee		Key employee	Highest compensated employee				organizations
	below	vidus	Į į	Je .	emp	lest (	ner			
	line)	ibul	Insti	Officer	Key	High	Former			
(27) MARK FOLEY	2.00			П	П	П				
TRUSTEE	0.00	х						0.	0.	0.
(28) BRUCE MANDELL	2.00		$\vdash$	$\vdash$	$\vdash$	$\vdash$			<u> </u>	<u> </u>
TRUSTEE	0.00	х						0.	0.	0.
		Δ	$\vdash$	$\vdash$	$\vdash$	H	-	U •	U •	U •
(29) RENEE RIDZON	2.00	ا <sub>_</sub> ا								
TRUSTEE	0.00	Х				Ш	$ldsymbol{ld}}}}}}$	0.	0.	0.
(30) JACK SALVO	2.00									
TRUSTEE	0.00	Х						0.	0.	0.
(31) NEIL W. SCHLUGER	2.00									
TRUSTEE	0.00	Х						0.	0.	0.
(32) DEAN SCHRAUFNAGEL	2.00	H	$\vdash$	$\vdash$	H	H		-	-	-
TRUSTEE	0.00	х						0.	0.	0.
(33) RICHARD SHEPRO		77	$\vdash$	$\vdash$	$\vdash$	$\vdash\vdash$	_	•	0.	•
	2.00	ا ا							_	
TRUSTEE - UNTIL 12/21/21	0.00	Х		Ш		Ш	L_	0.	0.	0.
		$\vdash$		$\Box$	$\Box$	$\Box$				
	<del> </del>	$\vdash$	$\vdash$	$\vdash$	$\vdash\vdash$	$\vdash\vdash$	<del> </del>			
		<u> </u>		Ш	igsquare	Ш	L			
		$\Box$								
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		igspace	$\vdash$	$\vdash$	Ш	Ш	⊢			
							<u> </u>			
	<del>                                     </del>	$\vdash$	$\vdash$	$\vdash$	$\vdash$	$\vdash$				
		$\vdash$	$\vdash$	$\vdash$	Ш	$\vdash$	<u> </u>			
Total to Part VII, Section A, line 1c										
, ,										

Form 990 (2021) VITAL S
Part VIII Statement of Revenue

			Check if Schedule O contain	ins a response	or note to any lin	e in this Part VIII			
			Check ii Genedale O conta	iris a response	or riote to arry iiri	(A)	(B)	(C)	(D)
						Total revenue	Related or exempt	Unrelated	Revenue excluded
							function revenue	business revenue	from tax under sections 512 - 514
				T. T					SECTIONS 212 - 214
nts	1		Federated campaigns						
ara ou			Membership dues						
s, ( Am		С	Fundraising events	1c					
Sift lar		d	Related organizations	1d					
Contributions, Gifts, Grants and Other Similar Amounts		е	Government grants (contribution	ons) <b>1e</b>	4,540,460.				
r Si		f	All other contributions, gifts, grants	s, and					
the			similar amounts not included above	e 1f	104,231,188.				
ÖĘ		g	Noncash contributions included in lines 1a	a-1f <b>1g</b> \$	1,213,839.				
Col		h	Total. Add lines 1a-1f			108771648.			
					Business Code				
ø.	2	а							
<u>vi</u>	_	b							
Ser		c							
m S		_							
gra Re		d							
Program Service Revenue		e	All all and a second and a second as						
-			All other program service reven						
_			Total. Add lines 2a-2f						
	3		Investment income (including d			254 267			254 267
	_		other similar amounts)			354,367.			354,367.
	4		Income from investment of tax-						
	5		Royalties						
				(i) Real	(ii) Personal				
	6	а	Gross rents 6a						
		b	Less: rental expenses 6b						
		С	Rental income or (loss) 6c						
		d	Net rental income or (loss)		<u></u>				
	7	а	Gross amount from sales of	(i) Securities	(ii) Other				
			assets other than inventory 7a	39,838,839.					
		b	Less: cost or other basis						
ē			and sales expenses <b>7b</b>	39,838,839.					
eni		С	Gain or (loss) 7c	0.					
Revenue			Net gain or (loss)						
her			Gross income from fundraising eve						
퉏			including \$	,					
			contributions reported on line 1	Ic). See					
			Part IV, line 18						
		b	Less: direct expenses						
			Net income or (loss) from fundr						
			Gross income from gaming acti						
	_	_	Part IV, line 19	I					
		h	Less: direct expenses						
			Net income or (loss) from gamir						
			Gross sales of inventory, less re	_					
	10	u	and allowances						
		h	Less: cost of goods sold						
			Net income or (loss) from sales		<u>,                                      </u>				
			The most of (1000) from saids	Or inventory .	Business Code				
ns	11	a	OTHER REVENUE		900099	1,645.			1,645.
neo Me	٠.	a b				2,-20			
ella.		С							
Miscellaneous Revenue			All other revenue						
Σ			Total. Add lines 11a-11d			1,645.			
	12		Total revenue. See instructions			109127660.	0.	0.	356,012.
							·		, ·

# Form 990 (2021) VITAL STRATEGIES, INC. Part IX Statement of Functional Expenses

0 1	504(1/0) (504(1/4) : ::		,		
Secti	ion 501(c)(3) and 501(c)(4) organizations must com			mplete column (A).	X
	Check if Schedule O contains a respon	(A)	(B)	(C)	
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to domestic organizations		expenses	general expenses	ехрепзез
'		23,282,686.	23,282,686.		
•	and domestic governments. See Part IV, line 21  Grants and other assistance to domestic	23,202,000.	23,202,000.		
2		51,246.	51,246.		
•	individuals. See Part IV, line 22	J1,240.	JI,240.		
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign	56 712 040	56 712 040		
	individuals. See Part IV, lines 15 and 16	30,712,049.	56,712,049.		
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	2 002 074	2,289,404.	705,802.	00 760
•	trustees, and key employees	3,083,974.	2,209,404.	703,002.	88,768.
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and				
_	persons described in section 4958(c)(3)(B)	21 /21 250	12 211 221	7 205 222	903,703.
7	Other salaries and wages	31,431,358.	23,322,332.	7,205,323.	303,703.
8	Pension plan accruals and contributions (include	1 247 524	020 044	281,328.	36 363
_	section 401(k) and 403(b) employer contributions)	1,247,534.		848,150.	36,262. 146,314.
9	Other employee benefits	4,660,178.	1 750 100		
10	Payroll taxes	2,350,472.	1,752,102.	530,048.	68,322.
11	Fees for services (nonemployees):				
	Management	412,188.	204 000	207,290.	
				23,110.	
	Accounting	64,405.		23,110.	
	Lobbying	195,000.	195,000.		
	Professional fundraising services. See Part IV, line 17	50,740.		50,740.	
f	Investment management fees	50,740.		50,740.	
g	Other. (If line 11g amount exceeds 10% of line 25,	27 406 025	24 752 670	2,675,589.	E7 7E0
	column (A), amount, list line 11g expenses on Sch O.)	27,486,025. 3,854,774.		19,103.	57,758.
12	Advertising and promotion	390,358.			
13	Office expenses	442,900.		197,153. 225,807.	
14	Information technology	442,900.	217,093.	443,007.	
15	Royalties	2,761,956.	2,132,705.	571,040.	58,211.
16	Occupancy	984,669.		69,833.	30,211.
17	Travel	304,003.	314,030.	09,033.	
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	80,562.	67,908.	12,654.	
19	Conferences, conventions, and meetings	00,302.	01,300.	14,034.	
20	Interest				
21	Payments to affiliates	221,145.	15,789.	205,356.	
22	Depreciation, depletion, and amortization	344,484.	105,883.	238,601.	
23	Insurance Other expanses Itamiza expanses not covered	J44,404.	103,003.	230,001.	
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If				
	line 24e amount exceeds 10% of line 25, column (A),				
_	amount, list line 24e expenses on Schedule 0.) SUBSCRIPTIONS AND FEES	1,203,151.	960,294.	242,651.	206.
a	ADMIN./PROGRAM COSTS	726,879.	571,403.	155,344.	132.
b	PROJECT SUPPLIES/EQUIP.	641,172.	455,458.	184,649.	1,065.
c	REPAIRS AND MAINTENANCE	175,115.	60,682.	113,403.	1,030.
d		168,893.	130,485.	37,119.	1,289.
	All other expenses Add lines 1 through 24a	163,023,913.		14,800,093.	1,363,060.
25	Total functional expenses. Add lines 1 through 24e	100,040,910	140,000,700	17,000,033.	±,303,000•
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.  Check here if following SOP 98-2 (ASC 958-720)				
	Uneck here III Iollowing 50P 98-2 (ASC 958-720)	l	l		000

Pai	rt X	Balance Sheet					
		Check if Schedule O contains a response or note	to an	y line in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			9,725,448.	1	7,306,180.
	2	Savings and temporary cash investments			140,330,174.	2	82,837,160.
	3	Pledges and grants receivable, net			44,856,164.	3	67,437,745.
	4	Accounts receivable, net				4	
	5	Loans and other receivables from any current or					
		trustee, key employee, creator or founder, substa	antial c	contributor, or 35%			
		controlled entity or family member of any of these	e pers	ons		5	
	6	Loans and other receivables from other disqualifi	ed pei	rsons (as defined			
		under section 4958(f)(1)), and persons described		6			
ţ	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use				8	
Ä	9	Prepaid expenses and deferred charges			840,210.	9	965,061.
	10a	Land, buildings, and equipment: cost or other		0 500 656			
		basis. Complete Part VI of Schedule D	10a	2,598,676.	4 550 500		1 255 255
	b			1,223,619.	1,550,500.		1,375,057.
	11	Investments - publicly traded securities	20,956,398.	11	14,296,391.		
	12	Investments - other securities. See Part IV, line 1	^	12	110 221		
	13	Investments - program-related. See Part IV, line 1	0.	13	110,331.		
	14	Intangible assets		1 445 160	14	2 754 026	
	15	Other assets. See Part IV, line 11			1,445,160.	15	2,754,926.
	16	Total assets. Add lines 1 through 15 (must equa			219,704,054.	16	177,082,851.
	17	Accounts payable and accrued expenses	5,342,948.	17	9,883,318. 8,045,854.		
	18	Grants payable	3,033,411.	18 19	217,840.		
	19	Deferred revenue			3,033,411.	20	217,040.
	20 21	Tax-exempt bond liabilities  Escrow or custodial account liability. Complete F			220,032.	21	0.
	22	Loans and other payables to any current or form			220,032.	21	0.
Liabilities	~~	trustee, key employee, creator or founder, substa					
bili		controlled entity or family member of any of thes				22	
Lia	23	Secured mortgages and notes payable to unrelate				23	
	24	Unsecured notes and loans payable to unrelated				24	
	25	Other liabilities (including federal income tax, pay					
		parties, and other liabilities not included on lines					
		of Schedule D		·	2,239,868.	25	1,021,523.
	26	Total liabilities. Add lines 17 through 25			10,836,259.	26	19,168,535.
		Organizations that follow FASB ASC 958, chec	k her	e ▶ X			
ses		and complete lines 27, 28, 32, and 33.					
anc	27	Net assets without donor restrictions			-1,507,309.	27	-523,645.
Ba	28	Net assets with donor restrictions			210,375,104.	28	158,437,961.
pur		Organizations that do not follow FASB ASC 95	8, che	eck here 🕨 🗌			
r F		and complete lines 29 through 33.					
Net Assets or Fund Balances	29	Capital stock or trust principal, or current funds				29	
set	30	Paid-in or capital surplus, or land, building, or eq				30	
t As	31	Retained earnings, endowment, accumulated inc	ome,	or other funds		31	
Nei	32	Total net assets or fund balances			208,867,795.	32	157,914,316.
	33	Total liabilities and net assets/fund balances			219,704,054.	33	177,082,851.

Pa	rt XI Reconciliation of Net Assets				•				
	Check if Schedule O contains a response or note to any line in this Part XI					X			
1	Total revenue (must equal Part VIII, column (A), line 12)	1	109						
2	Total expenses (must equal Part IX, column (A), line 25)	2	163	,02	3,9	<u>13.</u>			
3	Revenue less expenses. Subtract line 2 from line 1	3	-53	,89	6,2	53.			
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) 4 208								
5	Net unrealized gains (losses) on investments	5			7,3	06.			
6	Donated services and use of facilities	6							
7	Investment expenses	7							
8	Prior period adjustments	8							
9	Other changes in net assets or fund balances (explain on Schedule O)	9	2	,93	5,4	68.			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,								
	column (B))	10	157	,91	4,3	<u> 16.</u>			
Pa	rt XIII Financial Statements and Reporting								
	Check if Schedule O contains a response or note to any line in this Part XII					X			
					Yes	No			
1	Accounting method used to prepare the Form 990: Cash X Accrual Other								
	If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule	Ο.							
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		_X_			
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a							
	separate basis, consolidated basis, or both:								
	Separate basis Consolidated basis Both consolidated and separate basis								
b	Were the organization's financial statements audited by an independent accountant?			2b	X				
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,							
	consolidated basis, or both:								
	Separate basis X Consolidated basis Both consolidated and separate basis								
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,							
	review, or compilation of its financial statements and selection of an independent accountant?			2c	X				
	If the organization changed either its oversight process or selection process during the tax year, explain on Scho	edule O.							
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	-	t						
	Act and OMB Circular A-133?			За	X				
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ed audit							
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits			3b	X				
				Form	990	(2021)			

#### **SCHEDULE A**

(Form 990)

Total

Department of the Treasury Internal Revenue Service

### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public Inspection

**Employer identification number** Name of the organization VITAL STRATEGIES, INC. 22-3419667 Reason for Public Charity Status. (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed n your governing document? (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

#### Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	Section A. Public Support							
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2017	<b>(b)</b> 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total	
1	Gifts, grants, contributions, and							
	membership fees received. (Do not							
	include any "unusual grants.")	174982107	80596112.	218901094	180721926	108771648	763972887	
2	Tax revenues levied for the organ-							
	ization's benefit and either paid to							
	or expended on its behalf							
3	The value of services or facilities							
	furnished by a governmental unit to							
	the organization without charge							
4	Total. Add lines 1 through 3	174982107	<u>80596112.</u>	218901094	<u> 180721926</u>	108771648	763972887	
5	The portion of total contributions							
	by each person (other than a							
	governmental unit or publicly							
	supported organization) included							
	on line 1 that exceeds 2% of the							
	amount shown on line 11,							
	column (f)						376163654	
	Public support. Subtract line 5 from line 4.						387809233	
Sec	tion B. Total Support							
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2017	<b>(b)</b> 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total	
7	Amounts from line 4	174982107	<u>80596112.</u>	218901094	<u> 180721926</u>	<u> 108771648</u>	763972887	
8	Gross income from interest,							
	dividends, payments received on							
	securities loans, rents, royalties,							
	and income from similar sources	209,043.	286,026.	777,683.	491,764.	354,367.	2118883.	
9	Net income from unrelated business							
	activities, whether or not the							
	business is regularly carried on							
10	Other income. Do not include gain							
	or loss from the sale of capital							
	assets (Explain in Part VI.)	9,196.	28,518.	41,947.		1,645.		
11	<b>Total support.</b> Add lines 7 through 10						766173076	
	Gross receipts from related activities,	•	,			12		
13	First 5 years. If the Form 990 is for the							
_	organization, check this box and stop	o here	-				<b>&gt;</b>	
	tion C. Computation of Publi						F0 60	
	Public support percentage for 2021 (I					14	50.62 %	
	Public support percentage from 2020					15	55.15 %	
16a	16a 33 1/3% support test - 2021. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and							
	stop here. The organization qualifies as a publicly supported organization							
b	b 33 1/3% support test - 2020. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box							
	and stop here. The organization qual							
17a	10% -facts-and-circumstances test	-						
	and if the organization meets the fact			=	•	VI how the organiz	ation	
	meets the facts-and-circumstances te	-		*	-			
b	10% -facts-and-circumstances test	-					10% or	
	more, and if the organization meets the				-		, —	
	organization meets the facts-and-circu						<b>.</b>	
18	Private foundation. If the organization	on did not check a l	oox on line 13, 16	a, 16b, 17a, or 17b	o, check this box a	nd see instructions	<u> </u>	

### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	ction A. Public Support	now, picase comp	oicte i art ii.)				
	ndar year (or fiscal year beginning in)	(a) 2017	<b>(b)</b> 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						,,
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
	The value of services or facilities furnished by a governmental unit to the organization without charge						
	Total. Add lines 1 through 5						
7 <i>a</i>	Amounts included on lines 1, 2, and 3 received from disqualified persons						
t	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c	Add lines 7a and 7b						
8 Se	Public support. (Subtract line 7c from line 6.)						
	ndar year (or fiscal year beginning in)	(a) 2017	<b>(b)</b> 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
	Amounts from line 6	(4) 2011	(2) 2313	(6) 2010	(4) 2020	(0) 2021	(i) rotal
	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
k	Unrelated business taxable income						
	(less section 511 taxes) from businesses acquired after June 30, 1975						
c	Add lines 10a and 10b						
	Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First 5 years. If the Form 990 is for the	e organization's fi	rst, second, third,	fourth, or fifth tax	year as a section s	501(c)(3) organization	on,
_	check this box and stop here						<b>&gt;</b>
Se	ction C. Computation of Public	Support Per	rcentage				
	Public support percentage for 2021 (lin		·	column (f))		15	%
	Public support percentage from 2020					16	%
Se	ction D. Computation of Inves	tment Income	e Percentage				
	Investment income percentage for 20					17	%
18	Investment income percentage from 2	2020 Schedule A,	Part III, line 17			18	%
19a	33 1/3% support tests - 2021. If the	organization did r	not check the box	on line 14, and line	e 15 is more than 3	33 1/3%, and line 1	7 is not
	more than 33 1/3%, check this box an	d <b>stop here.</b> The	organization qual	fies as a publicly s	supported organiza	ation	▶□
b	<b>33 1/3% support tests - 2020.</b> If the	•			•	•	
	line 18 is not more than 33 1/3%, chec						
20	Private foundation. If the organization	a did not check a	hox on line 14 19	a or 19h check th	nis hox and see in	structions	

### Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7?

  If "Yes." complete Part I of Schedule L (Form 990).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in Part VI.
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
_		
За		
- Ou		
Ola		
3b		
3c		
4a		
4b		
4c		
F		
5a		
5b		
5c		
6		
7		
8		
9a		
9b		
9с		
30		
40-		
10a		
46.		
10b		L

Par	rart IV   Supporting Organizations (continued)			
			Yes	No
11	1 Has the organization accepted a gift or contribution from any of the following persons?			
а	a A person who directly or indirectly controls, either alone or together with persons described on lines 11b	and		
	11c below, the governing body of a supported organization?	11a		
b	<b>b</b> A family member of a person described on line 11a above?	11b		
С	c A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c,	, provide		
	detail in Part VI.	11c		
Sect	ection B. Type I Supporting Organizations			
			Yes	No
	more supported organizations have the power to regularly appoint or elect at least a majority of the organ			
	directors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization's activities. If the organization had more that			
	organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated to the control of the control			
	supported organizations and what conditions or restrictions, if any, applied to such powers during the tax			
2	2 Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated	d,		
	supervised, or controlled the supporting organization.	2		
Sect	ection C. Type II Supporting Organizations			
			Yes	No
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how conti	trol		
	or management of the supporting organization was vested in the same persons that controlled or managed			
<u> </u>	the supported organization(s).	1		
Seci	ection D. All Type III Supporting Organizations		1	
			Yes	No
	organization's tax year, (i) a written notice describing the type and amount of support provided during the			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies			
	organization's governing documents in effect on the date of notification, to the extent not previously prov			
	, , , , , , , , , , , , , , , , , , , ,			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part			
	the organization maintained a close and continuous working relationship with the supported organization(s  By reason of the relationship described on line 2, above, did the organization's supported organizations h	<i>7</i> ·		
	significant voice in the organization's investment policies and in directing the use of the organization's	lave a		
	income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's			
	supported organizations played in this regard.	3		
Sect	ection E. Type III Functionally Integrated Supporting Organizations	•		
1	1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year	ar (see instructions).		
а				
b	b The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	c The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity.	nmental entity (see instruction	1 <u>s).</u>	
2	2 Activities Test. Answer lines 2a and 2b below.		Yes	No
а	a Did substantially all of the organization's activities during the tax year directly further the exempt purpose	s of		
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purpose	es,		
	how the organization was responsive to those supported organizations, and how the organization determine			
	that these activities constituted substantially all of its activities.	2a		
b	<b>b</b> Did the activities described on line 2a, above, constitute activities that, but for the organization's involven			
	one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain the control of the organization of the o			
	Part VI the reasons for the organization's position that its supported organization(s) would have engaged in			
	these activities but for the organization's involvement.  3. Parent of Supported Organizations. Answer lines 3a and 3h below.	2b		
	trustees of each of the supported organizations? <i>If</i> "Yes" or "No" provide details in <b>Part VI.</b>	3a		
	b Did the organization exercise a substantial degree of direction over the policies, programs, and activities			
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this required			

Schedule A (Form 990) 2021

instructions).

Section E - Distribution Allocations (see instructions)		(i) Excess Distributions	(ii) Underdistributions Pre-2021	(iii) Distributable Amount for 2021
_1_	Distributable amount for 2021 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2021 (reason-			
	able cause required - explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2021			
a	From 2016			
b	From 2017			
c	From 2018			
d	From 2019			
e	From 2020			
f	Total of lines 3a through 3e			
g	Applied to underdistributions of prior years			
h	Applied to 2021 distributable amount			
i_	Carryover from 2016 not applied (see instructions)			
j_	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4	Distributions for 2021 from Section D,			
	line 7: \$			
a	Applied to underdistributions of prior years			
b	Applied to 2021 distributable amount			
c	Remainder. Subtract lines 4a and 4b from line 4.			
5	Remaining underdistributions for years prior to 2021, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2021. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2022. Add lines 3j			
	and 4c.			
_8_	Breakdown of line 7:			
	Excess from 2017			
b	Excess from 2018			
c	Excess from 2019			
d	Excess from 2020			
е	Excess from 2021			

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12;

Part VI

### Schedule B

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

### **Schedule of Contributors**

Attach to Form 990 or Form 990-PF.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2021

**Employer identification number** 

22-3419667 VITAL STRATEGIES INC. Organization type (check one): Filers of: Section: X 501(c)( 3 ) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively

religious, charitable, etc., contributions totaling \$5,000 or more during the year

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

that it doesn't meet the filing requirements of Schedule B (Form 990).

Schedule B (Form 990) (2021)

Schedule B (Form 990) (2021)

Name of organization

Employer identification number

VIIAU SINAIEGIES, INC	VITAL	STRATEGIES,	INC
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22-3419667

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$ <u>73,946,241.</u>	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$ <u>11,906,702.</u>	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$ <u>8,512,040.</u>	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4		\$4,308,222.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$ <u>3,264,084</u> .	Person X Payroll
(a) No.	(b) Name, address, and <b>ZI</b> P + 4	(c) Total contributions	(d) Type of contribution
6		\$ <u>2,815,571.</u>	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)

Page 3

Name of organization Employer identification number

VITAL STRATEGIES, INC.

22-3419667

Part II	Noncash Property (see instructions). Use duplicate copies of Part II	l if additional space is needed.	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		  \$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
123/153 11-11		· · · · · · · · · · · · · · · · · · ·	Schedule B (Form 990) (2021)

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Name of organization Employer identification number VITAL STRATEGIES, INC. 22-3419667 Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (d) Description of how gift is held (b) Purpose of gift (c) Use of gift Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

## **SCHEDULE C**

(Form 990)

### **Political Campaign and Lobbying Activities**

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

	Section 501(c)(4), (5), or (6) organizat	ions: Complete Part III.			
Nan	ne of organization			Emp	loyer identification number
	VITAL S	TRATEGIES, INC.			22-3419667
Pa	art I-A Complete if the org	anization is exempt unde	er section 501(c)	or is a section 527 or	ganization.
2	Provide a description of the organiz Political campaign activity expendit Volunteer hours for political campai	ures		<b>&gt;</b>	S
Pa	art I-B Complete if the org	anization is exempt unde	er section 501(c)(	3).	
1	Enter the amount of any excise tax	incurred by the organization und	er section 4955	<b>&gt;</b>	S
	Enter the amount of any excise tax				
3	If the organization incurred a sectio	n 4955 tax, did it file Form 4720	for this year?		Yes No
4a	Was a correction made?				Yes No
b	If "Yes," describe in Part IV.		504( )	1 1' 504/	1(0)
_	art I-C Complete if the org	•			, , , , , , , , , , , , , , , , , , ,
	Enter the amount directly expended				S
2	Enter the amount of the filing organ		-		
•	exempt function activities				
3	Total exempt function expenditures				•
4	line 17b  Did the filing organization file <b>Form</b>				
5	Enter the names, addresses and en				
J	made payments. For each organiza				
	contributions received that were pro	· · · · · · · · · · · · · · · · · · ·			•
	political action committee (PAC). If	additional space is needed, provi	ide information in Part	IV.	
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization.  If none, enter -0

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990) 2021

LHA

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	·								
Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).									
Check if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).									
B Check  if the filing organiza	tion checked box	A and	d "limited control" pro	visions apply.					
	Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)								
1a Total lobbying expenditures to influence public opinion (grassroots lobbying) 0.									
<b>b</b> Total lobbying expenditures to influ	208,153.								
c Total lobbying expenditures (add li					208,153.				
<b>d</b> Other exempt purpose expenditure					161401960.				
e Total exempt purpose expenditure					161610113.				
f _Lobbying nontaxable amount. Ente	er the amount fror	m the t			1,000,000.				
If the amount on line 1e, column (a) of	or (b) is: The	e lobb	ying nontaxable amo	ount is:					
Not over \$500,000	209	% of th	ne amount on line 1e.						
Over \$500,000 but not over \$1,000	0,000 \$10	00,000	) plus 15% of the exce	ess over \$500,000.					
Over \$1,000,000 but not over \$1,5	00,000 \$17	75,000	plus 10% of the exce	ess over \$1,000,000.					
Over \$1,500,000 but not over \$17,	000,000 \$22	25,000	) plus 5% of the exces	ss over \$1,500,000.					
Over \$17,000,000	\$1,	,000,00	00.						
g Grassroots nontaxable amount (en	iter 25% of line 1f	)			250,000.				
h Subtract line 1g from line 1a. If zer	o or less, enter -0				0.				
i Subtract line 1f from line 1c. If zero	,				0.				
j If there is an amount other than ze	ro on either line 1	h or lir	ne 1i, did the organiza	tion file Form 4720	_				
reporting section 4911 tax for this						Yes No			
(Some organizations t	hat made a secti	on 50	raging Period Under 1(h) election do not h te instructions for lin	nave to complete all o	of the five columns be	low.			
	Lobbying E	xpend	ditures During 4-Yea	r Averaging Period					
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2018		<b>(b)</b> 2019	(c) 2020	(d) 2021	(e) Total			
2a Lobbying nontaxable amount	1,000,00	0.	1,000,000.	1,000,000.	1,000,000.	4,000,000.			
<ul><li>b Lobbying ceiling amount (150% of line 2a, column(e))</li></ul>						6,000,000.			
c Total lobbying expenditures	3,48	30.	0.	122,421.	208,153.	334,054.			
d Grassroots nontaxable amount	250,00	0.	250,000.	250,000.	250,000.	1,000,000.			
e Grassroots ceiling amount (150% of line 2d, column (e))						1,500,000.			

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description		(a)		(b)	
of the lobbying activity.	Yes		No	Am	ount
1 During the year, did the filing organization attempt to influence foreign, national, state, or					
local legislation, including any attempt to influence public opinion on a legislative matter					
or referendum, through the use of:					
a Volunteers?		₩		_	
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?					
c Media advertisements?		+-			
d Mailings to members, legislators, or the public?		+			
e Publications, or published or broadcast statements?		+			
f Grants to other organizations for lobbying purposes?		+			
<ul> <li>g Direct contact with legislators, their staffs, government officials, or a legislative body?</li> <li>h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?</li> </ul>		+			
		+			
j Total. Add lines 1c through 1i					
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
b If "Yes," enter the amount of any tax incurred under section 4912					
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
Part III-A Complete if the organization is exempt under section 501(c)(4), se	ection 501(c)(	( <del>5</del> ), o	r sec	ction	
501(c)(6).					т .
				Yes	1
501(c)(6).			1	Yes	
501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members?			1 2	Yes	
501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from till-B Complete if the organization is exempt under section 501(c)(4), second to the complete in the organization is exempt under section 501(c)(4), second to the complete in the organization is exempt under section 501(c)(4), second to the complete in the organization is exempt under section 501(c)(4), second to the complete in the organization is exempt under section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered.	rom the prior year ection 501(c)(	 r? <b>(5), o</b>	2 3 or sec	ction	3, is
501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from till-B Complete if the organization is exempt under section 501(c)(4), see	rom the prior year ection 501(c)( ered "No" OR	r? (5), o (b) l	2 3 or sec	ction	
501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members?  2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?  3 Did the organization agree to carry over lobbying and political campaign activity expenditures from till-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answer answered "Yes."	rom the prior year ection 501(c)( ered "No" OR	r? (5), o (b) l	2 3 or sec	ction	
501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "Yes."  1 Dues, assessments and similar amounts from members	rom the prior year ection 501(c)( ered "No" OR	r? (5), o (b) l	2 3 or sec	ction	
501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "Yes."  1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of	rom the prior year ection 501(c)( ered "No" OR	r? (5), o (b) I	2 3 or sec	ction	
501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members?  2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?  3 Did the organization agree to carry over lobbying and political campaign activity expenditures from till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "Yes."  1 Dues, assessments and similar amounts from members  2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of expenses for which the section 527(f) tax was paid).	rom the prior year ection 501(c)( ered "No" OR political	(5), o	2 3 or sec	ction	
501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "Yes."  1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of expenses for which the section 527(f) tax was paid).  a Current year b Carryover from last year c Total	rom the prior year ection 501(c)( ered "No" OR political	(5), o	2 3 or sec Part	ction	
501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "Yes."  1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of expenses for which the section 527(f) tax was paid).  a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	rom the prior year ection 501(c)(ered "No" OR political	(5), o	2 3 or sec Part	ction	
501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "Yes."  1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of expenses for which the section 527(f) tax was paid).  a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) due of the following of the amount on line 2 exceeds the amount on line 3, what portion of the section of the s	political promethe prior year pered "No" OR political	(5), o	2 3 or sec Part 1 1 2a 2b 2c	ction	
1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the organization is exempt under section 501(c)(4), see 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "Yes."  1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) due of the organization agree to carryover to the reasonable estimate of nondeductible lobbying	political promethe prior year pered "No" OR political	(5), o	2 3 or sec Part	ction	
1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 16 notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the section	political  es excess and political	(5), o	2 3 or sec Part 1 1 2a 2b 2c	ction	

### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Inspection

Name of the organization

VITAL STRATEGIES, INC.

**Employer identification number** 22-3419667

Pai	t I Organizations Maintaining Donor Advised	Funds or Other Similar Funds o	r Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, line 6	3.	·
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in wri	ting that the assets held in donor advised	d funds
	are the organization's property, subject to the organization's ex-	clusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor adv	isors in writing that grant funds can be us	sed only
	for charitable purposes and not for the benefit of the donor or d	lonor advisor, or for any other purpose co	onferring
D-	impermissible private benefit?		Yes No
Pai			art IV, line 7.
1	Purpose(s) of conservation easements held by the organization	`	
	Preservation of land for public use (for example, recreation	' <del>-</del>	historically important land area
	Protection of natural habitat	Preservation of a	certified historic structure
_	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualified	d conservation contribution in the form of	Held at the End of the Tax Year
	day of the tax year.		
a			
b		hung in all all in (a)	
C C	Number of conservation easements on a certified historic struct Number of conservation easements included in (c) acquired after		
d			I I
3	listed in the National Register  Number of conservation easements modified, transferred, relea-		
Ü	year	sea, extinguished, or terminated by the o	rgamzation during the tax
4	Number of states where property subject to conservation easer	ment is located	
5	Does the organization have a written policy regarding the period		
	violations, and enforcement of the conservation easements it has		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, ha		
	<b>&gt;</b>		Ç
7	Amount of expenses incurred in monitoring, inspecting, handlin	g of violations, and enforcing conservation	on easements during the year
	<b>&gt;</b> \$		
8	Does each conservation easement reported on line 2(d) above s	satisfy the requirements of section 170(h)	(4)(B)(i)
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIII, describe how the organization reports conservation	easements in its revenue and expense st	atement and
	balance sheet, and include, if applicable, the text of the footnot	e to the organization's financial statemen	ts that describes the
Б.	organization's accounting for conservation easements.	at the feet Torress or Other	o O' o 'lo o A o o o lo
Pai	t III Organizations Maintaining Collections of A		er Similar Assets.
	Complete if the organization answered "Yes" on Form 99		
1a	If the organization elected, as permitted under FASB ASC 958,	•	
	of art, historical treasures, or other similar assets held for public	, , , , , , , , , , , , , , , , , , ,	·
	service, provide in Part XIII the text of the footnote to its financia		
b	If the organization elected, as permitted under FASB ASC 958,	•	
	art, historical treasures, or other similar assets held for public ex	khibition, education, or research in further	rance of public service,
	provide the following amounts relating to these items:		Δ.
	(i) Revenue included on Form 990, Part VIII, line 1		
0		uron or other similar appets for financial s	
2	If the organization received or held works of art, historical treasu		gaiii, provide
~	the following amounts required to be reported under FASB ASC	<u> </u>	<b>&gt;</b> \$
a h	Revenue included on Form 990, Part VIII, line 1 Assets included in Form 990, Part X		
	For Paperwork Reduction Act Notice, see the Instructions for		Schedule D (Form 990) 2021

Pai	rt III   Organizations I	Maintaining Coll	ections of Ar	t, Histo	orical Tre	asures, o	r Other S	Similar	Assets	(continu	ed)
3	Using the organization's ac	quisition, accession,	and other record	s, check	any of the f	ollowing that	make sigr	nificant us	se of its		
	collection items (check all t	hat apply):									
а	Public exhibition		c	i 🗌	Loan or exc	hange progra	am				
b	Scholarly research		e								
С	Preservation for futur	re generations									
4	Provide a description of the	•	ctions and explair	n how th	ey further th	ne organizatio	n's exemp	t purpos	e in Part	XIII.	
5	During the year, did the org										
	to be sold to raise funds rat	•							$\square$	Yes	No
Pai	rt IV Escrow and Cu									line 9, or	
		on Form 990, Part X			Ü			,	,	,	
1a	Is the organization an agen	t, trustee, custodian	or other intermed	liary for o	contributions	s or other ass	sets not ind	luded			
	on Form 990, Part X?									Yes	X No
b	If "Yes," explain the arrange										
			·	Ü						Amount	
С	Beginning balance							1c			
d	Additions during the year							1d			
е	D1 - 11 - 11 - 11							1e			
f	Ending balance							1f			
	Did the organization include								X	Yes	No
	If "Yes," explain the arrange						-				X
		nds. Complete if th									
			a) Current year		rior year	(c) Two year			ars back	(e) Four y	ears back
1a	Beginning of year balance										
b											
С	Net investment earnings, ga										
d	Grants or scholarships										
е	0.1										
	and programs										
f											
g											
2	Provide the estimated perc		t vear end balance	e (line 1c	ı. column (a)	) held as:				•	
а		-	•	%	,,	,					
b											
С		%									
	The percentages on lines 2		egual 100%.								
За	Are there endowment funds		•	ation that	t are held ar	nd administer	ed for the	organizat	ion		
	by:	•	· ·					Ü		Y	'es No
	(i) Unrelated organizations	S								3a(i)	
	(ii) Related organizations									3a(ii)	
b	If "Yes" on line 3a(ii), are the									3b	
4	Describe in Part XIII the inte	ended uses of the org	ganization's endo	wment f	unds.						
Pai	rt VI Land, Buildings	s, and Equipmen	nt.								
	Complete if the orga	anization answered "\	Yes" on Form 990	), Part IV	', line 11a. S	ee Form 990	, Part X, Iir	ie 10.			
	Description of pro	perty	(a) Cost or o	ther	(b) Cost	or other	(c) Acc	umulated	ı	(d) Book	value
			basis (investr	nent)	basis	(other)	depr	eciation			
1a	Land										
b											
С					1,34	8,380.	4 !	55,81	9.	892	,561.
d			I		1,25	0,296.	7 (	57,80	0.		,496.
е	Other										
Tota	I. Add lines 1a through 1e. (	Column (d) must eau:	al Form 990. Part	X. colum	nn (B), line 1	0c.)				1,375	,057.

1.	(a) Description of liability	(b) Book value
(1)	Federal income taxes	
(2)	DEFERRED RENT	1,021,523.
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total.	(Column (b) must equal Form 990, Part X, col. (B) line 25.)	1,021,523.

Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Sta		eturn.
Complete if the organization answered "Yes" on Form 990, Part IV, lin		1 112,742,690.
		1 112,742,090.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:	2a 7,306.	
<ul><li>a Net unrealized gains (losses) on investments</li><li>b Donated services and use of facilities</li></ul>		-
		-
Recoveries of prior year grants     Other (Describe in Part XIII.)		-
d Other (Describe in Part XIII.) e Add lines 2a through 2d		2e 3,615,030.
3 Subtract line 2e from line 1		3 109,127,660.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		3 203 / 127 / 0000
a Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b Other (Describe in Part XIII.)		1
c Add lines 4a and 4b		4c 0.
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.		5 109,127,660.
Part XII   Reconciliation of Expenses per Audited Financial St	atements With Expenses per I	Return.
Complete if the organization answered "Yes" on Form 990, Part IV, lii	ne 12a.	
Total expenses and losses per audited financial statements		1 163,696,169.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a Donated services and use of facilities	2a	
<b>b</b> Prior year adjustments		
c Other losses	2c	
d Other (Describe in Part XIII.)		
e Add lines 2a through 2d		2e 1,260,616.
3 Subtract line 2e from line 1		3 162,435,553.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b Other (Describe in Part XIII.)	4b 588,360.	_
c Add lines 4a and 4b		4c 588,360.
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 1	8.)	5 163,023,913.
Part XIII Supplemental Information.		
Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide a PART IV, LINE 2B:		+, Falt A, IIII6
	ORGANIZATION HAD AN	ESCROW
ACCOUNT LIABILITY FOR FUNDS HELD ON BEHAL		
CHARTER OF THE UNION FOR WHICH IT WAS ACT	ING AS FIDUCIARY FIS	SCAL AGENT.
AS OF DECEMBER 31, 2021, THE BALANCE OF T	HE ACCOUNT WAS ZERO	AND THE
ORGNAIZATION IS NO LONGER REPORTING AN ES	CROW ACCOUNT LIABILI	TY.
PART X, LINE 2:		
VITAL STRATEGIES, INC. RECOGNIZES THE EFF		SITIONS ONLY
IF THOSE POSITIONS ARE MORE LIKELY THAN N	OT TO BE SUSTAINED.	MANAGEMENT
HAS DETERMINED THAT VITAL STRATEGIES, INC	. HAD NO UNCERTAIN T	AX POSITIONS

THAT WOULD REQUIRE FINANCIAL STATEMENT RECOGNITION OR DISCLOSURE. VITAL

## SCHEDULE F (Form 990)

### **Statement of Activities Outside the United States**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

Attach to Form 990.

**Open to Public** 

Department of the Treasury Internal Revenue Service ► Go to www.irs.gov/Form990 for instructions and the latest information. Name of the organization

Inspection

OMB No. 1545-0047

VITAL STRATEGIES

**Employer identification number** 

VITAL STRATEGIE	S, INC.			22-341966	57
Part I General Infor	mation on A	ctivities Out	side the United States. Comple	ete if the organization answered "	Yes" on
Form 990, Part IV	/, line 14b.				
1 For grantmakers. Does	the organization	n maintain recor	ds to substantiate the amount of its gra	ants and other assistance,	
the grantees' eligibility for	or the grants or a	ssistance, and t	the selection criteria used to award the	grants or assistance? X	Yes No
2 For grantmakers. Desc	ribe in Part V the	organization's	procedures for monitoring the use of its	s grants and other assistance outs	side the
United States.					
			an be duplicated if additional space is n		
(a) Region	(b) Number of	(c) Number of	(d) Activities conducted in the region	(e) If activity listed in (d)	(f) Total expenditures
	offices in the region	employees, agents, and	(by type) (such as, fundraising, program services, investments, grants to	is a program service, describe specific type	for and
	in the region	contractors	recipients located in the region)	of service(s) in the region	investments
		in the region			in the region
			GRANTS TO RECIPEINTS		11 010 070
SUB-SAHARAN AFRICA	0	0	LOCATED IN REGION		11,818,972.
TAGE AGEA AND MUD			analysis so protections		
EAST ASIA AND THE	0	0	GRANTS TO RECIPIENTS		0 050 023
PACIFIC	0	0	LOCATED IN REGION		9,959,023.
EUROPE (INCLUDING			GRANTS TO RECIPIENTS		
ICELAND & GREENLAND) 0		0	LOCATED IN REGION		29,981,069.
TCEDAND & GREENLAND)	0	0	LOCATED IN REGION		29,901,009.
			GRANTS TO RECIPIENTS		
NORTH AMERICA	0	0	LOCATED IN REGION		750,437.
			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		700,107.
			GRANTS TO RECIPIENTS		
SOUTH AMERICA	0	0	LOCATED IN REGION		4,202,548.
				DATA FOR HEALTH, OBESITY	<del>                                     </del>
				PREVENTION, PARTNERSHIP	
				FOR HEALTHY CITIES,	
SUB-SAHARAN AFRICA	1	42	PROGRAM SERVICES	RESOLVE, ROAD SAFETY	622,546.
				DATA FOR HEALTH,	
				OVERDOSE PREVENTION,	
EAST ASIA AND THE				HEALTHY CITIES, RESOLVE	
PACIFIC	1	105	PROGRAM SERVICES	AND OTHER PROGRAMS.	1,737,528.
				DATA FOR HEALTH, TOBACCO	
EUROPE (INCLUDING				CONTROL, AND OTHER	
ICELAND & GREENLAND)	0	19	PROGRAM SERVICES	PROGRAMS.	566,321.
3 a Subtotal	2	166			59,638,444.
<b>b</b> Total from continuation					
sheets to Part I	0	89			1,251,316.
c Totals (add lines 3a					I
and 3b)	2	255			60,889,760.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

**Totals** 

89

1,251,316.

Schedule F (Form 990) 2021 VITAL STRATEGIES, INC. 22-3419667

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FM appraisal, other)
		EAST ASIA AND THE	OVERDOSE PREVENTION					
		PACIFIC	(OPIOID)	6,003.	WIRE TRANSFER	0.		
		EAST ASIA AND THE						
		PACIFIC	ROAD SAFETY	6,069.	WIRE TRANSFER	0.		
		EAST ASIA AND THE	PARTNERSHIP FOR					
		PACIFIC	HEALTHY CITIES	6,251.	WIRE TRANSFER	0.		
		EAST ASIA AND THE						
		PACIFIC	RESOLVE	10,000.	WIRE TRANSFER	0.		
				,				
		L						
		EAST ASIA AND THE PACIFIC	RESOLVE	12 500.	WIRE TRANSFER	0.		
		EAST ASIA AND THE PACIFIC	TOBACCO CONTROL NON MASS MEDIA	18 000	WIRE TRANSFER	0.		
		TACIFIC	MASS MEDIA	10,000.	WIKE TRANSPER	0.		
		EAST ASIA AND THE		10.500				
		PACIFIC	DATA FOR HEALTH	18,700.	WIRE TRANSFER	0.		
		EAST ASIA AND THE	TOBACCO CONTROL NON					
		PACIFIC	MASS MEDIA	19,389.	WIRE TRANSFER	0.		

3 Enter total number of other organizations or entities

60

30,750. WIRE TRANSFER

EAST ASIA AND THE TOBACCO CONTROL NON

PACIFIC

MASS MEDIA

Schedule F (Form 990)	VITAL	<u>STRATEGIES,</u>	INC.		22-34	19667		Page 2
Part II Continuation	on of Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1	1)	
1 (a) Name of organizati	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EAST ASIA AND THE PACIFIC	RESOLVE	32 928	WIRE TRANSFER	0.		
				02,720.				
			PARTNERSHIP FOR					
		PACIFIC	HEALTHY CITIES	37,500.	WIRE TRANSFER	0.		
		EAST ASIA AND THE	PARTNERSHIP FOR					
		PACIFIC	HEALTHY CITIES	38,000.	WIRE TRANSFER	0.		
		EAST ASIA AND THE	TOBACCO CONTROL NON					
		PACIFIC	MASS MEDIA	38,000.	WIRE TRANSFER	0.		
		EAST ASIA AND THE	DADWWEDGHID EUD					
		PACIFIC PACIFIC	HEALTHY CITIES	40,000.	WIRE TRANSFER	0.		
				,				
		EAST ASIA AND THE PACIFIC	PARTNERSHIP FOR HEALTHY CITIES	42 500	WIRE TRANSFER	0.		
		merrie		12,500.	WIKE HUMOLEK	•••		
		EAST ASIA AND THE				_		
		PACIFIC	DATA FOR HEALTH	43,291.	WIRE TRANSFER	0.		
		EAST ASIA AND THE	TOBACCO CONTROL NON					
		PACIFIC	MASS MEDIA	50,000.	WIRE TRANSFER	0.		
		EAST ASIA AND THE						
		PACIFIC	ROAD SAFETY	50,409.	WIRE TRANSFER	0.		
· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·							-

82,833. WIRE TRANSFER

108,392. WIRE TRANSFER

121,069. WIRE TRANSFER

128,984. WIRE TRANSFER

0.

0.

0.

22-3419667

Page 2

VITAL STRATEGIES, INC.

EAST ASIA AND THE

EAST ASIA AND THE

EAST ASIA AND THE

EAST ASIA AND THE

RESOLVE

STREAM TB

STREAM TB

DATA FOR HEALTH

PACIFIC

PACIFIC

PACIFIC

199,131. WIRE TRANSFER

232,612. WIRE TRANSFER

0.

DATA FOR HEALTH

ROAD SAFETY

PACIFIC

PACIFIC

EAST ASIA AND THE

VITAL STRATEGIES, INC.

ICELAND & GREENLAND)

GREENLAND)

EUROPE (INCLUDING ICELAND &

22-3419667

Page 2

10,894. WIRE TRANSFER

12,480. WIRE TRANSFER

0.

ENVIRONMENTAL HEALTH

PARTNERSHIP FOR HEALTHY CITIES

Schedule F (Form 990)	VITAL	STRATEGIES,	INC.		22-34	19667		Page 2
Part II Continuation	of Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.				
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EUROPE (INCLUDING ICELAND & GREENLAND)	RESOLVE	15,000.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	STREAM TB	16,155.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	RESOLVE	18,268.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	PARTNERSHIP FOR HEALTHY CITIES	24,032.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	PARTNERSHIP FOR HEALTHY CITIES	39,336.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	RESOLVE	45,100.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	PARTNERSHIP FOR HEALTHY CITIES	51,596.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	PARTNERSHIP FOR HEALTHY CITIES	69,440.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	OBESITY PREVENTION	73,888.	WIRE TRANSFER	0.		

Schedule	e F (Form 990)	VITAL	STRATEGIES,	INC.		Page 2			
Part II	Continuation of	f Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1	)	
<b>1</b> (a) Nar	ne of organization	<b>(b)</b> IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
			EUROPE (INCLUDING ICELAND & GREENLAND)	STREAM TB	81,389.	WIRE TRANSFER	0.		
			EUROPE (INCLUDING ICELAND & GREENLAND)	TREAT TB	88,993.	WIRE TRANSFER	0.		
			EUROPE (INCLUDING ICELAND & GREENLAND)	DATA FOR HEALTH	93,338.	WIRE TRANSFER	0.		
			EUROPE (INCLUDING ICELAND & GREENLAND)	ROAD SAFETY	93,750.	WIRE TRANSFER	0.		
			EUROPE (INCLUDING ICELAND & GREENLAND)	RESOLVE	126,876.	WIRE TRANSFER	0.		
			EUROPE (INCLUDING ICELAND & GREENLAND)	TREAT TB	127,058.	WIRE TRANSFER	0.		
			EUROPE (INCLUDING ICELAND & GREENLAND)	DATA FOR HEALTH	145,200.	WIRE TRANSFER	0.		
			EUROPE (INCLUDING ICELAND & GREENLAND)	TREAT TB	161,577.	WIRE TRANSFER	0.		
			EUROPE (INCLUDING ICELAND & GREENLAND)	RESOLVE	181,403.	WIRE TRANSFER	0.		

Schedule F (Form 990	) VITAL	STRATEGIES,	INC.		Page 2			
Part II Continua	tion of Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1	)	
1 (a) Name of organiza	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EUROPE (INCLUDING ICELAND & GREENLAND)	STREAM TB	192,970.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	STREAM TB	218,938.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	TREAT TB	229,715.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	RESOLVE	245,100.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	INVESTIGATIVE JOURNALISM	262,500.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	STREAM TB	281,123.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	RESOLVE	308,000.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	TREAT TB	310,426.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	PARTNERSHIP FOR HEALTHY CITIES	420,637.	WIRE TRANSFER	0.		

Schedule F (Form 990)	VITAL	STRATEGIES,	INC.		22-34	19667		Page 2
Part II Continuation	of Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1)	)	_
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EUROPE (INCLUDING ICELAND & GREENLAND)	STREAM TB	511,731.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	TREAT TB	553,595.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	ROAD SAFETY	623,344.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	STREAM TB	666,657.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	REDUCE TOBACCO USE - STOP WATCHDOG	2261228.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	RESOLVE	7565342.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)	TOBACCO CONTROL	12384000	WIRE TRANSFER	0.		
		NORTH AMERICA	PARTNERSHIP FOR HEALTHY CITIES	5,066.	WIRE TRANSFER	0.		
		NORTH AMERICA	RESOLVE	14,000.	WIRE TRANSFER	0.		

Schedule F (Form 990)	VITAL		22-3419667					
Part II Continuation of	of Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1	)	
1 (a) Name of organization	<b>(b)</b> IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		NORTH AMERICA	PARTNERSHIP FOR HEALTHY CITIES	15,000.	WIRE TRANSFER	0.		
		NORTH AMERICA	PARTNERSHIP FOR HEALTHY CITIES	31,670.	WIRE TRANSFER	0.		
		NORTH AMERICA	TOBACCO CONTROL NON	40,000.	WIRE TRANSFER	0.		
		NORTH AMERICA	RESOLVE	62,500.	WIRE TRANSFER	0.		
		NORTH AMERICA	RESOLVE	67,324.	WIRE TRANSFER	0.		
		NORTH AMERICA	TOBACCO CONTROL NON	70,000.	WIRE TRANSFER	0.		
		NORTH AMERICA	RESOLVE	70,769.	WIRE TRANSFER	0.		
		NORTH AMERICA	RESOLVE	75,000.	WIRE TRANSFER	0.		

81,593. WIRE TRANSFER

OBESITY PREVENTION

NORTH AMERICA

Schedule F (Form 990)	VITAL	STRATEGIES,	INC.		22-34	19667		Page 2
	of Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1	)	
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SOUTH AMERICA	PARTNERSHIP FOR HEALTHY CITIES	10,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	PARTNERSHIP FOR HEALTHY CITIES	10,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	REGISTRATION EQUALITY	14,078.	WIRE TRANSFER	0.		
		SOUTH AMERICA	OBESITY PREVENTION	15,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	REGISTRATION EQUALITY	15,915.	WIRE TRANSFER	0.		
		SOUTH AMERICA	TOBACCO CONTROL	18,713.	WIRE TRANSFER	0.		
		SOUTH AMERICA	TREAT TB	27,349.	WIRE TRANSFER	0.		
		SOUTH AMERICA	OBESITY PREVENTION	38,941.	WIRE TRANSFER	0.		

39,887. WIRE TRANSFER

PARTNERSHIP FOR

HEALTHY CITIES

SOUTH AMERICA

Schedule F (Form 990)	VITAL	STRATEGIES,	INC.		22-34	19667		Page 2
Part II Continuation of	f Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1)	)	
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SOUTH AMERICA	PARTNERSHIP FOR HEALTHY CITIES	40,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	PARTNERSHIP FOR HEALTHY CITIES	42,646.	WIRE TRANSFER	0.		
		south america	DATA FOR HEALTH	48,950.	WIRE TRANSFER	0.		
		SOUTH AMERICA	DATA FOR HEALTH	49,100.	WIRE TRANSFER	0.		
		SOUTH AMERICA	PARTNERSHIP FOR HEALTHY CITIES	49,979.	WIRE TRANSFER	0.		
		SOUTH AMERICA	PARTNERSHIP FOR HEALTHY CITIES	50,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	TOBACCO CONTROL NON	55,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	DATA FOR HEALTH	69,590.	WIRE TRANSFER	0.		
		SOUTH AMERICA	RESOLVE	76,983.	WIRE TRANSFER	0.		

Schedule F (Form 990)	VITAL	STRATEGIES,	INC.		22-34	19667		Page 2
Part II Continuation of	of Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90). Part II. line 1	)	
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SOUTH AMERICA	DATA FOR HEALTH	80,936.	WIRE TRANSFER	0.		
		SOUTH AMERICA	ROAD SAFETY	90,582.	WIRE TRANSFER	0.		
		SOUTH AMERICA	STREAM TB	99,965.	WIRE TRANSFER	0.		
		SOUTH AMERICA	OBESITY PREVENTION	120,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	OBESITY PREVENTION	150,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	OBESITY PREVENTION	150,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	OBESITY PREVENTION	220,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	DATA FOR HEALTH	221,435.	WIRE TRANSFER	0.		
		SOUTH AMERICA	pata for health	264,817.	WIRE TRANSFER	0.		

Schedule F (Form 990)	VITAL	STRATEGIES,	INC.						
Part II Continuation of	of Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1	)		
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)	
		SOUTH AMERICA	RESOLVE	287,520.	WIRE TRANSFER	0.			
		SOUTH AMERICA	MAYOR'S CHALLENGE	342,103.	WIRE TRANSFER	0.			
		SOUTH AMERICA	DB_DATA FOR HEALTH - VITAL BRAZIL	344,338.	WIRE TRANSFER	0.			
		SOUTH AMERICA	ROAD SAFETY	687,282.	WIRE TRANSFER	0.			
		SUB-SAHARAN AFRICA	PARTNERSHIP FOR HEALTHY CITIES	7,000.	WIRE TRANSFER	0.			
		SUB-SAHARAN AFRICA	RESOLVE	7,286.	WIRE TRANSFER	0.			
		SUB-SAHARAN AFRICA	RESOLVE	7,904.	WIRE TRANSFER	0.			
		SUB-SAHARAN AFRICA	RESOLVE	10,000.	WIRE TRANSFER	0.			
		SUB-SAHARAN							

10,000. WIRE TRANSFER

RESOLVE

Schedule F (Form 990)	VITAL	STRATEGIES,	INC.		22-34	19667		Page 2
Part II Continuation of	of Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1)		
1 (a) Name of organization	( <b>b)</b> IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SUB-SAHARAN AFRICA	ROAD SAFETY	11,216.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	RESOLVE	15,000.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	RESOLVE	19,855.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	RESOLVE	23,813.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	RESOLVE	24,984.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	DATA FOR HEALTH	26,000.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	RESOLVE	30,000.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	DATA FOR HEALTH	30,745.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	PARTNERSHIP FOR HEALTHY CITIES	30,974.	WIRE TRANSFER	0.		

41,233. WIRE TRANSFER

43,850. WIRE TRANSFER

0.

DATA FOR HEALTH

RESOLVE

AFRICA

AFRICA

SUB-SAHARAN

Schedule F (Form 990)	hedule F (Form 990) VITAL STRATEGIES, INC.				22-3419667 Page 2					
Part II Continuation of Gran	nts and Other Assista	ance to Organizat	ions or Entities Outside the	Jnited States.	(Schedule F (Form 9	90), Part II, line 1	)			
(a) Name of organization 1 '	RS code section EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)		
	SUB-S AFRIC	SAHARAN CA	DATA FOR HEALTH	44,051.	WIRE TRANSFER	0.				
	SUB-S AFRIC	SAHARAN CA	OBESITY PREVENTION	49,000.	WIRE TRANSFER	0.				
	SUB-S AFRIC	SAHARAN CA	RESOLVE	49,782.	WIRE TRANSFER	0.				
	SUB-S AFRIC	SAHARAN CA I	DATA FOR HEALTH	49,965.	WIRE TRANSFER	0.				
	SUB-S AFRIC	I	PARTNERSHIP FOR HEALTHY CITIES	53,300.	WIRE TRANSFER	0.				
	SUB-S AFRIC	SAHARAN CA I	DATA FOR HEALTH	53,991.	WIRE TRANSFER	0.				
	SUB-S AFRIC	SAHARAN CA	TREAT TB	54,589.	WIRE TRANSFER	0.				
	SUB-S AFRIC	SAHARAN CA	DATA FOR HEALTH	59,324.	WIRE TRANSFER	0.				

59,946. WIRE TRANSFER

PARTNERSHIP FOR

HEALTHY CITIES

SUB-SAHARAN

AFRICA

Schedule F (Form 990)	VITAL	STRATEGIES,	INC.		22-34	19667		Page 2	
				e the United States. (Schedule F (Form 990), Part II, line 1)					
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)	
		SUB-SAHARAN AFRICA	RESOLVE	60,817.	WIRE TRANSFER	0.			
		SUB-SAHARAN AFRICA	RESOLVE	62,500.	WIRE TRANSFER	0.			
		SUB-SAHARAN AFRICA	DATA FOR HEALTH	62,772.	WIRE TRANSFER	0.			
		SUB-SAHARAN AFRICA	STREAM TB	63,834.	WIRE TRANSFER	0.			
		SUB-SAHARAN AFRICA	TREAT TB	66,434.	WIRE TRANSFER	0.			
		SUB-SAHARAN AFRICA	RESOLVE	66,503.	WIRE TRANSFER	0.			
		SUB-SAHARAN AFRICA	DATA FOR HEALTH	70,896.	WIRE TRANSFER	0.			
		SUB-SAHARAN AFRICA	DATA FOR HEALTH	71,933.	WIRE TRANSFER	0.			
								1	

75,000. WIRE TRANSFER

DATA FOR HEALTH

SUB-SAHARAN AFRICA

Schedule F (Form 990)	VITAL	STRATEGIES,	INC.		22-34	19667		Page 2
Part II Continuation of	of Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1	)	
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SUB-SAHARAN AFRICA	OBESITY PREVENTION	80,000.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	DATA FOR HEALTH	85,500.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	DATA FOR HEALTH	89,793.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	RESOLVE	98,894.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	STREAM TB	117,302.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	RESOLVE	127,052.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	RESOLVE	131,624.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	DATA DRIVEN HEALTH	149,466.	WIRE TRANSFER	0.		

160,040. WIRE TRANSFER

DATA FOR HEALTH

SUB-SAHARAN AFRICA

Schedule F (Form 990)	VITAL	STRATEGIES,	INC.		22-34	19667		Page 2
Part II Continuation	of Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1	)	
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SUB-SAHARAN AFRICA	RESOLVE	191,761.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	RESOLVE	200,000.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	RESOLVE	219,819.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	DATA FOR HEALTH	316,899.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	STREAM TB	339,878.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	DATA FOR HEALTH	397,876.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	DATA FOR HEALTH	437,773.	WIRE TRANSFER	0.		
		SUB-SAHARAN AFRICA	DATA FOR HEALTH	456,170.	WIRE TRANSFER	0.		
					1			1

599,500. WIRE TRANSFER

SUB-SAHARAN AFRICA

RESOLVE

Schedule I	F (Form 990)	VITAL	STRATEGIES,	INC.		22-34	19667		Page 2
Part II	Continuation o	f Grants and Other	Assistance to Organiza	tions or Entities Outside the	United States.	(Schedule F (Form 9	90), Part II, line 1	)	
1 (a) Name	e of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
			SUB-SAHARAN AFRICA	RESOLVE	1112202.	WIRE TRANSFER	0.		
			SUB-SAHARAN AFRICA	RESOLVE	1162486.	WIRE TRANSFER	0.		
			SUB-SAHARAN AFRICA	RESOLVE	1440953.	WIRE TRANSFER	0.		
			SUB-SAHARAN AFRICA	RESOLVE	2388616.	WIRE TRANSFER	0.		

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed (h) Method of valuation (book, FMV, appraisal, other) (e) Manner of cash disbursement (c) Number of (d) Amount of (f) Amount of (g) Description of (a) Type of grant or assistance (b) Region noncash assistance recipients cash grant noncash assistance OBESITY PREVENTION NORTH AMERICA 7,749. WIRE TRANSFER 0. DATA FOR HEALTH SOUTH AMERICA 1,169. WIRE TRANSFER 0. OBESITY PREVENTION 28,381. WIRE TRANSFER EUROPE 0. EAST ASIA AND THE 2,138. WIRE TRANSFER RESOLVE PACIFIC 0.

22-3419667

## Schedule F (Form 990) 2021 Part IV Foreign Forms

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)	X Yes	☐ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)	Yes	X No

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Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PART I, LINE 2:

VITAL STRATEGIES IS BOTH A RECIPIENT AND ISSUER OF GRANT FUNDING. THE ORGANIZATION MAINTAINS A GRANT FUNDING MONITORING SYSTEM TO EFFECTIVELY MONITOR AND REPORT RESULTS OF GRANT FUNDING ISSUED TO RECIPIENTS.

THE DIRECT MANAGEMENT OF FUNDS IS THE RESPONSIBILITY OF THE PROGRAM OFFICERS AND GRANTS MANAGER FOR THE RESPECTIVE CONTRACT OR AGREEMENT. ALL GRANTS MANAGERS REVIEW COMPLETION OF SCOPE OF WORK DELIVERABLES VIA EMAIL FOLLOW-UP, SCHEDULED CHECK-IN PHONE CALLS AT KEY PROJECT INTERVALS AND QUARTERLY SITE VISITS PRIOR TO SIGNING OFF ON SUBMITTED INVOICES. FOR GRANTEES, FINANCE REQUIRES AND REVIEWS QUARTERLY FINANCIAL REPORTS TO VALIDATE AND RECONCILE REPORTED EXPENSES. THESE REPORTS ARE FIRST REVIEWED BY GRANTS MANAGERS PRIOR TO BEING REVIEWED BY THE FINANCE TEAM. SPECIFICALLY, WE HAVE 3 MECHANISMS IN PLACE: SITE VISITS (BY VARIOUS PROGRAM TEAM MEMBERS INCLUDING PHARMACISTS FOR TREAT TB/STREAM, TECHNICAL OFFICERS, GRANTS MANAGERS), FINANCIAL REPORTS, TECHNICAL REPORTS. CONSULTANTS, VENDORS AND GRANTEES ARE SELECTED IN PARTNERSHIP WITH CITY AND/OR COUNTRY GOVERNMENT PARTNERS AND KEY INITIATIVE PARTNERS. FOR CONSULTANTS, ALL AFFILIATED PARTIES AGREE ON A SCOPE OF WORK AND THE CONSULTANT POSITION IS EITHER POSTED OR SHARED WITH KEY PARTNERS TO DEVELOP A WIDE POOL OF INDIVIDUAL'S CANDIDATES. CONSULTANTS ARE THEN INTERVIEWED IN ACCORDANCE TO THE AGREED-UPON INTERVIEW FORMAT AND SELECTED FOR EACH POSITION. VENDORS ARE SELECTED EITHER VIA A BIDDING PROCESS OR VIA SOLE SOURCE SELECTION BASED ON INTERNAL CITY/COUNTRY OR INITIATIVE PARTNER EXPERIENCE. GRANTEES ARE USUALLY IDENTIFIED WITH THE ASSISTANCE OF INTERNAL CITY/COUNTRY PARTNERS FOR A SPECIFIC PURPOSE BASED ON DOLLAR AMOUNT BEING CHARGED AND THE ANTICIPATED SCOPE OF WORK. WHERE Schedule F (Form 990) 2021

Page 5

POSSIBLE, THE GRANTEES FOR BOTH INITIATIVES ARE THE IDENTIFIED CITY/GOVERNMENT PARTNERS THEMSELVES ELSE, THEY ARE IDENTIFIED WITH THE ASSISTANCE OF INTERNAL CITY/COUNTRY PARTNERS FOR A SPECIFIC PURPOSE BASED ON THE ANTICIPATED SCOPE OF WORK. VITAL STRATEGIES THEN REVIEWS THE OPTIONS AND DECIDES WITH ASSISTANCE FROM ALL AFFILIATED PARTNERS, WHO IS THE BEST GRANTEE OPTION FOR THE SPECIFIC SCOPE OF WORK. PART I, LINE 3: EXPENDITURES ARE RECOGNIZED UNDER THE ACCRUAL BASIS OF ACCOUNTING. PART I, LINE 3, COLUMN (E): REGION: SOUTH AMERICA (E) SPECIFIC TYPES OF SERVICES IN REGION: DATA FOR HEALTH, PARTNERSHIP FOR HEALTHY CITIES, OBSESITY PREVENTION, AND OTHER PROGRAMS.

## SCHEDULE I (Form 990)

## **Grants and Other Assistance to Organizations,** Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

OMB No. 1545-0047 2021

Open to Public

Department of the Treasury Internal Revenue Service ► Go to www.irs.gov/Form990 for the latest information. Inspection Name of the organization Employer identification number VITAL STRATEGIES, INC. 22-3419667 Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection X Yes criteria used to award the grants or assistance? ☐ No Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of 1 (a) Name and address of organization (b) EIN (c) IRC section (d) Amount of (e) Amount of (g) Description of (h) Purpose of grant valuation (book. or government (if applicable) cash grant noncash noncash assistance or assistance FMV, appraisal, other) assistance ABUNDANT COMMUNITY RECOVERY SERVICES - 20102 HARPER AVE -OVERDOSE PREVENTION HARPER WOODS, MI 48225 45-4510361 50,000 0 (OPIOID) AIM ANGELS IN MOTION 9883 COWDEN ST. OVERDOSE PREVENTION 47-3173897 501(C)(3) 60,000 (OPIOID) PHILADELPHIA, PA 19115 0 ALIMA USA, INC. ONE WHITEHALL STREET 2ND FLOOR NEW YORK, NY 10004 26-0397519 501(C)(3) 46,741 0 RESOLVE ASIAN PACIFIC ISLANDER AMERICAN VOTE-MICHIGAN - 111 E. KIRBY ST. OVERDOSE PREVENTION 26-4514751 501(C)(3) DETROIT, MI 48202 50,000 0 (OPIOID) AVIGO HEALTH LLC 1717 PENNSYLVANIA AVE, NW STE 1025 WASHINGTON, DC 20006 81-4072941 26,000 0 DATA FOR HEALTH BETHANY CHRISTIAN SERVICES OF CENTRAL PENNSYLVANIA - 1681 CROWN AVENUE, SUITE 201 - LANCASTER, PA OVERDOSE PREVENTION 17601 38-2899285 501(C)(3) 50,000 (OPIOID)

Enter total number of other organizations listed in the line 1 table LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

Schedule I (Form 990) 2021

76.

132101 10-26-21

Schedule I (Form 990) VITAL STRA	ATEGIES,	INC.					2-341966/ Page			
Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
BUCKS COUNTY DRUG & ALCOHOL										
COMMISSION, INC 55 EAST COURT										
STREET, 4TH FLOOR - DOYLESTOWN, PA							OVERDOSE PREVENTION			
18901	23-2449485	501(C)(3)	50,000.	0.			(OPIOID)			
CAMPAIGN FOR TOBACCO FREE KIDS 1400 I STREET, NW SUITE 1200 WASHINGTON, DC 20005	52-1969967	501(C)(3)	3,006,887.	0.			RESOLVE			
mbilliotor, be 2000	32 1303307	301(0)(3)	3,000,007.	٠.			KIII OLVI			
CDC FOUNDATION 600 PEACHTREE STREET NE, SUITE 1000		E01/G2/22	402.450	0.			RESOLVE			
ATLANTA, GA 30308 CENTER FOR PUBLIC HEALTH LAW	58-2106707	501(C)(3)	493,459.	0.			RESOLVE			
RESEARCH AT TEMPLE UNIVERSITY										
BEASLEY SCHOOL OF LAW - 1819 NORTH							OVERDOSE PREVENTION			
	23-1365971	E01/G1/31	50,000.	0.			(OPIOID)			
BROAD STREET, SUITE 300, BARRACK CHESTER COUNTY DEPARTMENT OF DRUG	23-13639/1	501(C)(3)	30,000.	٥.			(OPIOID)			
AND ALCOHOL SERVICES - 601										
WESTTOWN ROAD SUITE 325, P.O. BOX							OVERDOSE PREVENTION			
2747 - WEST CHESTER, PA 19380	23-6003040	CHESTER COUNTY,	35,500.	0.			(OPIOID)			
2/4/ - WEST CHESTER, PA 19300	23-6003040	CHESTER COUNTI,	35,500.	0.			(OPIOID)			
CLINTON HEALTH ACCESS INITIATIVE, INC - 383 DORCHESTER AVE, SUITE 400 - BOSTON, MA 02127	27-1414646	501(C)(3)	151,179.	0.			DATA FOR HEALTH			
2001011, 121 02227		501(0)(0)	101,175	· ·						
COLUMBIA UNIVERSITY 615 WEST 131ST STREET, 3RD FL.										
NEW YORK, NY 10027	13-5598093	501(C)(3)	138,048.	0.			RESOLVE			
COMAGINE HEALTH										
10700 MERIDIAN AVE N, SUITE 300				_			OVERDOSE PREVENTION			
SEATTLE, WA 98133	91-1072875	501(C)(3)	132,660.	0.			(OPIOID)			
COMMUNITY FOUNDATION FOR SOUTHEAST										
MICHIGAN - 333 WEST FORT STREET							OVERDOSE PREVENTION			
SUITE #2010 - DETROIT, MI 48226	38-2530980	501(C)(3)	520,098.	0.			(OPIOID)			

53-0196603 501(C)(3)

81-2744973 501(C)(3)

Schedule I (Form 990) VITAL STR. Part II Continuation of Grants and Other A			and Domestic Go	vernments (Scho	edule I (Form 990), Pa		2-3419667 Page 1
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONSEQUENT LABS LLC 12995 NORTH ORACLE ROAD, SUITE 141- TUCSON, AZ 85739	85-3379646		50,000.	0.			RESOLVE
CORE COMMUNITY ORGANIZED RESPONSE	03 3373010		30,000.				NASOLVI
EFFORT - 6464 W. SUNSET BLVD. SUITE 530 - LOS ANGELES, CA 90028	27-1703237	501(C)(3)	174,250.	0.			RESOLVE
COUNTY OF FRANKLIN 340 NORTH SECOND STREET CHAMBERSBURG, PA 17201	23-6003024	FRANKLIN COUNTY,	203,359.	0.			OVERDOSE PREVENTION
DETROIT RECOVERY PROJECT 1121 E. MCNICHOLS DETROIT, MI 48203	43-2078767	501(C)(3)	500,000.	0.			OVERDOSE PREVENTION
EHEALTH AFRICA 1200 G STREET, NW SUITE 800 WASHINGTON, DC 20005	81-4503438	501(C)(3)	48,236.	0.			RESOLVE
F.A.V.O.R. WESTERN PA 736 LINCOLN ST. BOLIVAR, PA 15923	84-3747792	501(C)(3)	20,558.	0.			OVERDOSE PREVENTION
GAUDENZIA, INC 106 W. MAIN STREET NORRISTOWN, PA 19401	23-1706895	501(C)(3)	50,000.	0.			OVERDOSE PREVENTION
GEORGETOWN UNIVERSITY							

Schedule I (Form 990)

OBESITY PREVENTION

OVERDOSE PREVENTION

(OPIOID)

37TH AND O STREETS, NW WASHINGTON, DC 20057

HARM REDUCTION MICHIGAN 867 EAST 8TH STREET

TRAVERSE CITY, MI 49686

122,406.

150,000.

0.

0.

Schedule I (Form 990) VITAL STR	${ t ATEGIES}$ , :	INC.				2	2-3419667 Page 1			
Part II Continuation of Grants and Other	Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)									
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
HEALTH FEDERATION OF PHILADELPHIA 123 SOUTH BROAD STREET, SUITE 650 PHILADELPHIA, PA 19109	23-2244355	501(C)(3)	20,672.	0.			OVERDOSE PREVENTION			
HEALTH RESEARCH INC. RIVERVIEW CENTER, 150 BROADWAY SUIT MENANDS, NY 12204	14-1402155	501(C)(3)	1,097,367.	0.			RESOLVE			
HENRY FORD HEALTH SYSTEM 1 FORD PLACE DETROIT, MI 48202	38-1357020	501(C)(3)	20,000.	0.			OVERDOSE PREVENTION			
ICAHN SCHOOL OF MEDICINE AT MOUNT SINAI - ONE GUSTAVE L. LEVY PLACE - NEW YORK, NY 10029-6574	13-6171197	501(C)(3)	49,996.	0.			RESOLVE			
INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT (WORLD BANK) - 1818 H STREET NW - WASHINGTON, DC 20433	98-0002549	501(C)(3)	500,000.	0.			RESOLVE			
JOHNS HOPKINS UNIVERSITY 12529 COLLECTIONS CENTER DRIVE CHICAGO, IL 60693	52-0595110	501(C)(3)	65,059.	0.			OBESITY PREVENTION			
JOURNALISM DEVELOPMENT NETWORK 4401A CONNECTICUT AVENUE NW, #321 WASHINGTON, DC 20008-2358	26-0898750	501(C)(3)	450,000.	0.			INVESTIGATIVE JOURNALISM			
LAST MILE HEALTH PO BOX 130122 BOSTON, MA 02113	26-1401736	501(C)(3)	365,750.	0.			RESOLVE			
LEGAL ACTION CENTER OF THE CITY OF NEW YORK, INC 225 VARICK STREET, 4TH FLOOR, SUITE 402 - NEW YORK, NY 10014	13-2756320	501(C)(3)	45,000.	0.			OVERDOSE PREVENTION			

Schedule I (Form 990) VITAL STR	ATEGIES,	INC.				2	22-3419667 Page
Part II Continuation of Grants and Other A	Assistance to Do	mestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	ırt II.)	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MATERNITY CARE COALITION							
2000 HAMILTON STREET SUITE 205							OVERDOSE PREVENTION
PHILADELPHIA, PA 19130	23-2200410	501(C)(3)	116,665.	0.			(OPIOID)
FRIDADEDFRIA, FA 19130	23-2200410	501(0)(3)	110,005.	0.			(OFIOID)
METROPOLITAN ORGANIZING STRATEGY							
ENABLING STRENGTH - 220 BAGLEY STE							OVERDOSE PREVENTION
420 - DETROIT, MI 48226	38-3357583	501(C)(3)	37,500.	0.			(OPIOID)
MICHIGAN DEPARTMENT OF HEALTH AND			,				
HUMAN SERVICES - 235 S. GRAND AVE,							
SUITE 800, FEDERAL REPORTING -							OVERDOSE PREVENTION
LANSING, MI 48933	38-6000134	STATE OF MICHIGA	915,000.	0.			(OPIOID)
MICHIGAN PUBLIC HEALTH INSTITUTE							
2436 WOODLAKE CIRCLE, SUITE 300							OVERDOSE PREVENTION
OKEMOS, MI 48864	38-2963835	501(C)(3)	29,111.	0.			(OPIOID)
MOTHERING JUSTICE							
622 WALNUT STREET							OVERDOSE PREVENTION
ROYAL OAK, MI 48073	45-3740989	501(C)(3)	151,889.	0.			(OPIOID)
MUSO INCO.							
3254 19TH STREET 2ND FLOOR				_			
SAN FRANCISCO, CA 94110	20-3171837	501(C)(3)	222,591.	0.			RESOLVE
NAMIONAL AGADEMY OF GGIENGEG							
NATIONAL ACADEMY OF SCIENCES							
2101 CONSTITUTION AVENUE, NW	E2 0106022	504 (4) (2)	005 000				
WASHINGTON, DC 20418-0007	53-0196932	501(C)(3)	225,000.	0.			RESOLVE
NEIGHBORHOOD SERVICE ORGANIZATION							
882 OAKMAN BLVD, SUITE C.							OVERDOSE PREVENTION
DETROIT, MI 48238	38-1561624	501(C)(3)	123,970.	0.			(OPIOID)
DDINGII, MI 40230	30 1301024	501(5)(5)	123,570.	0.			(011010)
NEW JERSEY HARM REDUCTION							
COALITION - 156 PITNEY ROAD -							OVERDOSE PREVENTION
ABSECON, NJ 08201	85-4099652	501(C)(3)	343,563.	0.			(OPIOID)

Schedule I (Form 990) VITAL STR				. (0.1	1 1 1/F 200) B		2-3419667 P
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash	(f) Method of valuation	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
				assistance	(book, FMV, appraisal, other)		
NEXT HARM REDUCTION							
55 WEST 90TH STREET #25G							OVERDOSE PREVENTION
NEW YORK, NY 10024	83-1333112	501(C)(3)	39,882.	0.			(OPIOID)
NOVETTA, INC.							
921 JONES BRANCH DR. SUITE 500							
MCLEAN, VA 22102	52-2004115		334,360.	0.			RESOLVE
PAN AMERICAN HEALTH ORGANIZATION -							
PAHO - 525 23RD STREET NW -							DATA FOR HEALTH AND
WASHINGTON, DC 20037	52-1804954	501(C)(3)	1,665,417.	0.			RESOLVE
,			, , ,				
PANORAMA GLOBAL							
2101 4TH AVENUE SUITE 2100							
SEATTLE, WA 98121	81-4204119	501(C)(3)	25,000.	0.			RESOLVE
РАТН							
2201 WESTLAKE AVENUE, SUITE 200							
SEATTLE, WA 98121	91-1157127	501(C)(3)	510.378.	0.			RESOLVE
, m. 30121	31 113/12/	701(0)(3)	310,370.	· ·			KHOOLVE
PENNSYLVANIA INSTITUTIONAL LAW							
PROJECT - 718 ARCH STREET, SUITE							OVERDOSE PREVENTION
04s - PHILADELPHIA, PA 19106	23-2811857	501(C)(3)	75,039.	0.			(OPIOID)
PENNSYLVANIA SHERIFFS ASSOCIATION							
2426 N. 2ND STREET							OVERDOSE PREVENTION
HARRISBURG, PA 17110	23-1320650	501(C)(6)	44,370.	0.			(OPIOID)
PHILADELPHIA DEPARTMENT OF PUBLIC							
HEALTH - 1401 JFK BOULEVARD, ROOM	02 60020:-		20.004				PARTNERSHIP FOR HEALT
1380 - PHILADELPHIA, PA 19102	23-6003047	CITY OF PHILADEL	32,221.	0.			CITIES
PREVENTION POINT PHILADELPHIA							
L66 WEST LEHIGH AVENUE, LOWER LEVEL (PO BOX 60990) -							OVERDOSE PREVENTION
PHILADELPHIA PA 19133	23-2663699	501(C)(3)	99.720.	0.			(OPIOID)

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PREVENTION POINT PITTSBURGH 160 MELWOOD AVE, SUITE 205 PITTSBURGH, PA 15213	25-1852314	501(C)(3)	126,041.	0.			OVERDOSE PREVENTION
PROJECT HOPE FOUNDATION 255 CARTER HALL LANE ILLWOOD, VA 22646	53-0242962	501(C)(3)	1,483,319.	0.			RESOLVE
PROJECT SAFE 535 DOCK SUITE 112 PACOMA, WA 98402	91-1435394	501(C)(3)	122,252.	0.			OVERDOSE PREVENTION
QUINTILES (IQVIA) 4820 EMPEROR BOULEVARD DURHAM, NC 27703	56-1323952		2,513,377.	0.			STREAM TB
RESEARCH FOUNDATION OF CUNY 230 W 41 STREET 7TH FLOOR NEW YORK, NY 10036	13-1988190	501(C)(3)	73,714.	0.			OVERDOSE PREVENTION
RUTH ELLIS CENTER INC 77 VICTOR STREET, HIGHLAND PARK DETROIT, MI 48203	38-3501697	501(C)(3)	50,000.	0.			OVERDOSE PREVENTION (OPIOID)
SELF INC L211 CHESTNUT STREET, SUITE 205 PHILADELPHIA, PA 19107	23-2650217	501(C)(3)	37,500.	0.			OVERDOSE PREVENTION
SEX WORKERS OUTREACH PROJECT 340 S. LEMON AVE, #7566 WALNUT, CA 91789	26-2264638	501(C)(3)	85,614.	0.			OVERDOSE PREVENTION (OPIOID)
DAVE PURCHASE PROJECT 535 DOCK STREET SUITE 112 TACOMA, WA 98402	91-1435394	501(C)(3)	7,500.	0.			FOR SOL COLLECTIVE - OVERDOSE PREVENTION (OPIOID)

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHERN CALIFORNIA PERMANENTE							
MEDICAL GROUP ("SCPMG") - 2706							
MEDIA CENTER DRIVE, LOCKBOX 741134							
- LOS ANGELES, CA 90065-1733	95-1750445		60,483.	0.			RESOLVE
SOUTHWEST DETROIT COMMUNITY JUSTICE CENTER - 2026 LAWNDALE - DETROIT, MI 48209	46-2780452	501(C)(3)	164,789.	0.			OVERDOSE PREVENTION
			,				
THE ASPEN INSTITUTE, INC 2300 N STREET NW SUITE #700							
WASHINGTON, DC 20037	84-0399006	501(C)(3)	12,500.	0.			RESOLVE
THE BENEVOLENT SOCIETY 6100 14TH STREET DETROIT, MI 48208	85-2831854	501(C)(3)	50,000.	0.			RESOLVE
THE DETROIT ASSOCIATION OF BLACK ORGANIZATIONS, INC 12048 GRAND RIVER AVENUE - DETROIT, MI 48204	47-3081843	501(C)(3)	55,000.	0.			RESOLVE
THE GRAND RAPIDS RED PROJECT 401 HALL ST SE GRAND RAPIDS, MI 49507	38-3414580	501(C)(3)	291,973.	0.			OVERDOSE PREVENTION
THE HEALTH AND HOSPITAL		552(5)(5)	232,370.				(011012)
CORPORATION OF MARION COUNTY -							
3838 N RURAL STREET -							
INDIANAPOLIS, IN 46205	35-6005697	MARION COUNTY, P	300,000.	0.			RESOLVE
THE HOSPITAL AND HEALTHSYSTEM ASSOCIATION OF PENNSYLVANIA - 30		·					
N. THIRD STREET, SUITE 600 -							OVERDOSE PREVENTION

(OPIOID)

RESOLVE

HARRISBURG, PA 17101

THE OHIO STATE UNIVERSITY 1960 KENNY ROAD COLUMBUS, OH 43210-1016 46,442.

47,397.

0.

0.

25-1767436 501(C)(6)

31-6025986 501(C)(3)

Schedule I (Form 990) VITAL STR	ATEGIES,	INC.				2	22-3419667 Page
Part II Continuation of Grants and Other A	Assistance to Do	mestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	ırt II.)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE TRUSTEES OF COLUMBIA							
UNIVERSITY IN THE CITY OF NEW YORK							
- 615 WEST 131ST STREET, 3RD FL -	12 5500002	E01/G)/3)	1 607 100	0			RESOLVE
NEW YORK, NY 10027	13-5598093	501(C)(3)	1,607,109.	0.			RESOLVE
THE UNITED NATIONS POPULATION FUND							
605 3RD AVENUE 4TH FLOOR							
NEW YORK, NY 10158	13-3996346	501(C)(3)	27,000.	0.			DATA FOR HEALTH
THOMAS JEFFERSON UNIVERSITY							
833 CHESTNUT STREET SUITE 900							OVERDOSE PREVENTION
PHILADELPHIA, PA 19107	23-1352651	501(C)(3)	148,971.	0.			(OPIOID)
TIDES CENTER/MICHIGAN ACTION							
EDUCATION FUND - PO BOX 399385 -							OVERDOSE PREVENTION
SAN FRANCISCO, CA 94139	94-3213100	501(C)(3)	224,966.	0.			(OPIOID)
,			,				
TRUSTEES OF INDIANA UNIVERSITY							
400 E 7TH STREET, POPLARS 501							
BLOOMINGTON, IN 47405	35-6001673	501(C)(3)	125,400.	0.			RESOLVE
UNITED NATIONS DEVELOPMENT							
PROGRAMME THE (UNDP) - UNITED							
NATIONS STATISTICS DIVISION/DEPARTMENT OF ECONOMIC	13-2626199	501/C)/3)	98,500.	0.			DATA FOR HEALTH
DIVISION/DEPARTMENT OF ECONOMIC	13-2020199	501(C)(3)	90,300.	0.			DATA FOR REALTH
UNIVERSITY OF PITTSBURGH							DATA FOR HEALTH AND
116 ATWOOD STREET SUITE 201							OVERDOSE PREVENTION
PITTSBURGH, PA 15260	25-0965591	501(C)(3)	117,042.	0.			(OPIOID)
UNIVERSITY OF WASHINGTON							
4300 ROOSEVELT WAY NE BOX 354965							
SEATTLE, WA 98105	91-6001537	STATE OF WASHING	53,267.	0.			RESOLVE
UDDAN GREAMORG							
URBAN CREATORS 2315 N 11TH STREET							OVERDOSE PREVENTION
PHILADELPHIA, PA 19133	46-4004947	501(C)(3)	37,500.	0.			(OPIOID)
	10 100171		37,300.	٥.			0 :

Schedule I (Form 990) VITAL STR.	ATEGIES,	INC.				4	2-341966/ Page
Part II Continuation of Grants and Other	Assistance to Do	mestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	rt II.)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WAKE COUNTY							
301 S MCDOWELL ST	EC C000347	WAKE COUNTY, NC	200 000				DUGOT VIE
RALEIGH, NC 27601	56-6000347	WAKE COUNTY, NC	290,000.	0.			RESOLVE
WARREN CONNER DEVELOPMENT							
COALITION DBA EASTSIDE COMMUNITY NETWORK - 4401 CONNER - DETROIT,							OVERDOSE PREVENTION
MI 48215	38-2561225	E01/G)/2)	50,000.	0.			(OPIOID)
MI 40215	36-2361223	501(C)(3)	30,000.	٠.			(OPIOID)
WASHTENAW COUNTY SHERIFFS OFFICE							
2201 HOGBACK RD.							OVERDOSE PREVENTION
ANN ARBOR, MI 48105	38-6004804	WASHTENAW COUNTY	100,000.	0.			(OPIOID)
ANN ARBOR, MI 40103	30-0004034	WASHIENAW COUNTI	100,000.	0.			(OFIOID)
WELLNESS AIDS SERVICES, INC							
311 E. COURT ST.							OVERDOSE PREVENTION
FLINT, MI 48502	38-2674052	501/01/31	86,746.	0.			(OPIOID)
YALE UNIVERSITY	30-2074032	501(0/(3/	00,740.	0.			(OFIOID)
25 SCIENCE PARK, 150 MUNSON							
STREET, PO BOX 208327 - NEW HAVEN,							
CT 06520-8327	06-0646973	501/01/31	505,233.	0.			TREAT TB
- 00320-0327	00-0040373	501(0/(3/	303,233.	٠.			IREAL IB

Schedule I (Form 990) 2021 VITAL STRATEGIE	22-3419667	Page 2				
Part III Grants and Other Assistance to Domestic Individuals. Part III can be duplicated if additional space is needed.	. Complete if the	organization answe	ered "Yes" on Form 9	990, Part IV, line 22.		
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash	assistance
OVERDOSE PREVENTION AND OTHER PROGRAMMATIC GRANTS	5	51,246.	0.			
Part IV Supplemental Information. Provide the information req	uired in Part I, lin	e 2; Part III, column	(b); and any other ac	dditional information.		
PART I, LINE 2:						
VITAL STRATEGIES IS BOTH A RECIPIEN	NT AND IS	SUER OF GR	ANT FUNDIN	G. THE		
ORGANIZATION MAINTAINS A GRANT FUNI	OING MONI	TORING SYS	TEM TO EFF	ECTIVELY		
MONITOR AND REPORT RESULTS OF GRANT	r FUNDING	ISSUED TO	RECIPIENT	s.		
THE DIRECT MANAGEMENT OF FUNDS IS T	THE RESPO	NSIBILITY	OF THE PRO	GRAM		
OFFICERS AND GRANTS MANAGER FOR THE	E RESPECT	IVE CONTRA	CT OR AGRE	EMENT. ALL		
PROGRAM OFFICERS AND GRANTS MANAGE	RS REVIEW	COMPLETIO	N OF SCOPE	OF WORK		

DELIVERABLES VIA EMAIL FOLLOW-UP, SCHEDULED CHECK-IN PHONE CALLS AT KEY

132102 10-26-21

PROJECT INTERVALS AND QUARTERLY SITE VISITS PRIOR TO SIGNING OFF ON

SUBMITTED INVOICES. FOR GRANTEES, FINANCE REQUIRES AND REVIEWS QUARTERLY

FINANCIAL REPORTS TO VALIDATE AND RECONCILE REPORTED EXPENSES. THESE

REPORTS ARE FIRST REVIEWED BY GRANTS MANAGERS PRIOR TO BEING REVIEWED BY

THE FINANCE TEAM.

SPECIFICALLY, WE HAVE 3 MECHANISMS IN PLACE: SITE VISITS (BY VARIOUS

PROGRAM TEAM MEMBERS INCLUDING PHARMACISTS FOR TREAT TB/STREAM, TECHNICAL

OFFICERS, GRANTS MANAGERS), FINANCIAL REPORTS, TECHNICAL REPORTS.

CONSULTANTS, VENDORS AND GRANTEES ARE SELECTED IN PARTNERSHIP WITH CITY AND/OR COUNTRY GOVERNMENT PARTNERS AND KEY INITIATIVE PARTNERS. SELECTION IS BASED ON PARTNER EXPERIENCE AND DOLLAR EXPENSES VALUE. FOR CONSULTANTS, ALL AFFILIATED PARTIES AGREE ON A SCOPE OF WORK AND THE CONSULTANT POSITION IS EITHER POSTED OR SHARED WITH KEY PARTNERS TO DEVELOP A WIDE POOL OF INDIVIDUAL'S CANDIDATES. CONSULTANTS ARE THEN INTERVIEWED IN ACCORDANCE TO THE AGREED-UPON INTERVIEW FORMAT AND SELECTED FOR EACH POSITION. VENDORS ARE SELECTED EITHER VIA A BIDDING PROCESS OR VIA SOLE SOURCE SELECTION BASED ON COST TO THE ORGANIZATION AND AND/OR INITIATIVE PARTNER EXPERIENCE. GRANTEES ARE USUALLY IDENTIFIED WITH THE ASSISTANCE OF INTERNAL CITY/COUNTRY PARTNERS FOR A SPECIFIC PURPOSE BASED ON THE ANTICIPATED SCOPE WHERE POSSIBLE, THE GRANTEES FOR BOTH INITIATIVES ARE THE OF WORK. IDENTIFIED CITY/GOVERNMENT PARTNERS THEMSELVES ELSE, THEY ARE IDENTIFIED WITH THE ASSISTANCE OF PARTNERS FOR A SPECIFIC PURPOSE BASED ON THE ANTICIPATED SCOPE OF WORK. VITAL STRATEGIES THEN REVIEWS THE OPTIONS AND DECIDES WITH ASSISTANCE FROM ALL AFFILIATED PARTNERS, WHO IS THE BEST GRANTEE OPTION FOR THE SPECIFIC SCOPE OF WORK.

Schedule I (Form 990)

# SCHEDULE J (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

**Employer identification number** 

22-3419667

OMB No. 1545-0047

Inspection

Department of the Treasury
Internal Revenue Service
Name of the organization

VITAL STRATEGIES, INC.

**Questions Regarding Compensation** Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (such as maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? 2 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X Compensation committee Written employment contract X Compensation survey or study Independent compensation consultant X Form 990 of other organizations X Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: X a Receive a severance payment or change-of-control payment? 4a X **b** Participate in or receive payment from a supplemental nonqualified retirement plan? 4b X c Participate in or receive payment from an equity-based compensation arrangement? 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation 5 contingent on the revenues of:

a The organization?

**b** Any related organization?

For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation

For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments

Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the

initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in

a The organization?

**b** Any related organization?

not described on lines 5 and 6? If "Yes," describe in Part III

Regulations section 53.4958-6(c)?

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2021

5a

6a

6b

If "Yes" on line 5a or 5b, describe in Part III.

If "Yes" on line 6a or 6b, describe in Part III.

contingent on the net earnings of:

Х

X

X

X

X

Х

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of W	/-2 and/or 1099-MIS0 compensation	C and/or 1099-NEC	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation			reported as deferred on prior Form 990
(1) JOSE LUIS CASTRO	(i)	280,937.	0.	19,008.	10,336.	12,614.		0.
PRESIDENT & CEO	(ii)	296,615.	0.	0.	0.	1,459.	298,074.	0.
(2) THOMAS FRIEDEN, PRESIDENT &	(i)	515,830.	0.	0.	11,572.	41,316.	568,718.	0.
CEO - RESOLVE TO SAVE LIVES	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) WALLACE D'SOUZA	(i)	302,135.	0.	18,984.	11,600.	31,795.	364,514.	0.
CFO	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) ADAM KARPATI	(i)	271,683.	0.	18,984.	11,600.	34,195.	336,462.	0.
SVP PUBLIC HEALTH PROGRAMS	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) IRA D. RUSEN	(i)	302,420.	0.	0.	20,000.	3,513.	325,933.	0.
SR. VP RESEARCH & DEV.	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) CHRISTINA CHANG	(i)	251,716.	0.	19,500.	11,072.	40,483.	322,771.	0.
EXECUTIVE VP & DEPUTY CEO	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) AMANDA MCCLELLAND	(i)	283,866.	0.	0.	11,371.	22,175.	317,412.	0.
SENIOR VP, RESOLVE	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) TAMAR RENAUD	(i)	247,825.	0.	19,000.	10,816.	29,534.	307,175.	0.
C00	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) SANDRA MULLIN	(i)	258,337.	0.	19,000.	12,073.	14,279.	303,689.	0.
SR. VP. COMMUNICATION	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) SARA HERSEY	(i)	273,182.	0.	0.	10,927.	10,429.	294,538.	0.
SR. TECHNICAL ADVISOR	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) PHILIP SETEL	(i)	242,108.	0.	0.	9,933.	42,352.	294,393.	0.
VP & DIRECTOR, CRVS	(ii)	0.	0.	0.	0.	0.	0.	0.
(12) DANIEL SCHAEFER	(i)	237,092.	0.	0.	9,858.	45,940.	292,890.	0.
CTO	(ii)	0.	0.	0.	0.	0.	0.	0.
(13) DANIEL KASS	(i)	242,759.	0.	19,500.	7,878.	19,536.	289,673.	0.
SR. VP ENVIRONMENTAL HEALTH	(ii)	0.	0.	0.	0.	0.	0.	0.
(14) ANDREW RENDEIRO	(i)	230,245.	0.	0.	9,503.	9,571.	249,319.	0.
SVP & CHIEF STRATEGY OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							

Schedule J (Form 990) 2021

132112 11-02-21

Schedule J (Form 990) 2021 VITAL STRATEGIES, INC.	22-3419667	Page 3
Part III Supplemental Information		
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Als	so complete this part for any additional information	

# **SCHEDULE M** (Form 990)

**Noncash Contributions** 

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

VITAL STRATEGIES, INC. Employer identification number 22-3419667

Pai	rt I Types of Property						
		(a) Check if	<b>(b)</b> Number of	(c) Noncash contribution	(d) Method of detern	minina	
		applicable	contributions or	amounts reported on	noncash contribution		:S
			items contributed	Form 990, Part VIII, line 1g			
1	Art - Works of art						
2	Art - Historical treasures						
3	Art - Fractional interests						
4	Books and publications						
5	Clothing and household goods						
6	Cars and other vehicles						
7	Boats and planes						
8	Intellectual property	77	1	1 012 020	3170 001 1 1370	DDTG	
9	Securities - Publicly traded	X	1	1,213,839.	AVG. SELLING	PRIC	E
10	Securities - Closely held stock						
11	Securities - Partnership, LLC, or trust interests						
12	Securities - Miscellaneous						
13	Qualified conservation contribution -						
	Historic structures						
14	Qualified conservation contribution - Other						
15	Real estate - Residential						
16	Real estate - Commercial						
17	Real estate - Other						
18	Collectibles						
19	Food inventory						
20	Drugs and medical supplies						
21	Taxidermy						
22	Historical artifacts						
23	Scientific specimens						
24	Archeological artifacts						
25	Other						
26	Other						
27	Other						
28	Other ()						
29	Number of Forms 8283 received by the organization	ation during	the tax year for co	ontributions			
	for which the organization completed Form 828	3, Part V, D	onee Acknowledge	ement <b>29</b>		0	
					_	Yes	No
30a	During the year, did the organization receive by	contributio	n any property rep	orted in Part I, lines 1 throug	h 28, that it		
	must hold for at least three years from the date	of the initia	I contribution, and	which isn't required to be us	sed for		
	exempt purposes for the entire holding period?				30	Оа	X
b	If "Yes," describe the arrangement in Part II.						
31	Does the organization have a gift acceptance pe	olicy that re	quires the review of	of any nonstandard contribut	tions? 3	1 X	
32a	Does the organization hire or use third parties o	r related or	ganizations to solic	cit, process, or sell noncash			
	contributions?				32	2a	X
b	If "Yes," describe in Part II.						
33	If the organization didn't report an amount in co	olumn (c) foi	a type of property	for which column (a) is ched	cked,		
	describe in Part II.						

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2021

132142 11-17-21 Schedule M (Form 990) 2021

# SCHEDULE O (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

2021
Open to Public Inspection

OMB No. 1545-0047

Name of the organization

VITAL STRATEGIES, INC.

Employer identification number 22-3419667

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

SOCIETY ORGANIZATIONS AROUND THE WORLD. VITAL STRATEGIES HELPS

GOVERNMENTS STRENGTHEN THEIR PUBLIC HEALTH SYSTEMS TO CONTEND WITH THE

MOST IMPORTANT AND DIFFICULT HEALTH CHALLENGES. WE DESIGN SOLUTIONS

THAT CAN SCALE RAPIDLY AND IMPROVE THE LIVES OF MILLIONS OF PEOPLE.

IN 2021, IT WAS EASY TO DESPAIR AS THE WORLD REELED FROM THE EFFECTS OF

A PANDEMIC THAT RAGED ON. IN CITIES AND COUNTRIES AROUND THE WORLD,

VITAL STRATEGIES WORKED WITH LEADERS WHO WERE ABLE TO SEE BEYOND THE

IMMEDIATE CRISIS OF COVID-19 AND ACT TO STRENGTHEN THEIR SYSTEMS FOR

THE FUTURE. WE SUPPORTED ADVANCES IN HEALTH POLICY AND PRACTICE IN

AREAS WHERE PROGRESS HAD STALLED FOR YEARS. AND WE SAW PEOPLE AND

INSTITUTIONS WHO HAD NOT PREVIOUSLY PRIORITIZED PUBLIC HEALTH RECOGNIZE

THAT IT IS EVERYONE'S MANDATE.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

ELIMINATE ARTIFICIAL TRANS FAT FROM THE FOOD SUPPLY AND IMPROVE BLOOD

PRESSURE CONTROL, ESPECIALLY IN LOW- AND MIDDLE-INCOME COUNTRIES. THESE

PROGRAMS CAN SAVE AN ESTIMATED 100 MILLION LIVES OVER THE NEXT 30

YEARS. VITAL STRATEGIES COLLABORATED WITH THE WORLD HEALTH ORGANIZATION

(WHO) TO RELEASE A STANDARD PROTOCOL FOR TREATING HIGH BLOOD PRESSURE

THAT USES FEWER MEDICATIONS AND FIXED DOSAGES SIMPLIFYING

DECISION-MAKING FOR CARE PROVIDERS, EXPANDING THE NUMBER OF PATIENTS

WHO CAN BENEFIT, AND HELPING CLINICS BETTER MANAGE THEIR WORKLOADS AND

MAINTAIN THEIR DRUG INVENTORY. IN FOUR YEARS, WE HAVE SUPPORTED

PROGRAMS AND POLICIES IN 31 COUNTRIES AND IMPROVED CARE OF MORE THAN 7

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Schedule O (Form 990) 2021

Name of the organization VITAL STRATEGIES, INC. Employer identification number 22-3419667

MILLION PEOPLE LIVING WITH HYPERTENSION.

### TRANS FAT:

ARTIFICIAL TRANS FAT IS A TOXIC CHEMICAL THAT INCREASES THE RISK OF
HEART ATTACK AND STROKE. IT WAS ESTIMATED TO CAUSE MORE THAN 500,000

DEATHS EVERY YEAR BEFORE RESOLVE TO SAVE LIVES TOOK ACTION. TRANS FAT

CAN BE REPLACED WITH HEALTHIER FATS AND OILS WITHOUT CHANGING THE TASTE

OR INCREASING THE COST OF FOOD. WE PARTNERED WITH WHO TO EVELOP AND

LAUNCH REPLACE, AN INITIATIVE TO ELIMINATE ARTIFICIAL TRANS FAT FROM

THE GLOBAL FOOD SUPPLY BY PROVIDING GOVERNMENTS WITH THE TOOLS TO

REGULATE TRANS FAT IN THE FOOD SUPPLY. SINCE THE REPLACE INITIATIVE WAS

ANNOUNCED IN

2018, 3.1 BILLION PEOPLE HAVE GAINED THE PROTECTION OF BEST PRACTICE
TRANS FAT ELIMINATION POLICIES.

## SIMPLE:

AS PART OF OUR EFFORTS TO SUPPORT THE SCALING OF A COUNTRYWIDE

HYPERTENSION CONTROL INITIATIVE, WE WORKED WITH PARTNERS IN INDIA TO

DEVELOP THE REVOLUTIONARY SIMPLE APP. SIMPLE IS A FREE, FAST,

OPEN-SOURCE ELECTRONIC HEALTH RECORD THAT REPLACES PAPER RECORDS,

MAKING IT FASTER AND EASIER FOR PROVIDERS TO TRACK PATIENTS' BLOOD

PRESSURE AND MEDICATIONS. BY MAY 2022, SIMPLE WAS BEING USED IN MORE

THAN 10,000 PUBLIC HEALTH FACILITIES IN INDIA, BANGLADESH, ETHIOPIA

AND SRI LANKA TO MANAGE MORE THAN 2 MILLION PATIENTS, AND ITS ADOPTION

CONTINUES TO SPREAD. SIMPLE SAVES HEALTH CARE WORKERS HOURS EVERY WEEK

TAKING JUST 16 SECONDS FOR PROVIDERS TO UPDATE EACH PATIENT'S

INFORMATION AND EMPOWERS DOCTORS AND PROGRAM MANAGERS TO IMPROVE

82

PROGRAMS CONTINUOUSLY.

10271114 756359 1375095.000

Name of the organization VITAL STRATEGIES, INC. Employer identification number 22-3419667

## PREVENT EPIDEMICS:

THREE YEARS BEFORE THE THE EMERGENCE OF SARS-COV-2, RESOLVE TO SAVE

LIVES HAD ALREADY SET OUT TO STRENGTHEN EPIDEMIC PREPAREDNESS AND

PREVENTION AROUND THE WORLD. IN 2018, WE CREATED PREVENTEPIDEMICS.ORG,

A WEBSITE THAT SHEDS LIGHT ON MORE THAN 7,000 PREPAREDNESS GAPS IN 114

COUNTRIES. WE THEN PARTNERED WITH COUNTRIES TO FILL THESE GAPS. THE 15

COUNTRIES IN AFRICA WHERE WE FOCUSED MUCH OF OUR DIRECT SUPPORT

IMPROVED THEIR PREPAREDNESS BY 27% INCLUDING FOUR COUNTRIES COVERING

MORE THAN A QUARTER OF AFRICA'S POPULATION. WE SIMPLIFY AND IMPROVE

PROCESSES TO ACCELERATE IMPLEMENTATION. ONE EXAMPLE IS OUR

COLLABORATION WITH WHO ON BENCHMARKS.ORG. BENCHMARKS.ORG ENABLES

COUNTRIES TO QUICKLY DEVELOP DETAILED ACTION PLANS AND GAIN ACCESS TO

INTERNATIONAL FUNDING EARMARKED FOR EPIDEMIC PREPAREDNESS. THE WEBSITE

IS CURRENTLY BEING TESTED, AND MORE THAN 15 COUNTRIES ACROSS AFRICA AND

ASIA HAVE BEGUN USING IT TO ACCELERATE THEIR PROGRESS.

#### COVID-19 RESPONSE:

WHEN COVID-19 BEGAN SPREADING WORLDWIDE, WE QUICKLY SHIFTED TO SUPPORT

THE GLOBAL RESPONSE, ADDING STAFF AND EXTENDING ASSISTANCE TO MORE THAN

60 COUNTRIES. WE ADVOCATED FOR BROADER ACCESS TO COVID-19 VACCINES,

DIAGNOSTICS, TREATMENTS, PROTECTIONS FOR HEALTH CARE WORKERS AND OTHER

POLICIES THAT STRENGTHEN THE SYSTEMS NEEDED TO FIND AND STOP HEALTH

THREATS. WE PROVIDED \$6.1 MILLION IN RAPID RESPONSE GRANTS TO 34

COUNTRIES. THESE TIMELY, SMALL GRANTS ALLOWED GOVERNMENTS TO SURGE

SUPPORT WHERE NEEDED FROM TRAINING, TO CONTACT TRACING, TO FUEL FOR THE

TRANSPORT OF INVESTIGATION TEAMS AND LAB SAMPLES.

Name of the organization VITAL STRATEGIES, INC.

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WE TRAINED MORE THAN 42,000 HEALTH CARE WORKERS ACROSS MORE THAN 8,400

HEALTH CENTERS IN 22 COUNTRIES TO SAFELY TREAT COVID-19 PATIENTS. WE

PROVIDED SUPPORT TO TURN ON AN ADDITIONAL 280 COVID-19 MOLECULAR

TESTING LABS IN AFRICA. WE PRODUCED MORE THAN 750 COMMUNICATION

PRODUCTS IN 25 LANGUAGES, INCLUDING TECHNICAL GUIDANCE, COMMUNICATION

CAMPAIGNS AND EDITORIALS. MANY OF OUR RESOURCES WERE ADOPTED BY THE

WHO, AFRICA CDC AND GOVERNMENTS AROUND THE WORLD.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

FCTC-COMPLIANT SMOKE-FREE LAWS. DUE TO NEW INVESTMENTS MADE IN COUNTRY

THIS YEAR, WE ANTICIPATE SEVERAL ADDITIONAL MPOWER POLICIES IN 2022,

NOT ONLY IN INDIA, BUT ALSO IN BANGLADESH, INDONESIA, THE PHILIPPINES

AND VIETNAM FROM TAX INCREASES TO SMOKE-FREE CITIES AND BEACHES. AS

ALWAYS, WHILE PUSHING FOR MPOWER, WE WILL ALSO BE VIGILANTLY PROTECTING

WHAT TOBACCO ADVOCATES HAVE ACHIEVED IN BRAZIL, TURKEY AND ELSEWHERE

AND FIGHT BACK AGAINST INDUSTRY MEDDLING AND EFFORTS TO HOOK NEW

CUSTOMERS: CHILDREN.

WITAL STRATEGIES' PARTNERSHIPS WITH GOVERNMENTS AND RESEARCH-BASED

MESSAGING, WHICH FOCUSED ON THE HARMS CAUSED BY TOBACCO AND ENCOURAGE

BEHAVIOR CHANGE, REACHED ALMOST 2 BILLION PEOPLE IN 2021. FIFTEEN

NATIONAL AND SUBNATIONAL POLICIES WERE STRENGTHENED VIA 83 INTEGRATED

CAMPAIGNS IN 11 PRIORITY COUNTRIES. OUR OUTREACH ALSO RECEIVED 1,074

PRESS MENTIONS IN NOTABLE MEDIA OUTLETS INCLUDING THE TELEGRAPH AND

CNN.

2021 BROUGHT 15 IMPRESSIVE MPOWER ACHIEVEMENTS ACROSS 9 COUNTRIES:

Name of the organization VITAL STRATEGIES, INC. Employer identification number 22-3419667

INDONESIA IMPLEMENTED A 12% AVERAGE INCREASE IN EXCISE TAXES ON ALL

TOBACCO PRODUCTS IN LATE 2021. IN TURKEY, GROUNDWORK HAS BEEN SET FOR A

CIGARETTE TAX INCREASE IN JANUARY 2022.

SIX NEW REGIONS ADDED OR TIGHTENED SMOKE-FREE REGULATIONS, WHICH NOW

PROTECT ALMOST 200 MILLION PEOPLE. THESE REGULATIONS ARE NOW

IMPLEMENTED IN ALL OF MEXICO AND UKRAINE AS PART OF NEW COMPREHENSIVE

TOBACCO CONTROL LAWS; THE CITIES OF XINING AND HANGZHOU, CHINA; AND

PUBLIC SPACES IN BANDUNG AND JAKARTA, INDONESIA.

FOUR COUNTRIES REGULATED ENDS, ADDITIVES, AND FLAVORS. UKRAINE'S NEW

LAW NOW REGULATES E-CIGARETTE PRODUCTS THE SAME AS CONVENTIONAL TOBACCO

PRODUCTS, AND MEXICO'S NEW SMOKE-FREE LAW INCLUDES BANS ON NEW PRODUCTS

IN PUBLIC PLACES. THE PHILIPPINES IS NOW THE FIRST COUNTRY TO HAVE

HEALTH WARNINGS ON ALL ENDS PRODUCTS. SIMILARLY, AFTER A TEN-YEAR

STRUGGLE, BRAZIL BANNED FLAVORS AND ADDITIVES IN ALL TOBACCO PRODUCTS.

TWO COUNTRIES WILL HAVE STRONGER PACK WARNINGS ON TOBACCO PRODUCTS.

PACK WARNINGS INCREASED TO 92.5% OF THE PACKAGE IN TURKEY, TYING WITH

TIMOR-LESTE FOR THE LARGEST IN THE WORLD. IN THE PHILIPPINES AS WELL,

VITAL HELPED THE MOH TO CREATE NEW PACK WARNING LABELS FOR CIGARETTES.

THREE COUNTRIES IMPLEMENTED A TAPS BAN, WHICH NOW PROTECTS MILLIONS

INCLUDING YOUTH. IN MEXICO AND UKRAINE, TAPS BANS ARE INCLUDED IN THE

COUNTRIES' NEW COMPREHENSIVE LAWS. UKRAINE'S LAW NOW PROTECTS CITIZENS

FROM TOBACCO ADVERTISING, INCLUDING FOR E-CIGARETTES. IN JAKARTA,

INDONESIA, THE NEW LAW INCLUDES A TAPS BAN THAT PREVENTS ADVERTISING AT

Schedule O (Form 990) 2021

Name of the organization Employer identification number VITAL STRATEGIES, INC. 22-3419667

ALL POINT-OF-SALE SITES.

IN INDIA, THE STATE OF JHARKHAND AMENDED ITS LAW, IN LINE WITH AN

ANTICIPATED NEW NATIONAL COTPA LAW, TO INCLUDE BANS ON SMOKELESS

TOBACCO AND SPITTING.

IN BANGLADESH, WE SUPPORTED THREE POLICY WINS, INCLUDING NEW GOVERNMENT

GUIDELINES TO IMPLEMENT TOBACCO CONTROL FUNDS AND ACTIVITIES AT THE

LOCAL LEVEL, AS WELL AS AN EARMARKING MECHANISM FOR FUNDS FOR TOBACCO

CONTROL ENFORCEMENT.

A TOTAL OF 35 MASS MEDIA CAMPAIGNS AND 48 SOCIAL MEDIA CAMPAIGNS ACROSS

PRIORITY COUNTRIES SET THE STAGE FOR STRONGER POLICIES, SUPPORTED

ENFORCEMENT AND CESSATION, AND ENCOURAGED CONCERNS ABOUT THE HARMS OF

E-CIGARETTES. OUR ENERGIZED BASE OF SOCIAL MEDIA SUPPORTERS GREW TO 1.8

MILLION.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

NUMBER OF BIRTHS RECORDS IMPROVED OR NEWLY REGISTERED IN FOCUS

COUNTRIES INCREASED FROM 282,000 IN 2017 TO 7,933,000 IN 2021, WITH

THEIR BEING A SMALL DECREASE FROM 2020 (2,396,000) TO 2021 (2,395,000).

ADDITIONALLY, IN 2021, SEVERAL COUNTRIES MADE SIGNIFICANT PROCESS IN

THE FIVE AREAS OF OPTIMUM CRVS SYSTEM FUNCTIONING. AT BASELINE, SIX

FOCUS COUNTRIES HAD BIRTH OR DEATH REGISTRATION SYSTEMS (TWO OF THE

FIVE AREAS) CHARACTERIZED AS 'EXCELLENT' BEST PRACTICE SYSTEMS. BY

2021, ANOTHER SIX COUNTRIES ATTAINED THAT SYSTEMS STATUS. IN TERMS OF

CAUSES OF DEATH, TWO COUNTRIES POSSESSED EXCELLENT FACILITY CAUSE OF

DEATH ASSIGNMENT SYSTEMS AND NO COUNTRIES HAD THAT STATUS FOR COMMUNITY

Schedule O (Form 990) 2021

Name of the organization VITAL STRATEGIES, INC. Employer identification number 22-3419667

CAUSES OF DEATH. SPECIFICALLY IN 2021, FIVE COUNTRIES ESTABLISHED ALL

BEST PRACTICES IN FACILITY CAUSE OF DEATH SYSTEMS AND FIVE FOR

COMMUNITY DEATHS. VITAL STATISTICS PRODUCTION AND USE SAW FIVE

COUNTRIES MOVE FROM 'POOR' OR 'IMPROVING' TO 'GOOD,' AND ONE COUNTRY

(COLOMBIA) MOVED FROM IMPROVING TO 'EXCELLENT.'

DATA IMPACT HAS TRAINED MORE THAN 6,000 GOVERNMENT OFFICIALS, DRIVEN

THE DEVELOPMENT OF 87 DATA REPORTS, 31 POLICY BRIEFS, 39 PUBLIC HEALTH

BULLETIN ISSUES AND IMPLEMENTED 18 DIGITAL SOLUTIONS. THESE EFFORTS

HAVE RESULTED IN 22 INSTITUTIONAL CHANGES AND 24 POLICY OR PROGRAMMATIC

CHANGES. A HIGHLIGHT OF 2021 WAS THE CONTINUATION OF THE SUCCESSFUL

DATA TO POLICY (D2P) PROGRAM IN 2021 AFTER WORKSHOPS WERE DISRUPTED DUE

TO COVID IN 2020. AS A RESULT OF D2P WORKSHOPS, 18 POLICY BRIEFS WERE

DEVELOPED AND 2 WERE IMPLEMENTED.

IN CHINA'S SHANDONG PROVINCE, THE WEIFANG HEALTH COMMISSION HAS

ACCEPTED THE BRIEF'S RECOMMENDATIONS FOR 2-STAGE COLORECTAL CANCER

SCREENING: FOBT+ RISK QUESTIONNAIRE FOLLOWED BY FREE COLONOSCOPY FOR

THOSE TESTING POSITIVE IN THE FIRST STAGE). THE NEW SCREENING PROGRAM

IS NOW BEING IMPLEMENTED BY 123 HOSPITALS IN WEIFANG AMONG RESIDENTS

WITH EMPLOYEE HEALTH INSURANCE AS PART OF A 5-YEAR PILOT. FOLLOWING THE

PILOT, THE PROGRAM WILL BE EXPANDED TO THE ENTIRE POPULATION.

ADDITIONALLY, IN MYANMAR THE NATIONAL AIDS PROGRAM HAS ADOPTED THE

POLICY BRIEF RECOMMENDATION TO PROVIDE SYPHILIS TREATMENT BY MIDWIVES

AT PRIMARY HEALTH CARE CENTERS AS PART OF ITS TREATMENT GUIDELINES.

AS PART OF OUR CANCER REGISTRY ACTIVITY, VITAL SUPPORTED THE PRODUCTION
OF THE FIRST-EVER DHIS2 MODULE FOR NON-COMMUNICABLE DISEASES AND THE

<u>Schedule O (Form 990) 2021</u>

**Employer identification number** Name of the organization VITAL STRATEGIES, INC. 22-3419667 FIRST-EVER POPULATION-BASED REGISTRY-LED SURVIVAL ANALYSIS IN RWANDA. IN TANZANIA, VITAL ALSO HELPED TO CREATE TWO NEW PBCRS AND ENHANCED TWO EXISTING PBCRS, ENHANCED GOVERNANCE AND INSTITUTIONALIZATION BY SUPPORTING MOH CENTRAL COORDINATION UNIT FOR CANCER REGISTRATION AND STRENGTHENED DEMAND FOR DATA, LEADING TO FIRST EVER USE OF POPULATION-BASED CANCER DATA IN ANNUAL HEALTH SECTOR REVIEW AND RENEWED EMPHASIS ON CANCER RISK FACTOR RESEARCH AND SCREENINGS. VITAL STARTED COLLABORATING WITH THE NATIONAL CANCER INSTITUTE, MINISTRY OF HEALTH ON POPULATION-BASED CANCER REGISTRATION IN MID-2021 AND SUPPORTED THE FIRST-EVER NATIONAL STANDARD OPERATING PROCEDURES FOR CANCER REGISTRATION IN VIETNAM. LASTLY, IN MOZAMBIQUE, ZIMBABWE, AND SRI LANKA, WORK PLANS WERE APPROVED IN LATE 2021. FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: OTHER PROGRAM SERVICES INCLUDE: - AIR POLLUTION AND HEALTH CHILDHOOD LEAD POISONING PREVENTION CIVIL REGISTRATION AND VITAL STATISTICS - FOOD POLICY OVERDOSE PREVENTION - PARTNERSHIP FOR HEALTHY CITIES - RESEARCH - ROAD SAFETY EXPENSES \$ 35,513,208. INCLUDING GRANTS OF \$ 24,558,034. REVENUE \$ 0.

FORM 990, PART VI, SECTION B, LINE 11B:

VITAL STRATEGIES USES AN OUTSIDE ACCOUNTANT TO PREPARE ITS FORM 990. AFTER

THE FORM 990 HAS BEEN PREPARED, IT IS REVIEWED BY MANAGEMENT. FOLLOWING

Name of the organization

VITAL STRATEGIES, INC.

Employer identification number 22-3419667

THAT REVIEW, A COPY OF THE FORM 990 IS PROVIDED TO THE AUDIT COMMITTEE FOR

THEIR REVIEW AND APPROVAL. ONCE THE AUDIT COMMITTEE APPROVES THE RETURN,

THE FORM 990 IS DISTRIBUTED TO THE BOARD OF TRUSTEES FOR THEIR REVIEW AND

APPROVAL. ONCE THE RETURN IS APPROVED BY THE BOARD OF TRUSTEES IT IS FILED

ELECTRONICALLY WITH THE INTERNAL REVENUE SERVICE.

FORM 990, PART VI, SECTION B, LINE 12C:

VITAL STRATEGIES HAS IN PLACE A CONFLICT OF INTEREST POLICY, WHICH ALL MEMBERS OF THE BOARD OF TRUSTEES, OFFICERS, EMPLOYEES, INTERNS, AND VOLUNTEERS MUST REVIEW UPON JOINING THE ORGANIZATION. VITAL STRATEGIES ANNUALLY MONITORS AND ENFORCES THE POLICY VIA A CONFLICT OF INTEREST DISCLOSURE FORM, WHICH ALL MEMBERS OF THE BOARD OF TRUSTEES, OFFICERS, EMPLOYEES, INTERNS, AND VOLUNTEERS MUST COMPLETE IN ORDER TO IDENTIFY ANY RELATIONSHIPS, POSITIONS, OR CIRCUMSTANCES WHICH THEY BELIEVE COULD CONTRIBUTE TO AN ACTUAL OR POTENTIAL CONFLICT OF INTEREST. MEMBERS OF THE BOARD OF TRUSTEES AND PRESIDENT AND CEO'S FORMS ARE REVIEWED BY THE EXECUTIVE COMMITTEE OF THE BOARD; IF THE PRESIDENT AND CEO AND THE EXECUTIVE COMMITTEE ARE UNABLE TO ESTABLISH WHETHER A CONFLICT OF INTEREST EXITS, THE MATTER IS REFERRED TO THE AUDIT COMMITTEE. EMPLOYEES, INTERNS AND VOLUNTEERS SUBMIT THEIR FORM TO THE HR DEPARTMENT AND ADDITIONAL REVIEW BY THE LEGAL DEPARTMENT MAY BE NEEDED; ANY ACTUAL OR POTENTIAL CONFLICT OF INTEREST IS REPORTED TO THE PRESIDENT AND CEO AND IF THE PRESIDENT AND CEO IS UNABLE TO DETERMINE IF A CONFLICT OF INTEREST EXISTS, THE MATTER IS REFERRED TO THE AUDIT COMMITTEE.

IF AN ACTUAL CONFLICT OF INTEREST EXISTS, THE INDIVIDUAL(S) INVOLVED ARE

NOT ALLOWED TO VOTE OR BE PART OF ANY DISCUSSIONS OR DECISIONS ABOUT ANY

SUCH TRANSACTIONS THAT RELATE TO THE CONFLICT OF INTEREST UNTIL SUCH TIME

Name of the organization VITAL STRATEGIES, INC. Employer identification number 22-3419667

AS THERE IS NO LONGER A CONFLICT.

FORM 990, PART VI, SECTION B, LINE 15A:

THE MANAGEMENT PERFORMANCE COMMITTEE OF THE BOARD, CONSISTING OF

INDEPENDENT BOARD MEMBERS, CONDUCTS PERIODICAL REVIEW AND APPROVAL PROCESS

OF THE COMPENSATION OF THE ORGANIZATION'S PRESIDENT AND CHIEF EXECUTIVE

OFFICER. THE COMMITTEE ASSESSES THE REASONABLENESS OF THE COMPENSATION

THROUGH THE ENGAGEMENT OF AN EXTERNAL FIRM WHO REVIEWS THE PRESIDENT/CEOS

COMPENSATION AGAINST COMPARABLE ORGANIZATIONS. THE COMMITTEE

RECOMMENDS THE TOTAL COMPENSATION OF THE PRESIDENT AND CHIEF EXECUTIVE

OFFICER TO THE BOARD FOR APPROVAL.

THE MANAGEMENT PERFORMANCE COMMITTEE IS INFORMED BY THE PRESIDENT & CEO ON AN ANNUAL BASIS OF THE ORGANIZATION'S COMPENSATION STRATEGY AND THE PROCESS UTILIZED TO DETERMINE IF THE ORGANIZATION'S OFFICERS AND KEY EMPLOYEES ARE REWARDED APPROPRIATELY FOR THEIR CONTRIBUTIONS TO THE ORGANIZATION'S GROWTH AND PERFORMANCE. THE MANAGEMENT PERFORMANCE COMMITTEE IS ALSO INFORMED OF THE COMPENSATION PAID TO EACH NEW OFFICER AND KEY EMPLOYEE OF THE ORGANIZATION AND ITS AFFILIATES.

A BENCHMARKING STUDY IS CONDUCTED EVERY TWELVE TO TWENTY-FOUR MONTHS TO

DETERMINE THAT THE COMPENSATION BEING PAID TO THE ORGANIZATION'S OFFICERS

AND KEY EMPLOYEES ARE IN LINE WITH INDUSTRY STANDARDS. THE STUDY INCLUDES

INDEPENDENT SURVEYS OF NEW YORK CITY BASED NON-PROFIT COMPENSATION

PRACTICES AS WELL AS INTERNATIONAL NON-PROFIT ORGANIZATIONS WITH

HEADQUARTERS IN THE UNITED STATES.

THIS PROCESS LAST OCCURRED IN 2021.

Schedule O (Form 990) 2021  Name of the organization	Page 2  Employer identification number
VITAL STRATEGIES, INC.	22-3419667
FORM 990, PART VI, SECTION C, LINE 19:	
VITAL STRATEGIES MAKES ITS GOVERNING DOCUMENTS, CONFLICT (	OF INTEREST
POLICIES AND FINANCIAL STATEMENTS AVAILABLE UPON REQUEST.	VITAL STRATEGIES
ALSO POSTS ITS FORM 990 AND AUDITED FINANCIAL STATEMENTS (	ON ITS WEBSITE.
FORM 990, PART IX, LINE 11G, OTHER FEES:	
TECHNICAL/ ADMINISTRATIVE PROJECT CONSULTANTS:	
PROGRAM SERVICE EXPENSES	18,461,263.
MANAGEMENT AND GENERAL EXPENSES	1,679,637.
FUNDRAISING EXPENSES	38,788.
TOTAL EXPENSES	20,179,688.
PROGRAM IMPLEMENTATION SERVICE CONTRACTS:	
PROGRAM SERVICE EXPENSES	5,913,012.
MANAGEMENT AND GENERAL EXPENSES	413,724.
FUNDRAISING EXPENSES	17,061.
TOTAL EXPENSES	6,343,797.
TRANSLATION, ACCOUNTING TEMPS, PROJECT MGMT SERVICES:	
PROGRAM SERVICE EXPENSES	316,430.
MANAGEMENT AND GENERAL EXPENSES	566,568.
FUNDRAISING EXPENSES	1,896.
TOTAL EXPENSES	884,894.
PAYROLL PROCESSING:	
PROGRAM SERVICE EXPENSES	61,973.
MANAGEMENT AND GENERAL EXPENSES	15,660.
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Schedule O (Form 990) 2021	Page 2
Name of the organization VITAL STRATEGIES, INC.	Employer identification number 22-3419667
FUNDRAISING EXPENSES	13.
TOTAL EXPENSES	77,646.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	27,486,025.
FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:	
FOREIGN CURRENCY EXCHANGE LOSS	-171,162.
INCREASE IN PROVISION FOR RECOVERY OF UNCOLLECTIBLE	
PLEDGES/GRANTS	588,360.
REVERSAL/RESCINSION OF GRANT EXPENSES	2,408,074.
CHANGE IN NET ASSETS OF SUBSIDARY INCLUDED IN CONSOLIDATED	)
FIN. STATEMENTS	110,196.
TOTAL TO FORM 990, PART XI, LINE 9	2,935,468.
FORM 990, PART XI, LINE 2C:	
VITAL STRATEGIES HAS AN AUDIT COMMITTEE WHICH IS RESPONSI	3LE FOR THE
SELECTION OF AN INDEPENDENT ACCOUNTANT AND THE OVERSIGHT O	OVER THE AUDIT
OF THE ORGANIZATION'S FINANCIAL STATEMENTS. THE PROCESS F	AS NOT
CHANGED FROM THE PRIOR YEAR.	

#### SCHEDULE R (Form 990)

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

2021
Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number 2.2 – 3.4.1.9.6.6.7

VITAL STRATEGIES, INC. 22-3419667 Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33. (f) (d) Name, address, and EIN (if applicable) Primary activity Legal domicile (state or Total income End-of-year assets Direct controlling of disregarded entity foreign country) entity Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year. (g) Section 512(b)(13) (a) (b) (c) (d) (e) (f) Name, address, and EIN Primary activity Legal domicile (state or Exempt Code Public charity Direct controlling of related organization status (if section section foreign country) entity entity? 501(c)(3)) Yes No FONDS DE DOTATION VITAL STRATEGIES PARTNERSHIP DEVELOPMENT & 67, RUE DU VOLGA FUNDRAISING IN EUROPE FOR VITAL STRATEGIES, PARIS, FRANCE 75020 STRATEGIC PROJECTS FRANCE 501(C)(3) INC. Х

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2021

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Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

organizations treated as a partite ship during the tax year.											
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(I	h)	(i)	(j)	(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile	Direct controlling entity	Predominant income (related unrelated	Share of total income	Share of end-of-year	Disprop		Code V-UBI	General o	Percentage ownership
or rolated organization		(state or foreign	0.11.19	(related, unrelated, excluded from tax under	r	assets	alloca		amount in box 20 of Schedule	partner?	OWNERSHIP
		country)		sections 512-514)			Yes	No	K-1 (Form 1065)	Yes No	
-											
											_
-											

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

<b>(a)</b> Name, address, and EIN	(b) Primary activity	(c) Legal domicile	(d) Direct controlling	(e) Type of entity	(f) Share of total	(g) Share of	(h) Percentage ownership	Sec 512(t contr ent	tion ()(13)
of related organization		(state or foreign country)	entity	(C corp, S corp, or trust)	income	end-of-year assets	ownership		olled ity?
VITAL STRATEGIES INDIA SERVICES PRIVATE			VITAL						
LIMITED, ANNEXE BUILDING GROUND FLOOR B-4,	INTERNATIONAL PUBLIC		STRATEGIES,						
GREATER KAILASH ENCLAVE, PART - II, NEW	HEALTH	INDIA	INC.	C CORP	1,199,650.	511,048.	99.99%	X	
									L
132162 11-17-21						Sche	dule R (Fori	n 990)	2021

(6)

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Not	: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.						Yes	No			
1	During the tax year, did the organization engage in any of the following transactions	s with one or more re	elated organizations listed i	in Parts II-IV	/?						
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	y				1a		X			
	Gift, grant, or capital contribution to related organization(s)										
С	Gift, grant, or capital contribution from related organization(s)										
	Loans or loan guarantees to or for related organization(s)						X				
е	Loans or loan guarantees by related organization(s)					1e		X			
f	Dividends from related organization(s)					1f		X			
	Sale of assets to related organization(s)							X			
h	h Purchase of assets from related organization(s)										
i	Exchange of assets with related organization(s)					1i		X			
j	Lease of facilities, equipment, or other assets to related organization(s)							X			
k	Lease of facilities, equipment, or other assets from related organization(s)					1k		X			
	Performance of services or membership or fundraising solicitations for related organ							X			
	Performance of services or membership or fundraising solicitations by related organ	()					Х				
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization	on(s)				1n		X			
								X			
р	Reimbursement paid to related organization(s) for expenses					1p		X			
	Reimbursement paid by related organization(s) for expenses							X			
	•										
r	Other transfer of cash or property to related organization(s)					1r		Х			
						1s		X			
2	If the answer to any of the above is "Yes," see the instructions for information on w										
	(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved		(d) Method of determining amount	involved					
(1) I	ONDS DE DOTATION VITAL STRATEGIES	В	2,640,823.	COST							
(2) E	ONDS DE DOTATION VITAL STRATEGIES	D	796,764.	COST							
7 (E)	TITAL STRATEGIES INDIA SERVICES PL	D	386,823.	COST							
(4) \	TITAL STRATEGIES INDIA SERVICES PL	M	1,199,650.	COST							
(5)											

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a)	(b)	(c)	(d)	(е	)	(f)	(g)	(1	h)	(i)	(j)	(k)
Name, address, and EIN	Primary activity	Legal domicile	Predominant income	Are partners 501(c orgs	all s sec.	Share of	Share of	Dispr	ropor- nate	Code V-UBI	Genera	or Percentage
of entity		(state or foreign	(related, unrelated,	501(c oras	)(3)	total	end-of-year	alloca	nate tions?	amount in box 20	managi	ownership
		country)	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Yes		income		Yes	No		Yes N	_
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Schedule R (Form 990) 2021